1 2 3 4 5 6 7 8 9 10 11 12 13 14	QUINN EMANUEL URQUHART & SULLIVAN LLP Rachel Herrick Kassabian (SBN 191060) rachelkassabian@quinnemanuel.com Yury Kapgan (SBN 218366) yurykapgan@quinnemanuel.com Margret M. Caruso (SBN 243473) margretcaruso@quinnemanuel.com 555 Twin Dolphin Dr., 5th Floor Redwood Shores, CA 94065 Telephone: (650) 801-5000 Facsimile: (650) 801-5100 Brian Mack (SBN 275086) brianmack@quinnemanuel.com 50 California Street, 22nd Floor San Francisco, CA 94111 Telephone: (415) 875-6400 Facsimile: (415) 875-6700 Attorneys for Plaintiff WPEngine, Inc. IN THE UNITED STATES DISTRICT COURT FOR THE NORTHERN DISTRICT OF CALIFORNIA				
15	WPENGINE, INC., a Delaware	Case No <u>3:24-cv-</u> 06917-AMO			
16	corporation,	<u>0091/-AMO</u>			
17	Plaintiff,	AMENDED COMPLAINT FOR:			
18	vs.	(1) Intentional Interference with Contractual Relations;			
19	AUTOMATTIC INC., a Delaware	(2) Intentional Interference with			
20	corporation; and MATTHEW CHARLES MULLENWEG, an individual,	Prospective Economic Relations; (3) Computer Fraud and Abuse Act,			
21	Defendants.	18 U.S.C. § 1030- <i>et seq</i> .(a)(7); (4) Attempted Extortion;			
22	Defendants.	(5) Unfair Competition, Cal. Bus. Prof.			
23		Code § 17200, et seq.; (6) Promissory Estoppel;			
24		(7) Declaratory Judgment of Non-			
		Infringement; (8) Declaratory Judgment of Non-Dilution;			
25		(9) Libel;			
26		(10) Trade Libel; and (11) Slander; <u>;</u>			
27		(12) Monopolization, Sherman Act, 15 U.S.C. § 2;			
28		<u>a = </u>			

<u>Case No. 3:24-cv-06917-AMO</u> <u>AMENDED COMPLAINT</u>

	Case 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 2 of 155
1	(13) Attempted Monopolization, Sherman Act, 15 U.S.C. § 2;
2	(14) Illegal Tying, Sherman Act, 15 U.S.C.
3	§ 1; (15) Illegal Tying, California Cartwright Act,
4	Cal. Bus. & Prof. Code § 16700 et seq.; (16) Declaratory Judgment of Trademark
5	Misuse; (17) Lanham Act Unfair Competition, 15
6	<u>U.S.C. § 1125(a)(1);</u>
7	(18) <u>Lanham Act False Advertising 15 U.S.C.</u> § 1125(a)(1)(B);
8	(19) <u>Computer Fraud and Abuse Act,</u> 18 U.S.C. § 1030(a)(5);
9	(20) Unjust Enrichment.
10	DEMAND FOR JURY TRIAL
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	

1	TABLE OF CONTENTS Page	σe
2	<u>1α</u> ,	<u>50</u>
<u>3</u>	<u>INTRODUCTION</u>	. <u>1</u>
4	THE PARTIES	. <u>3</u>
<u>5</u>	JURISDICTION AND VENUE	. <u>5</u>
<u>6</u>	CASE OF ACTUAL CONTROVERSY FOR DECLARATORY JUDGMENT	. <u>6</u>
<u>7</u>	GENERAL ALLEGATIONS	. <u>8</u>
<u>8</u>	<u>I.</u> <u>The WordPress Community</u>	. <u>8</u>
<u>9</u>	A. General Background on the Web Content Management Systems Industry	. <u>8</u>
0	B. WPE's Services and Other Contributions to the WordPress Community	. <u>9</u>
1	C. WPE's Longstanding Use of the WordPress Mark to Refer to the Open Source Software Platform its Customers' Websites are Built On	<u>11</u>
<u> 2</u> 3	II. The WordPress Platform and Matthew Mullenweg's Role in It.	<u>17</u>
_	A. Mullenweg Co-Founds Open Source Platform WordPress	<u>17</u>
<u>4</u>	B. <u>Defendants Conceal the Truth as to WordPress Trademark Rights</u>	<u>19</u>
5	C. <u>Defendants Conceal the Truth as to Ownership of wordpress.org</u>	<u>21</u>
<u> 6</u> 7	D. Defendants Conceal the Truth Regarding the WordPress Directory	<u>26</u>
<u>8</u>	E. Defendants Knew Building a Business on the WordPress Technology Was Far Riskier Than They Presented it to Be	<u>27</u>
9	F. The Community's Reaction as the Truth Comes to Light	<u>29</u>
<u>20</u>	III. Defendants' Promises to WPE and the Entire WordPress Community	<u>33</u>
21	IV. Automattic's and Mullenweg's Recent Coercive Threats and Attempted Extortion of WPE	<u>36</u>
22	V. Automattic and Mullenweg Carry Out Their Threats	<u>39</u>
23	A. <u>Defendants' False and Disparaging Statements</u>	<u>40</u>
24	B. Defendants Block Access to WPE's Plugins on wordpress.org	<u>44</u>
2 <u>5</u> 2 <u>6</u>	C. Defendants Seek to Capitalize on the Chaos They Created, By Luring WPE's Customers Away While Threatening More Harm to WPE	<u>47</u>
<u>27</u>	<u>D.</u> <u>Amid Public Backlash, Defendants Attempt Damage Control—Only Digging a Deeper Hole For Themselves</u>	<u>56</u>
<u>28</u>		

-i-

1		<u>E.</u>	<u>Undeterred, Defendants Expand Their Extortive Efforts to Threaten WPE's CEO</u>	<u>58</u>
<u>2</u> <u>3</u>		<u>F.</u>	Mullenweg States That Automattic Might Seek To Acquire WPE For a Discount	<u>59</u>
<u>4</u>		<u>G.</u>	Defendants Manufacture a Sham Security Review of WPE's Plugin	<u>60</u>
<u>5</u>		<u>H.</u>	Mullenweg Modifies wordpress.org's Login Page to Require Loyalty Pledges	62
<u>6</u>		т	Disavowing Affiliation with WPE Defendents Wassefully Evangarieta WPE's Most Popular Plusin	
<u>7</u>	X / T	<u>I.</u>	Defendants Wrongfully Expropriate WPE's Most Popular Plugin	<u>02</u>
<u>8</u>	VI.		dants Have Caused, and Will Continue to Cause, Immense and in Some ces Irreparable Harm to WPE	<u>68</u>
<u>9</u>	<u>VII.</u>	The En	ntire WordPress Community is Harmed by Defendants' Actions	<u>74</u>
<u>10</u>	<u>VIII.</u>	<u>Defend</u>	dants Are Dominant in Multiple Relevant Markets	<u>79</u>
<u>11</u>		<u>A.</u>	Relevant Product Markets	<u>79</u>
<u>12</u>		<u>B.</u>	Relevant Geographic Market	<u>94</u>
13 14		<u>C.</u>	The Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets Feature High Entry Barriers	<u>94</u>
<u>15</u>	<u>IX.</u>		dants' Anticompetitive Conduct Has Harmed Competition and Caused WPE ffer Antitrust Injury	<u>99</u>
16 17	<u>X.</u>	Interst	ate Trade and Commerce	<u>100</u>
17	FIRST	CLAIN	M FOR RELIEF	<u>101</u>
18 10	SECO	ND CL	AIM FOR RELIEF	<u>102</u>
1 <u>9</u>	THIRI	O CLAI	M FOR RELIEF	<u>103</u>
20	FOUR	TH CL	AIM FOR RELIEF	<u>104</u>
21	FIFTH	I CLAIN	M FOR RELIEF	<u>105</u>
22	SIXTE	I CLAI	M FOR RELIEF	<u>106</u>
23	SEVE	NTH C	LAIM FOR RELIEF	<u>107</u>
24	EIGH'	TH CLA	AIM FOR RELIEF	<u>109</u>
2 <u>5</u>	NINTI	H CLAI	M FOR RELIEF	<u>110</u>
2 <u>6</u>	TENT	H CLA	IM FOR RELIEF	<u>114</u>
27	ELEV	ENTH (CLAIM FOR RELIEF	<u>117</u>
<u>28</u>				

Case 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 5 of 155

<u>1</u>	TWELFTH CLAIM FOR RELIEF
<u>2</u>	THIRTEENTH CLAIM FOR RELIEF
<u>3</u>	FOURTEENTH CLAIM FOR RELIEF
<u>4</u>	FIFTEENTH CLAIM FOR RELIEF
<u>5</u>	SIXTEENTH CLAIM FOR RELIEF
<u>6</u>	SEVENTEENTH CLAIM FOR RELIEF
<u>7</u>	EIGHTEENTH CLAIM FOR RELIEF
<u>8</u>	NINETEENTH CLAIM FOR RELIEF
<u>9</u>	TWENTIETH CLAIM FOR RELIEF
<u>10</u>	DEMAND FOR JURY TRIAL
<u>11</u>	
<u>12</u>	
<u>13</u>	
<u>14</u>	
<u>15</u>	
<u>16</u>	
<u>17</u>	
<u>18</u>	
<u>19</u>	
<u>20</u>	
<u>21</u>	
<u>22</u>	
<u>23</u>	
<u>24</u>	
<u>25</u>	
<u>26</u>	
<u>27</u>	
<u>28</u>	

For its <u>Amended Complaint</u>, Plaintiff WPEngine, Inc. ("WPE"), by and through its attorneys Quinn Emanuel Urquhart & Sullivan, LLP, avers as follows:

INTRODUCTION

- 1. This is a case about abuse of power, extortion, and greed. The misconduct at issue here is all the more shocking because it occurred in an unexpected place—the WordPress open source software community built on promises of the freedom to build, run, change, and redistribute without barriers or constraints, for all. Those promises were not kept, and that community was betrayed, by the wrongful acts of a few—Defendants—to the detriment of the many, including WPE.
- 2. WordPress is an open source content management system developed in 2003 that allows people to create and publish their own websites. WordPress was an early success, and people quickly began using it and building a community around it. The WordPress source code and trademarks were initially owned and/or controlled by Defendant Matthew Mullenweg's for-profit company, Defendant Automattic Inc. ("Automattic"). In 2010, in response to mounting public concern, Defendants represented that the WordPress source code and trademarks were placed into the nonprofit WordPress Foundation (which Mullenweg created), with Mullenweg and Automattic making sweeping promises of open access for all: "Automattic has transferred the WordPress trademark to the WordPress Foundation, the nonprofit dedicated to promoting and ensuring access to WordPress and related open source projects in perpetuity. This means that the most central piece of WordPress's identity, its name, is now fully independent from any company." Mullenweg and Automattic reiterated this promise later, in even more forceful terms: "What's important is that [] longer than I'm alive, longer than Automattic is alive, longer than any of us are alive, there is something that holds the WordPress code and trademark for the free access for the world."
- 3. What Defendants' statements and assurances did not disclose is that while they were publicly touting their purported good deed of moving this intellectual property away from a private company, and into the safe hands of a nonprofit, Defendants in fact had quietly transferred irrevocable, exclusive, royalty-free rights in the WordPress trademarks right back to Automattic that very same day in 2010. This meant that, far from being "independent of any company" as Defendants, had promised control in original to off in modified. It rademarks effectively never left [Link-to-previous setting changed from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

Automattic's hands. And, far from being "free" and open "for the world" forever, Defendants would make extortionate demands for ransom payments and block access to those they deemed competitive threats.

- 4. Despite the promises Defendants made to induce companies to build their businesses around WordPress, Defendants are now misusing these trademarks for their own financial gain and to the detriment of the community members. One such company that relied on Defendants' promises was WPE, founded in 2010. WPE is a true champion of WordPress, devoting its entire business to WordPress over other similar open source platforms and web content management systems. In reliance on Defendants' many promises, WPE invested hundreds of millions of dollars and 14 years of hard work building a successful business to serve and expand that community—only to see the petulant whims of Mullenweg inflict harm to its business and the community that has embraced it.
- 5. Over the last two In recent weeks, Defendants have been carrying out a scheme to ban WPE from the WordPress community unless it agreed to pay tens of millions of dollars to Automattic for a purported trademark license that WPE does not even need. Defendants' plan, which came without warning, gave WPE less than 48 hours to either agree to pay them off or face the consequences of being banned and publicly smeared. In that short time, Defendants sent ominous messages and photos designed to intimidate WPE into making an extortionate payout. When WPE did not capitulate, Defendants carried out their threats, unleashing a self-described "nuclear" war against WPE. That war involved defaming WPE in public presentations, directly sending disparaging and inflammatory messages into WPE customers' software and through the Internet, threatening WPE's CEO and one of its board members, publicly encouraging WPE's customers to take their business to Automattic's competing service providers (for a discounted fee, no less), and ultimately blocking WPE and its customers from accessing the wordpress.org portal and wordpress.org servers. By blocking access to wordpress.org, Defendants have prevented WPE from accessing a host of functionality typically available to the WordPress community on wordpress.org.

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

6. Mullenweg's recent actions have exposed and highlighted his long history of obfuscating the true facts about his control and manipulation of the WordPress Foundation and wordpress.org—which he presents as a not-for-profit "dot-org" enterprise, but which in fact he solely owns and directs with an iron fist to further his own commercial interests in Automattic and associated commercial businesses, to the detriment of Defendants' competitors.

7. Defendants' self-proclaimed war has inflicted harm upon WPE and the entire WordPress community. Worse, it has no end in sight, as Defendants continue their bad acts unabated— even after the initial Complaint in this matter was filed on October 2, 2024. Since then, Defendants have continued to escalate their war, unleashing a campaign to steal WPE's software, customers and employees. Indeed, just days ago, Defendants were unambiguous about their future plans:

[S]ince this started [with WPE] they've had uh, we estimate tens of thousands of customers leave....So, um you know, I think over the next few weeks, they're actually gonna lose far more than 8% of their business...we're at war with them. We're...going to go brick by brick and take...take every single one of their customers...if they weren't around guess what?...We'd happily have those customers, and in fact we're getting a lot of them.

<u>8.</u> WPE brings this action to stop Defendants from continuing to harm WPE and its customer relationships, from undermining the entire WordPress ecosystem, and to hold Defendants accountable for their broken promises and malfeasance.

THE PARTIES

- 9. 8. Plaintiff WPE is a Delaware Corporation with its principal place of business in Austin, Texas. WPE is a technology company that offers a complete Platform as a Service (PaaS) solution (including comprehensive development and deployment tools, support and security, and managed hosting) for WordPress and also develops plugins, themes, and other tools for the WordPress community. WPE employs more than 1,000 people and is considered one of the most trusted WordPress platforms in the world.
- <u>10.</u> <u>9.</u> Defendant Automattic is a Delaware Corporation with its principal place of business in San Francisco, California. Automattic owns and operates several for-profit businesses that operate within the WordPress ecosystem, including wordpress.com, WordPress VIP, and [Link-to-previous setting changed from on in original to off in modified.].

Pressable.com (all competitors to WPE), as well as WooCommerce, Inc. (which offers an ecommerce tool). Automattic is owned, in part, by private equity firms.

11. 10.—On information and belief, Defendant Matthew Charles Mullenweg ("Mullenweg") lives, among other places, in California, where he beneficially owns residential property. Mullenweg also controls and serves as the CEO and President of Automattic, a California-based corporation, and as a founding director of the WordPress Foundation, a California nonprofit public benefit corporation recognized by the Internal Revenue Service ("IRS") as a public charity under Section 501(c)(3) of the Internal Revenue Code. Mullenweg recently publicly acknowledged that he owns wordpress.org, which is registered with the Internet Corporation for Assigned Names and Numbers (ICANN) as a California domain. The wrongful acts described herein, including at least the decisions and conduct to extort, interfere with, and otherwise violate the legal rights of WPE and the libelous and slanderous activity, took place at least in part in California, where Mullenweg and other key Automattic employees and agents work and where the instrumentalities of the company are located. In addition, on information and belief, at least some of the computers and servers used to carry out the blocking of WPE's access to wordpress.org were located in California.

acts were performed while in the employment of Automattic and were within the scope of that employment, within the scope of authority delegated to him, or ratified after the fact by Automattic. Those acts were engendered by events or conditions relating to Mullenweg's employment, including his responsibilities as Automattic's CEO. In particular, and without limitation, those responsibilities included: promoting WordPress and Automattic's WordPress hosting services; planning and carrying out business strategies for dealing with competing companies, including WPE; and creating and implementing strategies on how to leverage Automattic's purported rights to intellectual property, including any trademark rights. Indeed, the entire extortionate scheme began with Mullenweg demanding, as Automattic's CEO, that WPE sign a purported trademark license agreement with Automattic. Mullenweg explicitly made Automattic's supposed trademark rights the fulcrymy for his extortionate demands, and a splicitly tied his willingness to smear and disparage [Link-to-previous setting changed from on in original to off in modified.].

- 1
- 2
- 3 4
- 5
- 6
- 7
- 8

- 10
- 11 12
- 13
- 14
- 15
- 16
- 17
- 18
- 19

- 23 24
- 25
- 26
- 27 28
- [Link-to-previous setting changed from on in original to off in modified.].

- WPE—or to instead stay silent—to WPE's entry into a trademark license with
- Automattic. Mullenweg's later activities in punishing WPE for not entering into that trademark
- license agreement were all acts of retribution by Defendants, carried out because WPE had resisted
- Defendants' extortive demands.
 - <u>13.</u> Moreover, Mullenweg has used his control over wordpress.org for the benefit of
- Automattic, and Automattic has sought to capitalize on such events, including by using the events
- herein to promote and market its services as superior to and more reliable than those of WPE.
- Automattic has also ratified Mullenweg's conduct, and Automattic's CFO Mark Davies also
- participated in and helped to carry out the extortionate campaign. .
 - Mullenweg also acted as Automattic's agent, and for the benefit of Automattic, in 14.
- carrying out the wrongdoing described herein.
 - 15. At all relevant times, except as otherwise indicated, Defendants Automattic and
- Mullenweg were jointly engaged in the commission of the following unlawful actions. On
 - information and belief, Automattic and Mullenweg each acted intentionally and their actions caused
- a single, indivisible injury to WPE. Accordingly, Defendants are jointly and severally liable for all
- harm inflicted upon WPE, as pleaded herein.

JURISDICTION AND VENUE

- 16. 11. Jurisdiction is proper in this court because this litigation arises under federal law,
- namely 15 U.S.C. § 1051 et seq. (Lanham Act), 15 U.S.C. § 1 et seq. (Sherman Act) and 18 U.S.C.
- 20 § 1030 et seq. (Computer Fraud and Abuse Act). The Court has jurisdiction over this action under
- 21 28 U.S.C. § 1331 (federal question), 28 U.S.C. § 1338(a) (trademarks), and 28 U.S.C. § 2201
- 22 (Declaratory Judgment Act). This Court has supplemental jurisdiction over the remaining claims
 - under 28 U.S.C. § 1367.
 - 17. 12. A case of actual controversy has arisen between the parties pursuant to 28 U.S.C.
 - § 2201 regarding whether WPE infringes any alleged trademark rights of Automattic, as further set
 - forth herein.
 - <u>18.</u> 13. This Court has personal jurisdiction over Automattic because Automattic has its
 - principal place of business in the State of California and within this district, regularly conducts

business within this district, and advertises and sells its services through the Internet to California residents. In addition, the claims at issue arise out of or relate in substantial part to Automattic's activities in this District.

- 19. 14. This Court has personal jurisdiction over Mullenweg, including due to his substantial and regular contacts with the forum as the CEO of Automattic. In addition, the claims at issue arise out of or relate in substantial part to Mullenweg's activities in this District.
 - 20. 15. Venue is proper in this district under 28 U.S.C. §§ 1391(b) and 1391(c).

CASE OF ACTUAL CONTROVERSY FOR DECLARATORY JUDGMENT

- 21. 16. With respect to WPE's request for declaratory judgment, a case of actual controversy has arisen between the parties pursuant to 28 U.S.C. § 2201. During the week of September 16, 2024, as further described below, Defendants made various demands that WPE pay tens of millions of dollars per year for a license to use Automattic's purported trademarks, including the terms "WordPress," "WooCommerce," and various other similar marks¹ (collectively the "Challenged Terms").
- 22. 17.— On September 23, 2024, counsel for Automattic and its subsidiary, WooCommerce, Inc., sent a letter to WPE, alleging that WPE's use of the Challenged Terms constitutes trademark infringement and was diluting their rights, tarnishing their reputation, and harming their goodwill. The letter further alleged that WPE's "unauthorized use of our Client's trademarks infringes their rights and dilutes their famous and well-known marks," as well as having "enabled [WPE] to unfairly compete with our Client and has led to unjust enrichment." A copy of that letter is attached as Exhibit A. The letter also stated that Automattic is "entitled to file civil litigation to obtain an injunction and an award of actual damages, a disgorgement of your profits, and our Client's costs and fees," along with an award of "attorneys' fees."

WORDPRESS, U.S. Reg. No. 3201424; WORDPRESS, U.S. Reg. No. 4764217; WORDPRESS, U.S. Reg. No. 4865558; WOOCOMMERCE, U.S. Reg. No. 5561427;

[,] U.S. Reg. No. 5561428; WOO, U.S. Reg. No. 5561425; WOO, U.S. Reg. No.

^{5561426. [}Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

23. 18. On the same day, Mullenweg posted a public comment on the Reddit website, again meritlessly accusing WPE of "trademark violations" and claiming that he was going to file "formal legal action" against WPE.²

- 24. 19. WPE denies Defendants' accusations, including that WPE has violated any trademark rights of Defendants. Consequently, a specific and immediate dispute exists between WPE and Defendants. WPE cannot continue to allow Defendants' unsubstantiated threats and demands interfere with WPE's business and relationships with its customers. WPE needs judicial clarity regarding its non-infringement and non-dilution of the Challenged Terms so that it can continue to serve customers and users of its platform, including the open source community, without further interference from Defendants.
- <u>Moreover, Defendants' actions raise a case of actual controversy as to trademark</u> misuse.
- <u>26.</u> <u>Defendants have attempted to use their purported trademark as a causal instrumentality to violate the antitrust laws. While Defendants have continually made representations guaranteeing access to the WordPress open source software and community, they are now demanding 8% of WPE's revenues for a purported trademark license to *refer* to "WordPress," a use for which no license is needed.</u>
- 27. Defendants' comments belie that they are seeking this trademark license to gain a share of WPE's revenues, and not as payment for trademark use. At the TechCrunch Disrupt 2024 Conference on October 30, 2024, Mullenweg confirmed that he settled on 8% of WPE's revenues based on what he thought WPE could afford. Defendants have threatened to "go nuclear" and "pursue a scorched earth policy" if WPE did not pay their arbitrary licensing fee.
- 28. When WPE refused to pay the fee, Defendants cut off WPE's access to many features of WordPress and the WordPress community. Defendants have made clear that if WPE would just pay the "licensing fee," "all this harm could end." Defendants are using their purported trademark

² https://www.reddit.com/r/Wordpress/comments/1fn3mjr/comment/lokzvec/. Every hyperlink referenced herein was last visited on October 1 November 13, 2024. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

rights to block WPE from the WordPress community as a means to extort monopolistic pricing. This conduct demonstrates Defendants' direct use of their trademarks to exclude competition and maintain a monopoly over the market, in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2.

GENERAL ALLEGATIONS

I. WPE'S BUSINESS AS A SERVICE PROVIDER IN THE THE WORDPRESS COMMUNITY

A. General Background on the Web Content Management Systems Industry

- 29. At a high level, the various participants in the web content management system industry include web content management systems providers, web hosting services providers, agencies, developers, and customers.
- 30. Web content management systems are software products that allow for the management of digital information on a website, using features that facilitate the creation and maintenance of web content without prior knowledge of web programming or markup languages. WordPress, Craft CMS, Drupal, Joomla, and TYPO3 are all examples of web content management systems. WordPress is by far and away the world's dominant web content management system.
- 31. Web hosting services provide customers the server space and other technological facilities they need to make their websites accessible on the internet. Web hosting services frequently provide web hosting services for websites built using a particular web content management system. Particular web hosting services may concentrate on WordPress-powered websites, while other web hosting services may offer services with respect to websites powered by other web content management systems, like Drupal. WPE, for example, provides web hosting services for WordPress-powered websites.
- 32. Developers are individuals and entities that build software features, "themes," and other functionalities—often called "plugins"—that can be integrated into a website. Typically, developers will share their plugins and themes by registering them in a directory, and uploading

³ https://www.techtarget.com/searchcontentmanagement/definition/web-content-management-WCM.

⁴ https://cmscritic.com/cms-or-wcm-which-is-which. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

The plugins are typically specific to a particular web content management system. For example, a developer will create a plugin that is meant for WordPress-powered websites, rather than websites powered by Joomla.

33. Customers are individuals and entities that own or seek to own websites for purposes

them to a repository, where customers can search for, download and implement them into a website.

Of their business or other interests. Given the highly technical knowledge and resources required to create and maintain a website, customers frequently use a web content management system to maintain, manage, host, and operate the customer's the website (or contract with someone for that purpose), and a web hosting service to maintain, manage, host and operate the website on the customer's behalf.

B. A. WPE's Services and Other Contributions to the WordPress Community

- <u>34.</u> <u>20.</u>-WPE was founded in 2010 as a comprehensive platform toon which agencies, customers and brands can develop, host, manage, operate and support websites that are built on the open source code known as WordPress, which is a web content management system. For example, amongst other things, WPE helps companies and agencies of all sizes to manage, host, operate, and optimize their WordPress websites with premium, enterprise-grade tools, services, and support. Over time, WPE began developing, sponsoring, acquiring and offering additional products and services, such as plugins and other tools for the WordPress community. Today, WPE has more than 1,000 employees, and is WPE hosting services are used only more than 1.5 million websites, including by businesses, individuals, charities, schools, and governmental agencies that rely on WPE to keep their websites up and running. WPE has invested hundreds of millions of dollars to attract and enable users and customers to host their sites using WordPress.
- 35. WPE's managed hosting service allows its customers to, among other things, set up their websites using the WordPress software on WPE's platform. WPE handles many of the technical details for these users, including ongoing technical support of their websites. WPE's managed hosting service competes with certain of Automattic's core offerings, including wordpress.com, Pressable and WordPress VIP.

36. WordPress architecture allows software developers, including third party developers, to create "plugins" that can interact with and extend the functionality of WordPress, or a WordPress website. For instance, there are plugins that have been developed to add a "voting" button or a "sign up form" field to their customer's website. Agencies, brands and their website developers can download one or more plugins should they wish to do so to further enhance and customize their site. Developers are strongly encouraged to share their plugins, and themes, by making them available on wordpress.org where the open-source WordPress software is hardcoded to reference plugin installations and updates. Plugins are vital to the WordPress ecosystem; virtually all sites on WPE have plugins installed. WPE and the vast majority of WordPress plugin developers, including Automattic, all have historically used wordpress.org to share and make plugins available. WordPress software as well as the WordPress plugins, themes and translations created by members of the WordPress community.

- 37. WPE is the current developer of a number of popular WordPress plugins, including Advanced Custom Fields ("ACF"), WP Migrate, NitroPack, and many others. Millions of WordPress users use these plugins to enhance and operate their websites.
- <u>WordPress websites with custom fields to use and present structured data, and which WPE acquired in 2022 for a substantial sum, runs on over two million websites. WPE has invested thousands of engineering hours and millions of dollars into the development of its WordPress plugins and themes, and the vast majority of its users use these at no cost to themselves.</u>
- 39. 21. WPE is a proud member of the WordPress community, which consists of users and developers who collaborate to improve the WordPress platform and to make sure that this open source code remains free and accessible to everyone. As part of the WordPress community, WPE has contributed tens of millions of dollars in ongoing support for the broader community through events, sponsorships, and the development of educational resources, including sponsorship of WordCamps worldwide (a conference run by a wholly-owned for-profit subsidiary of the WordPress Foundations WordPress Community Support PBC) and producing DE{CODE}, a conference for [Link-to-previous setting changed from on in original to off in modified.].

-10-

Case No. 3:24-cv-06917-AMO

1

5

4

7

8

6

9 | t | 10 | F | 11 | c | 12 | F | 13 | f | 14 | t | 15 | s | 16 | F | 16 |

2021

17

18

19

22

2324

25

2627

28

developers who build WordPress websites; hosting, funding and actively maintaining multiple open source projects (*e.g.*, ACF, WPGraphQL, faust.js) within the ecosystem used by millions of websites around the world; and educating and empowering the WordPress community through webinars, podcasts, and tutorials, and content like the WordPress Roundup and WPE's Building WordPress series.

C. A. WPE's Longstanding Use of the WordPress Mark to Refer to the Open Source Software Platform its Customers' Websites are Built On

40. 222. Because WPE's products and services are built to work with websites developed using open source WordPress opensource software and opensourceopen source WooCommerce plugins, WPE naturally references the Challenged Terms when referring to the software platform on which its customers' websites are built. WooCommerce is an opensourceopen source WordPress plugin that is managed by Automattic on a for-profit basis. The WooCommerce plugin adds functionality to WordPress that, among other things, allows users to sell products and services on their website and take payment for those sales. WPE has consistently used the term "WordPress" since 2010 in reference to the WordPress program and platform, and the term "WooCommerce" in reference to the WooCommerce plugin, since at least 2018. This type of referential, or nominative, use of the Challenged Terms is not only legal, but it is essential to providing consumers with the information they need. Further, it has long been condoned by the Defendants, and is widely mirrored by the entire WordPress community.

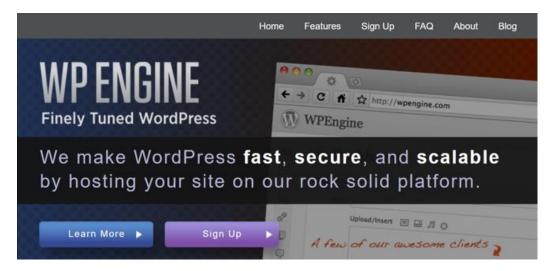
41. 23. Examples of such WPE uses dating back to 2010 include:

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

WPE Website (March 30, 2010)³⁵



WPE Website (December 8, 2010)⁴⁶



https://web.archive.org/web/20100330012641/http://wpengine.com.

https://web.archive.org/web/20101208000154/http://wpengine.com. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

WPE Website (November 15, 2011)⁵⁷



WPE's Website (January 10, 2013)68



https://web.archive.org/web/20111115053852/http://wpengine.com/.

https://web.archive.org/web/20131114181316/http://wpengine.com/2013/01/10/essential-plugins-and-add-ons-for-wordpress-ecommerce-sites/. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

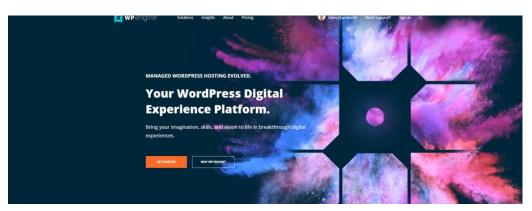
WPE's Website (June 16, 2015)⁷²



WPE Website (Feb. 28, 2018)⁸¹⁰

Get the solutions you need to generate revenue directly from WordPress WPE ECOMMERCE TOOLKIT WP enginer LaterPay LaterPay LaterPay MemberPress WP Engine Toolkit for WooCommerce Boost the performance of your WooCommerce site We Member Press Member Press Member Press Member Press is a powerful and easy to use WordPress Membership Plugin.

WPE Website (October 4, 2018)⁹11



- https://web.archive.org/web/20150616200116/http://wpengine.com.
- https://web.archive.org/web/20180228230453/https://wpengine.com/solution-center/.
- http://web.archive.org/web/20181004073656/https://wpengine.com/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

42. 24. Defendants have known about WPE's use of the Challenged Terms for more than a decade. Not only is WPE's website publicly available for all to see, but in 2011 Automattic made a substantial investment in WPE and remained an investor until 2018. Over these years WPE and Automattic maintained regular communications, including about WPE's website. In addition, WPE has been a long-time sponsor of the WordPress conferences known as WordCamp. Since at least 2012, WPE has attended these conferences, including having booths with promotional signage and materials at the conferences, with the full knowledge of Defendants.

25. Mullenweg presumably also had reviewed and approved WPE's use of the Challenged Terms through the "Five for the Future" program, of which WPE is a longstanding member. Before allowing participation in this program, Mullenweg required that "[a]ny person or business currently misusing or infringing on the WordPress trademark will need to fix any misuse before their pledge will appear on the Five for the Future pledge page." Mullenweg knowingly published WPE's pledge to this program on wordrpess.org, thereby acknowledging that WPE was not "misusing or infringing on" the WordPress trademark. In addition, Mullenweg acknowledged that "[a]s a *longtime contributor* to WordPress Core, WP Engine has *played an integral role* in supporting the WordPress project for *more than a decade*. In Indeed, as also acknowledged by Mullenweg, WPE, at the very least, "sponsors 11 contributors for a total of 4045 hours per week across 5 teams."

44. 26. Moreover, on March 21, 2023, with full knowledge of WPE's use of the Challenged Terms, Mullenweg attended and spoke at WPE's developer conference, DE{CODE},

¹⁰¹² See https://wordpress.org/five-for-the-future/.

https://wordpress.org/five-for-the-future/expectations/.

See https://wordpress.org/five-for-the-future/pledge/wp-engine/ (emphasis added).

 $^{^{13}}$ —*Id*.

¹⁵ https://wordpress.org/five-for-the-future/pledge/wp-engine/.

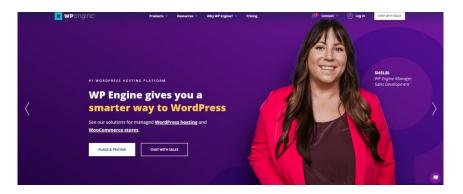
^{14 &}lt;u>Id.</u> 16 https://wordpress.org/five-for-the-future/pledge/wp-engine/ (emphasis in original). [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 21 of 155

[Different first page setting changed from on in original to off in modified.].

as part of a "fireside chat," which was broadcast widely and is still available to the public. ¹⁵ As part of that interview, in response to a question about what was required from "all of us who stand for a free and open web to keep things thriving for the next 20 years," Mullenweg responded that people should "vote with your wallet. So when you support companies like WPE, who don't just provide a commercial service, but are also part of a wider open source community, you're saying, hey, I want more of this in the world." On the day of his fireside chat, praising WPE, WPE's site appeared as follows, clearly using the Challenged Terms in a nearly identical way to how WPE uses the terms today:

WPE Website (March 21, 2023) 1618



45. 27. WPE's website today uses the Challenged Terms in substantially the same way it has used them for more than a decade so that consumers know that WPE's products and services are made to work with the open source code for WordPress and WooCommerce. 4719

https://wpengine.com/resources/decode-2023-fireside-chat-mullenweg-ventura/.

https://web.archive.org/web/20230321054241/https://wpengine.com/.

https://www.youtube.com/watch?v=H6F0PgMcKWM [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

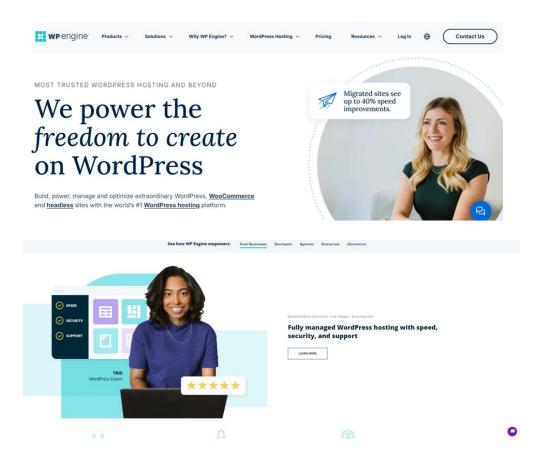
25

26

27

28

WPE Website (September 26, 2024)¹⁸



<u>46.</u> 28. Indeed, during a livestream on September 26, 2024 on the X platform, when asked why he had not attempted to enforce Automattic's trademarks against WPE a decade ago, Mullenweg admitted that he'd known about WPE's use of the Challenged Terms for "years," but opted not to take action. 1920

Moreover, WPE's use of "WP" is consistent with the WordPress Foundation's own <u>47.</u> trademark policy, which makes clear that "WP" is not part of WordPress's trademark and is free for anyone to use.²¹ Indeed, years ago Mullenweg publicly stated that WPE's use of "WP" in its

¹⁸ https://wpengine.com/.

https://www.youtube.com/watch?v=H6F0PgMcKWM_

²¹ See https://wordpressfoundation.org/trademark-policy/. [Different first page seiling changed from on intoriginal to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

company name is entirely proper and serves as an example for other companies: "We ask you to not use WordPress in your domain name, which we've done for four years now. So, use like WP, like there's WPEngine, call it WPEngine instead of WordPressEngine.com or something like that."

that."22

II. THE WORDPRESS PLATFORM AND MATTHEW MULLENWEG'S ROLE IN IT

A. Mullenweg Co-Founds Open Source Platform WordPress

48. 29.—In 2003, Mullenweg cofounded WordPress, accessible at wordpress.org, by "forking" (or copying) another earlier open source software program called b2/cafelog. WordPress is an opensource open source web content management system that is used in over 43% of websites on the Internet as of 2024. By virtue of Mullenweg's status as cofounder of WordPress, his longstanding involvement in the WordPress community since 2003, and his self-proclaimed status as a WordPress "community leader," Mullenweg is understood by the WordPress community to be highly credentialed, experienced, and knowledgeable about WordPress, including its code and contributions of those in the WordPress community to the WordPress ecosystem. Many consider him to be an authority on these matters, and his statements to the market are likely to induce reliance.

49. WordPress operates under the open-source GNU General Public License (GPL). Under that license, anyone in the world has permission to access, review, copy, modify, distribute, and create derivative works of WordPress without payment to anyone as long as, among other things, derivative works are also contributed back to the open-source community. This sharing of new code development is the fundamental principal by which open-source communities function and thrive.

<u>50.</u> 30. In 2005, Mullenweg founded Automattic, a for-profit company. Upon its founding, Automattic controlled the WordPress trademark. Automattic also owns, among other sites and platforms, wordpress.com—<u>a_, Pressable, and WordPress VIP</u>—for-profit hosting <u>providerproviders</u> for WordPress sites <u>which compete with WPE</u>.

Exhibit A. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

https://wordpress.tv/2010/09/19/matt-mullenweg-town-hall-with-matt/ at 36:50-37:18. Defendants now allege the opposite, that "WPEngine" infringes the WordPress mark, see Exhibit A

51. 31. In 2006, Mullenweg founded the WordPress Foundation as a California nonprofit public benefit corporation. In 2009, the WordPress Foundation was recognized by the IRS as a taxexempt public charity under Section 501(c)(3) of the Internal Revenue Code, retroactive to 2006. Mullenweg has served as a director of the WordPress Foundation since its founding. According to its annual filings with the IRS, the WordPress Foundation's mission is "to ensure free access, in perpetuity, to the software projects we support." According to its Articles of Incorporation, the purpose of the Foundation is to "preserve and protect the freedom to use, study, copy, modify, redistribute and otherwise make freely available certain open source software," and to "serve the general public by promoting and advancing the development of certain open source software and technologies which can be used by individuals as a personal publishing platform free of charge, and to educate the general public on the availability and use of such software and technologies."

<u>B.</u> **Defendants Conceal the Truth as to WordPress Trademark Rights**

<u>52.</u> 32. In 2010, after WordPress Foundation had been publicly recognized by the IRS as a 501(c)(3) public charity, Mullenweg caused Automattic to transfer ownership of the WordPress marks to the WordPress Foundation, and publicly announced that transfer. On September 9, 2010, Mullenweg posted on his blog that "Automattic has transferred the WordPress trademark to the WordPress Foundation, the nonprofit dedicated to promoting and ensuring access to WordPress and related open source projects in perpetuity." He did that around the same time of public concern over his level of control and potential for abuse, including because those are criteria that are important when selecting a platform to build one's business around. Mullenweg's public announcement did not mention, however, that he had also caused the nonprofit WordPress Foundation to grant an exclusive, fully-paid, royalty-free, perpetual, irrevocable, worldwide,

24

26

27

28

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

https://ma.tt/2010/09/wordpress-trademark/. See also 25

[Link-to-previous setting changed from on in original to off in modified.].

https://wordpress.org/book/2015/11/the-wordpress-foundation/ ("Automattic registered the WordPress trademarks in 2006, but some contributors — who had helped build the software or started their own local communities — felt that they had as much right to the trademarks as Automattic. Some community members believed that the community owned the codebase and thus should own the trademarks, not the corporate entity."). [Different first page setting changed from on in original to off in modified.].

sublicensable license and related security agreement to the WordPress mark *right back* to Mullenweg's for-profit Automattic.²⁴

53. 33. Mullenweg failed to disclose this exclusive licensing arrangement between his nonprofit (the WordPress Foundation) and his for-profit (Automattic) in the WordPress Foundation's tax filings with the California government, claiming that there were no "contracts . . . between [WordPress Foundation] and any officer, director or trustee . . . or with an entity in which any such officer, director or trustee had any financial interest" (emphasis added). This statement was false, given that Mullenweg was a director of the WordPress Foundation while also having a financial interest in Automattic, the entity with which the Foundation entered into a trademark license agreement—an apparent self-dealing transaction constituting inurement under federal tax law. It appears Mullenweg also did not disclose the license agreement in the WordPress Foundation's filings with the IRS, and none of WordPress Foundation's fourteen years of publicly available federal reporting to the IRS indicates that the WordPress Foundation was compensated in any form for granting an exclusive, fully-paid, royalty-free, perpetual, irrevocable, worldwide, sublicensable license for trademarks Defendants now claim are incredibly valuable. Indeed, while the Foundation has failed to ever disclose to the IRS its ownership of the trademarks or existence of the exclusive royalty-free license to Automattic, for the past seven years Mullenweg himself executed the IRS forms on behalf of the Foundation under penalties of perjury, an apparent false certification to the IRS and public that the Foundation's Forms 990 were true, correct, and complete.

<u>54.</u> 34. Notably, for the 2010 tax year when the apparent self-dealing transaction with Automattic was executed, the Foundation chose to file the Form 990-N "e-postcard" version of the Form 990 requiring no financial detail except a certification that the organization normally has annual gross receipts of \$50,000 or less. Gross receipts are the total amounts the organization received from all sources during the tax year including non-cash contributions such as valuable trademarks, without subtracting any costs or expenses. By virtue of having filed this form, the Foundation made a representation to the IRS and to the public that its gross receipts were normally

27

28

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

https://assignments.uspto.gov/assignments/assignment-tm-4233-0698.pdf. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

\$50,000 or less during the time in which it received rights to the WordPress trademarks, effectively concealing what Defendants claim are valuable trademarks from being reported in the Foundation's returns as assets of the Foundation. Further, for the subsequent year the Foundation filed a more fulsome 2011 Form 990-EZ which reported that at the start of 2011, the Foundation only had total assets \$14,071 consisting solely of cash, savings, and investments. No trademarks or other valuable IP were reported. These filings demonstrate that the Foundation made no accounting to the IRS (or the public reviewing IRS forms) concerning the Foundation's receipt and possession of the trademarks at issue. Assuming the trademarks have any value (much less the tens of millions of dollars annually that Mullenweg has demanded for use of them), each year the Foundation has failed to report the value of the trademarks on its Form 990 balance sheet along with a description of assets in its corresponding Schedule O, although required to do so under federal tax law.

also failed to disclose the critical fact that a for-profit entity he controlled held the exclusive WordPress trademark rights. To the contrary, Mullenweg's comments appeared intent on providing false assurances that the WordPress trademark rights were safely in the hands of the nonprofit Foundation. In 2010, Mullenweg stated that "it's not often you see a for-profit company *donate* one of their most valuable core assets and give up control." And as he stated in an interview in 2014, referring to the Foundation: "What's important is that [] longer than I'm alive, longer than Automattic is alive, longer than any of us are alive, there is something that holds the WordPress code and trademark for the free access for the world." As the Foundation noted: "2010 also saw the WordPress trademark donated by Automattic to the WordPress Foundation. This was important in helping to draw a clearer definition between the two entities, and to ensure the protection of the trademark in the future, but more immediate." This meant, according to

https://ma.tt/2010/09/wordpress-trademark/ (emphasis added).

https://archive.wordpress.org/interviews/2014_04_17_Mullenweg.html (emphasis added).

https://wordpressfoundation.org/news/2011/2010-year-in-review/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

Mullenweg "the most central piece of WordPress's identity, its name, is now fully independent from any company." 28

36. WordPress operates under the open-source GNU General Public License (GPL). Under that license, anyone in the world has permission to access, review, copy, modify, distribute, and create derivative works of WordPress without payment to anyone as long as, among other things, derivative works are also contributed back to the open-source community. This sharing of new code development is the fundamental principal by which open-source communities function and thrive.

<u>56.</u> Defendants' assurances were false and intended to mislead the public, and induce their reliance, including WPE and the WordPress community who relied on them. While they were publicly touting their purported good deed of moving the trademarks away from a private company, and into the safe hands of a nonprofit, Defendants in fact had quietly transferred irrevocable, exclusive, royalty-free rights in the trademarks right back to Automattic that very same day in 2010. This meant that far from being "independent of any company" as Defendants had promised, control over the WordPress trademarks effectively never left Automattic's hands.

C. <u>Defendants Conceal the Truth as to Ownership of wordpress.org</u>

<u>57.</u> 37. The WordPress open-source software is hosted by and accessible through the website wordpress.org, which also contains information, tutorials, <u>educational and training resources</u>, and news about WordPress. As described in further detail <u>belowherein</u>, wordpress.org also hosts plugins, themes, other add-ons created by software developers in the WordPress community who wish to share their work with the rest of the WordPress community, and hosts other services, such as a support ticket and bug tracking system as well as a community chat and communications system.

<u>58.</u> <u>Until recently, Defendants led the WordPress community to believe that wordpress.org—the directory and repository for WordPress software and plugins—was owned and controlled by the WordPress Foundation. Defendants nurtured this impression in several ways, including the site's .org domain, which is typically reserved for nonprofits; Mullenweg's statements</u>

https://ma.tt/2010/09/wordpress-trademark/ (emphasis added). Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

claiming that the WordPress code was owned by the Foundation to ensure "free access to the world" forever; his role within the Foundation; and his promotion of WordPress as a free, open-source software platform accessible to everyone "in perpetuity." Notably, Automattic's own counsel recently posted (and then deleted) a statement asserting that wordpress.org is a nonprofit.²⁹

59. In addition to Defendants' repeated assurances that WordPress was free and open "for the world," and would be even beyond Mullenweg's lifetime, 30 statements made on wordpress.org itself represent that "No one" owns wordpress.org, "WordPress.org is not 'owned' in the traditional sense, as it's an open-source project," "no one owns WordPress.org for practical purposes," and "WordPress.org operates as a community-driven platform distributing open-source software, with no traditional ownership or corporate structure to manage it."31 Simultaneously. Defendants have held wordpress.org out as a community asset and invited—or even insisted that community members to donate countless hours of free labor to create and improve its content, purportedly for the community's benefit. At no time did Defendants ever disclose to these volunteers that their labor was serving only to personally enrich Mullenweg, and that they secretly reserved the rights to make extortionate demands for monetary payments, or to leverage their hard work to extort others for continued access, or to ban any or all of these volunteers from wordpress.org if they felt like it. Statements on wordpress.org represent to the community that "It here's no entity to sign any agreement" with wordpress.org in the first place. 32 The above representations were made by multiple individuals, including wordpress.org's own moderators, many of whom are employees of Automattic, or of Audrey Capital, Mullenweg's private investment

21

25

28

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

^{22 | 29} https://web.archive.org/web/20241002232337/https://automattic.com/2024/10/02/ 23 | wordpresstrademarks-a-legal-perspective/; see also https://automattic.com/2024/10/02/wordpress-

^{24 &}lt;u>trademarks-a-legal-perspective/.</u>

https://archive.wordpress.org/interviews/2014_04_17_Mullenweg.html; https://wpscan.com/vulnerability-disclosure-policy/.

^{26 31} https://wordpress.org/support/topic/wordpress-org-administration/; https://wordpress.org/support/topic/who-owns-wordpress-org/.

https://wordpress.org/support/topic/who-owns-wordpress-org/. Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

vehicle.³³ Indeed, in an interview in 2016, Mullenweg stated, "There's wordpress.org, which is our community hub where we develop the WordPress software and have a plugin directory and theme directory and things like that. That's also sort of an open-community type of thing."³⁴ He made this statement immediately after stating, that "no one" owns the WordPress software and "you own it just as much as I do."³⁵ The interviewer summarized his interview with Mullenweg by stating, "For the first time I truly understood the difference between WordPress.com and WordPress.org. WordPress.org is the open source software that anyone can contribute to and anyone can benefit from, *no one owns WordPress.org* and hence the open source nature" (emphasis added).³⁶

60. These statements were material to WordPress's initial adoption by the open source community as well as its subsequent adoption by ever larger and more commercial entities who rely on this supply chain transparency as a critical part of their decision making process. Indeed, Defendants made these representations with the goal that market participants would rely on them and decide to build their businesses around WordPress. Confirming Defendants' scheme worked as intended, others in the WordPress community similarly expressed their belief that wordpress.org was either owned by no one or owned by the WordPress Foundation. For example, in an Axios.com article from 2019, the author wrote, "WordPress is an open-source software platform that's owned by a non-profit group called The WordPress Foundation." 37

61. By design, WordPress software and wordpress.org are deeply intertwined. That is, wordpress.org is *hard-coded* into how WordPress works: the open source WordPress code has over 1,500 references to wordpress.org. For example, wordpress.org is coded to make internet

[Link-to-previous setting changed from on in original to off in modified.] [Link-to-previous setting changed from on in original to off in modified.].

^{22 33} https://wordpress.org/support/topic/wordpress-org-administration/; https://wordpress.org/support/topic/who-owns-wordpress-org/.

³⁴ https://www.youtube.com/watch?v=8TDobUFDX2U at 1:08:10.

https://www.youtube.com/watch?v=8TDobUFDX2U at 1:08:00.

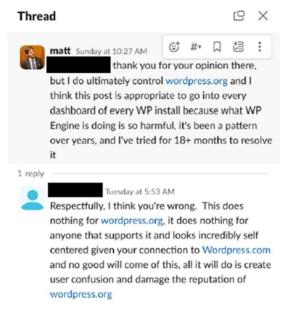
 $[\]frac{36}{\text{https://www.linkedin.com/pulse/meeting-matt-mullenweg-ceo-automattic-co-founder-wordpress-brill.}}$

https://www.axios.com/2019/09/19/wordpresscom-owner-automattic-raises-300-million-matt-mullenweg.

This page setting changed from on in original to off in modified.].

connections with wordpress.org for the purpose of identifying and obtaining updates to plugins, themes, and the WordPress core code, including updates relating to feature improvements and security patches. Indeed, WordPress updates are *required* to flow through wordpress.org. WordPress users are warned not to use any versions of WordPress hosted anywhere else.

<u>62.</u> <u>38. Despite its .org top level domain, which is commonly understood to be used for nonprofit entitiesOnly recently</u>, Mullenweg <u>recently</u> acknowledged that he controls wordpress.org, as in the following message he posted on Slack on September 22, 2024:

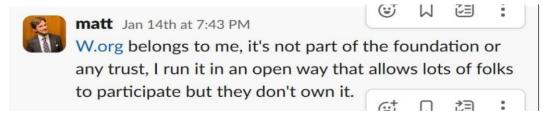


<u>63.</u> <u>39.</u> Mullenweg also acknowledged that he is the sole owner of wordpress.org, as he stated in a post on X.com on September 30, 2024:

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].



<u>64.</u> 40. Mullenweg made similar statements in a message posted on Slack on January 14, 2024 to the effect that wordpress.org (using the abbreviation "W.org," which redirects to wordpress.org) "belongs to me, it's not part of the foundation or any trust":



41. In an interview with the *WordPress Blog & Podcast* on September 27, 2024, Mullenweg also stated that he has "been running wordpress.org for 21 years," which means that he has been running the wordpress.org website since he founded WordPress in 2003, such that wordpress.org was never owned by the nonprofit WordPress Foundation and existed years before there even was a Foundation. ²³38

https://x.com/TheWPMinute/status/1839774203018662028. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

4. Updates and new business

education, and contribution.

New Executive Director

WOOCOMMERCE and WOO marks.

wordpress.org directory and repository.

<u>D.</u>

<u>67.</u>

68.

<u>69.</u>

66. Contrary to this apparent separation, even after the Complaint was filed in this action, Defendants have continued to conflate the Foundation and wordpress.org, suggesting they are one in the same. For example, under the Foundation's "Updates and new business," the minutes state that "Mary Hubbard will be starting as the new Executive Director of WordPress.org (apparently in reference to the nonprofit organization) next week."39

> It was noted that Mary Hubbard will be starting as the new Executive Director of WordPress.org next week. She will also oversee educational

42. In May 2015, Automattic acquired WooCommerce, Inc., an open source e-commerce plugin for WordPress. WooCommerce, Inc. is a for-profit entity and owns trademark registrations for the

Defendants Conceal the Truth Regarding the WordPress Directory

the most recent update, the plugin developer guidelines (from wordpress.org, which is operated by

Defendants) state that "The goal of the WordPress Plugin Directory is to provide a safe place for all

WordPress users – from the non-technical to the developer – to download plugins that are consistent

with the goals of the WordPress project"; "We strive to create a level playing field for all

developers"; and "Repeat violations may result in all the author's plugins being removed and the

enforce these guidelines with as much fairness as humanly possible. We do this to ensure overall

Defendants have also misled plugin developers into contributing their plugins to the

WordPress plugin developer guidelines were first published on April 9, 2015. As of

Further, the WordPress plugin developer guidelines state that "Our intent is to

programs in 2025 with support from teams focused on community,

6

1

2

3

4

5

7 8

9

10

11

12

13

14 15

16

17 18

19

20 21

22 23

24

26

25

27

28

https://wordpressfoundation.org/news/2024/meeting-minutes/.

developer being banned from hosting plugins on WordPress.org."40

40 https://developer.wordpress.org/plugins/wordpress-org/detailed-plugin-guidelines/. [Link-to-previous setting changed from on in original to off in modified.].

plugin quality and the safety of their users" and that, although they reserve the right to disable or remove a plugin even for reasons "not explicitly covered by the guidelines, "we promise to use those rights sparingly and with as much respect as possible for both end users and developers."

<u>70.</u> At no time have Defendants represented that plugins would or could be expropriated at the whim of Mullenweg. Indeed, the very idea that they would *not be—i.e.*, because WordPress would be "free" and "open" forever, and not controlled by any company—was key to the market's adoption of WordPress in the first place.

E. Defendants Knew Building a Business on the WordPress Technology Was Far Riskier Than They Presented it to Be

71. Defendants knew the foregoing representations and omissions were misleading and were part of a scheme to induce others to invest in the WordPress ecosystem. Defendants indisputably knew that Mullenweg personally owned wordpress.org, and that Automattic had been given an exclusive license and that the transfer to the Foundation was illusory, and that the ownership of wordpress.org and the exclusive license created a conflict of interest. Defendants also knew that contrary to their promises that WordPress would be "free" and "open" "to the world" forever, Defendants could, at any time, begin making extortionate demands for ransom payments and ban anyone they unilaterally deemed to be a competitive threat. Defendants knew that this created a risk to others in contributing to and investing in the WordPress ecosystem, that was different than if all relevant rights were owned and controlled by a charitable foundation. Defendants knew that WordPress was effectively a trap, illustrated by Defendants themselves: 42

⁴¹ https://developer.wordpress.org/plugins/wordpress-org/detailed-plugin-guidelines/.

⁴² https://x com/photomatt/status/1841245789311365213. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].



72. Mullenweg's October 1, 2024 tweet conveyed that the WordPress ecosystem, including those businesses competing with Automattic, rests on a single block—wordpress.org.

Yet, only Defendants knew that this block could be removed at any time at Mullenweg's sole—conflicted—discretion.

73. WPE and other market participants did not know this hidden trap existed and that at any moment, Defendants could begin making extortionate demands for payments or blocking access to WordPress resources. Rather, like many members of the WordPress community, WPE was lulled into a false sense of security by the foregoing representations and omissions. WPE reasonably believed, to its detriment, that the WordPress ecosystem—including plugins such as ACF—was safely outside of the control of Defendants and subject to the reasonable posted rules and IDifferent first page setting changed from on in original to off in modified.].

about these concealed facts. It would not have invested in WordPress as it had, or would have done so in a way that did not leave it open to the changing whims of one (conflicted) man. As seen by recent events, Defendants' purported ability to control a chokepoint in the WordPress ecosystem was highly material. It meant that investing in the WordPress ecosystem was far riskier than it appeared to be.

74. WPE and other market participants did not know that plugins, such as ACF, can also be disabled or removed at the personal whims of Mullenweg or in order to extort exorbitant license

restrictions. WPE also reasonably believed, to its detriment, that there would never be a toll charged

to developers for using wordpress.org. WPE would have acted differently if it had known the truth

payments. Had WPE known this information, it would have allocated its time and investment into the WordPress ecosystem differently. Nor did WPE and other market participants know that Mullenweg, rather than the WordPress Foundation, personally controlled wordpress.org.

Defendants had actual knowledge of their unchecked and unrestrained power over wordpress.org and plugins, yet they deliberately concealed it, intending to induce WPE and other members of the WordPress community into investing in the WordPress ecosystem, including through plugins such as ACF.

The risk presented, since—as this case illustrates—it would not have subjected its business to the caprice of one individual. The same is true of other market participants, including customers, web hosts, developers and agencies.

F. The Community's Reaction as the Truth Comes to Light

76. The WordPress community expressed shock to learn that Mullenweg personally owns and controls wordpress.org. One commenter posted on Reddit on October 22, 2024, "I was

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

1

2

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

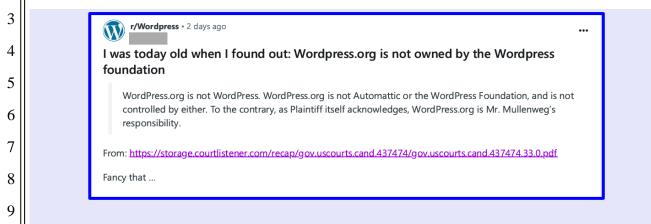
25

26

27

28

today old when I found out: Wordpress.org is not owned by the WordPress foundation."43 Another user wrote, "the vast majority of us thought that wordpress/.org was part of the Foundation . . .



 11d ago ● Top 10% Commenter This is the most important piece of this entire puzzle. It's going to be interesting to see how the judge will decide on this case, because, lest we all forget, the vast majority of us thought that wordpress/.org was part of the Foundation. Even Matt's own lawyer thought it was run by the Foundation. Even wordpress/.org makes the distinction between WordPress and wordpress/.org blurry at best, and completely the same at worst. Even the Wikipedia page for Wordpress has wordpress/.org as another name for WordPress. For decades, most the community has believed that the Foundation was in charge of and ran wordpress/.org. Yes, we knew the Foundation was basically Matt and some of his cronies, but we put trust in the organization to keep WordPress, the WordPress Plugin repository and the WordPress Themes repository "freely available for any use to Speaking for myself, I would NEVER have built my websites using WordPress if I had known that I was gambling "for the sake of profit that Mr. Mullenweg would continue to maintain open access to his website for free."

77. On X.com on October 24, 2024, another user quoted from "O'Reilly" — which publishes the "WordPress Bible" — for the proposition that "everything on http://wordpress.org is owned by the community "

https://www.reddit.com/r/Wordpress/comments/1gab4wq/i_was_today_old_when_i_found_ out wordpressorg is/.

44 https://www.reddit.com/r/Wordpress/comments/1gab4wq/i_was_today_old_when_i_found_ out wordpressorg is/. [Different first page setting changed from on in original to off in modified.].

-31-

[Link-to-previous setting changed from on in original to off in modified.].

1 2 If O'Reilly is confused about WordPress, then I feel ok being confused. 3 O'REILLY" 4 5 WordPress.org is the home of the 6 open source, self-hosted WordPress software. Everything on 7 http://wordpress.org is owned 8 by the community, even though 9 Automattic is the sponsor. Automattic has even gone out of its 10 way to ensure that all of the core de-11 velopers of WordPress are not 12 Automattic employees. 13 5:17 AM · Oct 24, 2024 · 11.6K Views

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

The community was also shocked to learn that when Mullenweg's for-profit company, Automattic, transferred the WordPress trademarks to the WordPress Foundation in 2010, the WordPress Foundation had simultaneously granted Automattic an irrevocable, exclusive, commercial license to the trademarks.

79. On Reddit.com on September 24, 2024, a user posted, "I thought the WordPress Foundation owned the trademark?" and linked to the WordPress Foundation's own trademark policy. 45



45 https://www.reddit.com/r/Wordpress/comments/1foiceb/yes to use the wordpress trademark commercially/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

-32-

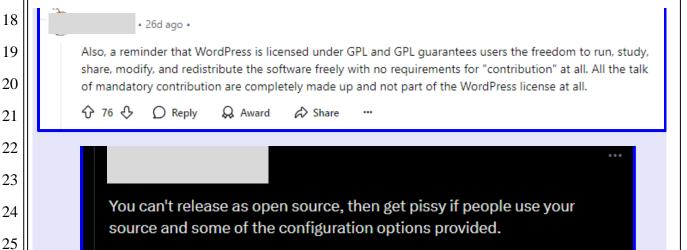
80. On X.com on September 24, 2024, Mullenweg revealed that "[t]he commercial trademark has always belonged to Automattic." One user responded to this post on X.com by asking, "Why doesn't the foundation own it?"



81. Another user responded to this post on X.com, stating, "I've been working with WordPress since 2012 and NEVER knew this":



82. The WordPress community was deeply unsettled upon learning that Defendants had demanded payment from WPE for access to, what they believed were open-source resources:



There is no requirement to contribute under the license you chose. 1:05 AM \cdot Sep 27, 2024 \cdot **61** Views

2
3
4
People here don't mention the precedent it sets.

This means Matt has the power (or dictator will at least) to force any company in the world that uses the terms WP or WordPress to pay fees or of their assholes.

Also no forking, full financial audits? This almost shatters the entire foundation on which WordPress is supposedly built.

This is the equivalent of the original Bitcoin wallet suddenly becoming active.

L-DEFENDANTS' PROMISES TO WPE AND THE ENTIRE WORDPRESS COMMUNITY

<u>83.</u> 43. The WordPress community, consistent with the principles of open source, was built upon the values of freedom and openness. As described above, WordPress's core software is licensed to the world under an open source GPL license. In addition to its software licensing, WordPress's messaging on wordpress.org and wordpressfoundation.org emphasize these overarching values of freedom and openness.

84. 44. For example, on wordpress.org, Mullenweg claims that the WordPress community is "united by the spirit of open source, and the freedom to build, transform, and share without barriers. *Everyone* is welcome." The website further states that WordPress "provides the opportunity for *anyone* to create and share." Defendants describe their commitment to open source, which has led it to adopt "four core freedoms" related to its product offerings: (1) "freedom to run [the software] for any purpose"; (2) freedom to "change [the software] make it do what you wish"; (3) "freedom to redistribute" the software; and (4) "freedom to distribute copies of your modified versions to others." Defendants explain that they are "committed to being as *inclusive*

²⁴⁴⁶ https://wordpress.org/ (emphasis added).

https://wordpress.org/about/ (emphasis added).

^{26—}Id⁴⁸ https://wordpress.org/about/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

and accessible as possible. We want users, regardless of device or ability, to be able to publish content and maintain a website or application built with WordPress."²⁷⁴⁹

85. 45. Apart from these broad promises of openness, accessibility, and freedom, Defendants make even more specific promises to third party software developers (such as WPE) which it encourages to build on its platform. WordPress is architected in a way that allows third-party software developers to create "plugins" and "themes" that can seamlessly interact with the WordPress platform. WordPress plugins enhance and add to the functionality of WordPress, while WordPress themes can change and enhance how WordPress looks when users interact with it. Defendants strongly encourage software developers to develop and share plugins and themes with other members in its community by uploading them to a repository within the wordpress.org website for all to use. Websites around the world running WordPress can then download these plugins from wordpress.org repository to their websites. Defendants operate an authentication system at login.wordpress.org, which controls access to portions of the wordpress.org site, including the ability to submit plugins and themes to the repository.

86. 46. Mullenweg hosts an entirely separatea developer website (developer.wordpress.org) to encourage third-party software developers (such as WPE) to build plugins. On that developer website, WordPress promises that "wordpress.org offers free hosting to anyone who wishes to develop a plugin in our directory." The wordpress.org website is a control point over distribution for WordPress plugins. Nowhere on the developer website does it say that a developer must pay money to WordPress to host their plugins on wordpress.org, or that access to wordpress.org can be blocked at Mullenweg's whim. Nor does wordpress.org disclose on the site that it is *not* owned and operated by the nonprofit WordPress Foundation (despite the dot-org top level domain and WordPress Foundation donation page), but is, in fact, owned and controlled solely by Mullenweg.

https://wordpress.org/about/accessibility/ (emphasis added).

https://developer.wordpress.org/plugins/wordpress-org/ (emphasis added). [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

47.—Wordpress.org's developer website also contains a "Frequently Asked 87. Questions" which provides the process by which plugins are approved to be posted on wordpress.org.²⁹⁵¹ The developer website states that a plugin submitted for publication on wordpress.org "will be queued, and as soon as we get to it, we will manually download and review your code. If we find no issues with the security, documentation, or presentation, your plugin will be approved. If we determine there are issues, you will receive a second email with details explaining what needs to be fixed." Nowhere does the website say that the plugin will be approved only if the developer pays money to WordPress. The "Frequently Asked Questions" also contains language that describes the conditions under which plugins are not accepted. 3153 Again, nothing states that plugins will not be accepted for failure to pay money to wordpress.org. The "Frequently Asked Questions" section of the website also states that "[p]lugins are closed for guideline violations, security issues, or by author requests." Nowhere on the website does WordPress state that <u>Pluginsplugins</u> can be closed simply because Mullenweg decided so.

88. 48. In addition to emphasizing the openness of the WordPress Core codebase and wordpress.org, Defendants have also emphasized openness in use of the WordPress trademark. According to the WordPress Foundation's website, the WordPress Foundation is the rightful owner of the WordPress trademark and oversees its enforcement. 3355 The WordPress Foundation has also represented to the IRS that "the Foundation will be responsible for protecting the WORDPRESS, WORDCAMP, and related trademarks."³⁴⁵⁶ As referenced above, Mullenweg also has stated that

21

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

24

26

27

28

[Link-to-previous setting changed from on in original to off in modified.].

 $^{{\}color{red}^{2951}} \quad https://developer.wordpress.org/plugins/wordpress-org/plugin-developer-faq/.$

²² https://developer.wordpress.org/plugins/wordpress-org/plugin-developer-faq/ (emphasis 23 added).

^{31 &}lt;u>Id</u>53 https://developer.wordpress.org/plugins/wordpress-org/plugin-developer-faq/.

²⁵ ³²—*Id*⁵⁴ https://developer.wordpress.org/plugins/wordpress-org/plugin-developer-faq/.

https://wordpressfoundation.org/trademark-policy/.

https://projects.propublica.org/nonprofits/display_990/205498932/2012_12_EO%2F20-5498932_990EZ_201112. [Different first page setting changed from on in original to off in modified.].

the very reason that he created the WordPress Foundation was to ensure that "there is something that holds the WordPress code and trademark for the *free access for the world*." **3557

89. 49. Consistent with the doctrine of nominative fair use, nearly all third-party developers of WordPress plugins prominently display "WordPress" on their websites when referring to the software and platform on which their plugins are built, as do providers that host WordPress websites, when describing the WordPress software and platform. As discussed above, WPE has been using the term WordPress in this fashion since the company was formed in 2010 and "WooCommerce" to reference the WooCommerce plugin used by certain of its customers. Defendants have been aware of this usage for more than a decade without complaint. This type of referential, or nominative, use of WordPress is not only legal, but it is essential to providing consumers with the information they need. Further, it has long been condoned by the Defendants, and is widely mirrored by the entire WordPress community.

IV. L-AUTOMATTIC'S AND MULLENWEG'S RECENT COERCIVE THREATS AND ATTEMPTED EXTORTION OF WPE

90. 50. In the days leading up to Mullenweg's September 20, 2024 keynote address at the WordCamp US Convention, Automattic suddenly began demanding that WPE pay Automattic large sums of money, and, if it refused, Automattic would wage war against WPE. This demand was accompanied by allegations about WPE's business that were not only baseless but also bore no rational relation to the payment demand.

91. 51. During the course of calls on September 17 and 19, for instance, Automattic CFO Mark Davies told a WPE board member that Automattic would "go to war" if WPE did not agree to pay its competitor Automattic a significant percentage of WPE's gross revenues—tens of millions of dollars—on an ongoing basis. Automattic's CFO suggested the payment ostensibly would be for a "license" to use certain trademarks like WordPress, even though WPE needs no such license and had no reasonable expectation that Automattic had a right to demand money for use of a trademark owned by the separate nonprofit WordPress Foundation. WPE's nominative uses of those marks to

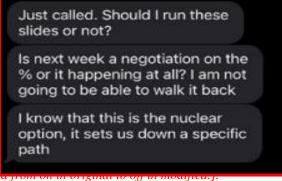
https://archive.wordpress.org/interviews/2014_04_17_Mullenweg.html (emphasis added). [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

refer to the open-source software platform and plugin used for its clients' websites are fair uses under settled trademark law, and they are consistent with WordPress' own guidelines and the practices of nearly all businesses in this space. Nonetheless, Automattic's CFO insisted that WPE provide a response to the demand immediately and later, on the day of the keynote, followed up with an email reiterating a claimed need for WPE to concede to the demands "before Matt [Mullenweg] makes his WCUS keynote at 3:45 p.m. PDT today."

92. 52. In parallel, and throughout September 19 and 20, Mullenweg embarked on sending a series of harassing text messages and making calls to WPE's CEO and a board member. One of Mullenweg's threatening messages to WPE's board member on September 19 read:

> If I'm going to make the case to the WP community about why we're banning WPE I need to do it in my talk tomorrow. Your delaying is just trying to remove that. If I'm going to make the case to the WP community about why we're banning WPE I need to do it in my talk tomorrow. Your delaying is just trying to remove that.

93. 53. Mullenweg also threatened that if WPE did not agree to pay his demands before the start of Mullenweg's livestreamed keynote address at 3:45 pm on September 20, he would go "nuclear" on WPE, including by smearing its name, disparaging its directors and corporate officers, and banning WPE from WordPress community events. His threats included the following message:



[Different first page setting char [Link-to-previous setting change

28

27

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Case No. 3:24-cv-06917-AMO AMENDED COMPLAINT 1

2

4

56

7

8

9

11

10

1213

14

15

16

17

18

19

2021

22

23

24

2526

27

28

Just called. Should I run these slides or not?

Is next week a negotiation on the % or it happening at all? I am not going to be able to walk it back

I know that this is the nuclear option, it sets us down a specific path

94. 54. While waiting for a response to his text messages, Mullenweg emailed WPE's CEO and a board member, threatening to use his planned keynote speech to disparage WPE: "We get a few thousand viewers on the livestream, and the videos on YouTube can get millions of views when we promote them." Mullenweg stated that he had already created slides for his keynote speech, taking aim at WPE and its investor, and would present them to WordCamp attendees—and to millions of others via livestream on YouTube—if his financial demands were not met.

95. September 19 and the morning of September 20, attempting to pressure WPE into capitulating to Automattic's financial demands. For example:

I have 14 slides so far, working title for the talk: "How Private Equity can Hollow out and Destroy Open Source Communities, a Story in 4 Parts."

I've got quotes from current and former employees, some may even stand up and speak as well.

I have 14 slides so far, working title for the talk: "How Private Equity can Hollow out and Destroy Open Source Communities, a Story in 4 Parts."

I've got quotes from current and former employees, some may even stand up and speak as well.

96. She with Mullenweg the next business day in San Francisco to have a business discussion, Mullenweg refused, stating that he "will proceed with the scorched earth nuclear approach to WPE" and that he would "hone" his message accordingly for his keynote address that afternoon:

If you're saying "next week" that's saying "no", so I will proceed with the scorched earth nuclear approach to WPE

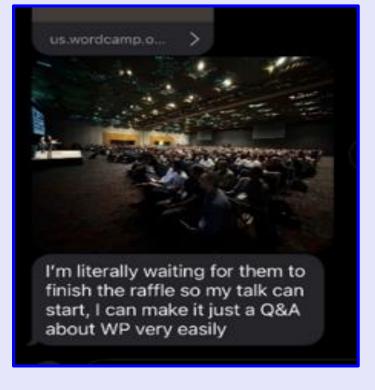
Thank you for the clarity, it gives me time to work on things and hone my message.

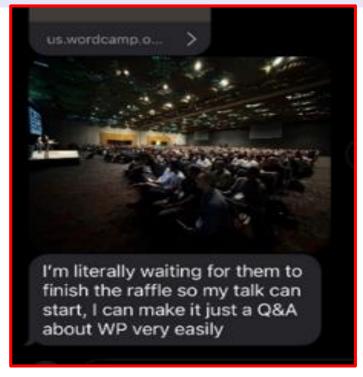
If you're saying "next week" that's saying "no", so I will proceed with the scorched earth nuclear approach to WPE

Thank you for the clarity, it gives me time to work on things and hone my message.

97. 57. In the final minutes leading up to his keynote address, Mullenweg sent one last missive—a photo of the WordCamp audience waiting to hear his speech, with the message that he could shift gears and turn his talk into "just a Q&A about [WordPress]" if WPE agreed to Defendants' payout terms:

,7





V. H.-AUTOMATTIC AND MULLENWEG CARRY OUT THEIR THREATS

[Link-to-previous setting changed from on in original to off in modified.].

98. 58. When WPE refused to capitulate to Automattic's astronomical and extortionate monetary demands, Mullenweg made good on his threats. The threat of "war" turned into a multi
from rattacks, part of the overarching scheme to extract pariouts/from WPE. That threat is ongoing.

-41-

Case No. 3:24-cv-06917-AMO

Defendants have continued to disrupt WPE's business and falsely disparage its products and services.

99. Defendants' wrongful actions did not stop after WPE filed the initial Complaint, but only escalated. Defendants proceeded to carry out their threats in multiple ways, launching a full-scale "nuclear war," with Mullenweg himself describing that his goal was to disrupt WPE's customer relationships and to destroy its business.⁵⁸

director of the nonprofit WordPress Foundation, (2) with ownership and control of the for-profit wordpress.org website and control over access to the open-source WordPress software (and related community contributed plugins, and themes) that is accessed through his wordpress.org site, and (3) as the CEO of at least two for-profit businesses that compete with WPE and that claim to have an exclusive, royalty free license to the Challenged Marks that are necessarily used by the WordPress community to refer to the open-source WordPress software on which the relevant websites are built. Mullenweg's private demand for tens of millions of dollars from WPE for his for-profit company sharply contrasts with his public proclamations to selflessly safeguard the interests of the WordPress community. His subsequent actions of terminating WPE's and its customers' ability to freely access portions of the wordpress.org site in order for WPE to service its customers similarly stands in stark contrast to the mission statement of WordPress as an open source community, and to the promises Mullenweg made on which the entire community relied.

A. Defendants' False and Disparaging Statements

101. 60. During the keynote address at WordCamp US on the afternoon of September 20, Mullenweg, on behalf of Automattic, made a series of false and disparaging statements about WPE and its investor, including:

• Claiming that WPE is a company that just wants to "feed off" of the WordPress ecosystem without giving anything back;

[Different first page setting changed from on in original to off in modified.].

https://x.com/TheWPMinute/status/1839774203018662028; https://x.com/primedryan/status/1838818728961806575.
Different first page setting changed from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

• Suggesting that WPE employees may be fired for speaking up, supporting Mullenweg, or supporting WordPress, and offering to provide support in finding them new jobs if that were to occur;

- Stating that every WPE customer should watch his speech and then not renew their contracts with WPE when those contracts are up for renewal;
- Claiming that if current WPE customers switch to a different host they "might get faster performance";
- Alleging that WPE is "misus[ing] the trademark" including by using "WP" in its name; and
- Claiming that WPE's investor doesn't "give a dang" about Open Source ideals.

<u>102.</u> 61. Mullenweg's <u>These</u> statements during his keynote address at the WordCamp US
 Convention were demonstrably false.

103. 62. Contrary to Mullenweg's Defendants' statements that WPE does not contribute to the WordPress community, WPE has been deeply dedicated to advancing the use and adoption of WordPress through innovation, investment, and active community involvement. As Mullenweg acknowledges on wordpress.org, "[i]It takes a lot of time and energy to create and then support Themes and Plugins, keeping them updated as WordPress changes and bugs are found" and "every contribution counts, no matter what it looks like." WPE has contributed tens of millions of dollars in ongoing support for the broader community through events, sponsorships, and the development of educational resources, including sponsorship of WordCamps worldwide and producing DE{CODE}; educating and empowering the WordPress community through content like the WordPress Roundup and the Building WordPress series; hosting, funding and actively maintaining multiple open source projects (e.g., ACF, Genesis, WPGraphQL, faust.js) within the ecosystem used by millions of websites around the world; providing free developer tools such as Local (with more than 100,000 monthly active users) and sponsoring development of WP-CLI, a command-line interface for WordPress; and producing informative webinars, podcasts, and tutorials. WPE significantly outpaces multiple other contributors relative to its revenue.

https://wordpress.org/documentation/article/become-a-wordpress-contributor/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

104. 63. Mullenweg's Defendants' claim that WPE is misusing the WordPress trademark is false. For more than a decade, WPE's use of "WP" has been explicitly permitted by WordPress Foundation's trademark policy, which explicitly states: "The abbreviation 'WP' is not covered by the WordPress trademarks and you are free to use it in any way you see fit." Moreover, WPE's use of the WordPress mark is entirely compliant with governing trademark law. For more than a decade, WPE has fairly used that term to refer to the open-source WordPress software on which its customers' websites are built, as other members of the WordPress ecosystem do. For more than a decade, Defendants never complained.

asserted trademark rights. These statements suggest Defendants had no genuine belief that their recently manufactured trademark infringement accusation against WPE has any merit, as also evidenced by their 14 years of inaction. Instead, Defendants appear to be attempting to leverage trademark law for anticompetitive purposes. For example, on September 26, 2024, during a livestream on YouTube, Mullenweg admitted: "Is there a law that says you have to give back? No, there is a law that says you can't violate the trademark. So that's the law that we're using to try to encourage them to give back." 3861

<u>106.</u> 65. Mullenweg's speculation that WPE might retaliate against employees for supporting the WordPress ecosystem is not just false and wholly unsubstantiated—it is also absurd. WPE's business *depends* on the WordPress ecosystem. It would be nonsensical for WPE to retaliate against employees who support it; the entire company supports the WordPress ecosystem.

<u>107.</u> 66. Not satisfied with the harm he-inflicted at WordCamp, MullenwegDefendants expanded histheir smear campaign. For example, on September 21, 2024, MullenwegDefendants authored a postan article that they posted on wordpress.org entitledorg's "News" section titled "WP

In response to a cease and desist letter sent by WPE to Defendants, Defendants conspicuously changed the policy to: "The abbreviation 'WP' is not covered by the WordPress trademarks, but please don't use it in a way that confuses people." *See* https://wordpressfoundation.org/trademark-policy/.

https://www.youtube.com/watch?v=H6F0PgMcKWM at 13:12. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

¢ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 50 of 155

[Different first page setting changed from on in original to off in modified.].

Engine is not WordPress." The post falsely states article began by falsely stating that WPE is
"profiting off of the confusion" and that WPE "needs a trademark license to continue their business."
WPE did not need a trademark license to continue its business. The article also purported to "offer
a specific, technical example of how [WPE] break[s] the trust and sanctity of our software's promise
to users to save themselves money so they can extract more profits from you." In support of this
Defendants alleged that WPE allegedly "disables revisions by default." However, disabling
revisions is a built-in feature of WordPress and has been since before WPE was founded (a Google
search returns about 140,000 web pages discussing the practice). The feature has been officially
documented by WordPress and personally approved by Mullenweg, and limiting revisions is also a
feature touted by Automattic's own product, JetPack. Similarly, Defendants' hosting product
wordpress.com, limits revisions by default for many of their hosting plans, and Defendants
WooCommerce product does so as well. The article also separately alleged: "What WP Engine gives
you is not WordPress, it's something that they've chopped up, hacked, butchered to look like
WordPress, but actually they're giving you a cheap knock-off and charging you more for it" because
WPE allegedly "disables revisions by default." In truth, ." This statement is provably false and
defamatory. WPE did not chop up, hack or butcher WordPress, or provide a "cheap knock-
off." WPE's WordPress installations are identical to the wordpress.org ZIP file which that defines
WordPress. His allegations, and WPE's services use the identical WordPress GPL code that
everyone else does. Defendants' false statement was not based on any facts disclosed by them. For
example, as noted above, the fact that WPE "disables revisions by default" and therefore WPE is
delivering a "cheap knock-off" are simply false, as Mullenweg would well know. Disabling
revisions is a built in feature of WordPress and has been since before WPE was founded (a quick
Google search returns about 140,000 articles discussing the practice). The feature has been
officially documented by WordPress and personally approved by Mullenweg, and limiting revisions
is also a feature touted by Automattic's own product, JetPack. is unremarkable given Defendants
approved this feature and their own product does the same thing, and this fact did not form, and

^{62.} https://wordpress.org/news/2024/09/wp-engine/ fDifferent first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

readers. Nor was Defendants' false statement based on any other facts disclosed by them.

108. Mullenweg then caused a post from his personal blog entitled "On WP Engine," containing these same false and disparaging statements, to be placed onto the WordPress admin dashboard, a part of every customer's WordPress installation, and displayed to most customers as they go about their daily business in WordPress, regardless of the host that they use, including WPE.

could not have formed, the basis of Defendants' statement and was not understood that way by

67. Similarly, in another post on wordpress.org on September 25, 2024, Mullenweg wrote, "WP Engine is free to offer their hacked up, bastardized simulacra of WordPress's GPL code to their customers." This statement is false and defamatory. WPE's services use the identical WordPress GPL code that is downloadable from wordpress.org.

109. On September 25, 2024, Defendants posted another article on the "News" section of wordpress.org. The article began by accusing WPE of trademark violations, stating, "WP Engine needs a trademark license, they don't have one." Then the article stated, "WP Engine is free to offer their hacked up, bastardized simulacra of WordPress's GPL code to their customers." This statement is provably false and defamatory, given that, as noted above, WPE's WordPress installations are identical to the wordpress.org ZIP file that defines WordPress, and WPE's services use the identical WordPress GPL code that everyone else does. Nor was Defendants' statement based on any facts disclosed by Defendants (including that WPE "disables revisions by default," as explained above).

110. 68.—Mullenweg also has continued to repeat false and defamatory statements about WPE on his X account and to encourage customers to switch away from WPE. He has even disparaged WPE as a "cancer" to WordPress—despite the countless contributions WPE has made to the WordPress community and the obvious harm such aspersions inflict upon WPE's business reputation. Mullenweg's "nuclear war" against WPE for daring not to submit to Automattic's extortionate monetary demands has continued through this filing.

³⁹—https://wordpress.org/news/2024/09/wp-engine-banned/.

https://wordpress.org/news/2024/09/wp-engine-banned/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

111. 69. MullenwegDefendants made histheir false, misleading, and disparaging statements to key members of the WordPress and broader software and technology ecosystem, including WPE employees and customers at WordCamp US, and livestreamed them across the world via YouTube. Among other things, Mullenweg'sDefendants' words and actions threaten to intentionally harm WPE's business and reputation within the WordPress community and beyond, and tortiously interfere with WPE's contractual relationships with its employees and customers. Indeed, some WPE customers and community members have already expressed an intention to stop doing business with WPE due to Mullenweg'sDefendants' misconduct, as further detailed below.

112. 70. After Based on the foregoing conduct, Defendants acted with actual malice and/or reckless disregard towards WPE. Indeed, after WPE wrote to Automattic and Mullenweg highlighting their misrepresentations, Mullenweg's attacks continued unabated with blog posts, posts on X.com and Reddit, and appearances on multiple YouTube channels, spreading Defendants' misrepresentations to many hundreds of thousands of people.

B. Defendants Block Access to WPE's Plugins on wordpress.org

113. 71.-In another act of retaliation for WPE's refusal to hand over tens of millions of dollars to Automattic, on or about September 24, 2024, Mullenweg blocked WPE from updating the WordPress plugins that it publishes through wordpress.org. By blocking access to wordpress.org, Defendants prevented WPE employees from accessing a host of functionality typically available to the WordPress community on wordpress.org, including, for example, the ability to submit and edit code contributions, participate in support forums designed to notify the community of issues, submit new versions of WPE-managed or WPE-led plugins, participate in WordPress development teams, interact with other WordPress community members through the WordPress Slack channel, and open or comment on support tickets. This means that if WPE identified that one of the many plugins it created that are in use by millions of websites had a bug or a security issue, it would no longer be able to publish an update for that plugin on wordpress.org.

114. 72.—At the same time, Mullenweg withdrew login credentials for individual employees at WPE, preventing them from logging into their personal accounts to access other wordpress org resources, including the community Slack channels which are used to coordinate [Link-to-previous setting changed from on in original to off in modified.].

contributions to WordPress Core, the Trac system which allows contributors to propose work to do

on WordPress, and the SubVersion system that manages code contributions. These actions had the

effect of halting the contributions that WPE makes to WordPress Core, and depriving many WPE

employees of access to emerging information on the project—which could include security alerts or

other threats to the normal functioning of customers' websites.

2

1

45

6 7

8 9

11 12

10

13 14

1516

171819

20

21

2223

24

25

26

27

28

115. 73. On September 25, 2024, Mullenweg wrote a blog postan article on wordpress.org, stating "WP Engine is banned from WordPress.org." In the post, Mullenweg wrote that "pending their legal claims and litigation against WordPress.org, WP Engine no longer has free access to WordPress.org's resources." The claim that Mullenweg terminated WPE's access to wordpress.org because WPE had filed a lawsuit against wordpress.org was false (there was no lawsuit at that time), but the post confirmed to WPE and the WordPress community that it had been Mullenweg who caused WPE's inability to update its plugins through his exercise of his self-described control over wordpress.org.

<u>116.</u> 74. As a result of this ban, WPE users were prevented from updating their plugins, accessing wordpress.org themes, and accessing other resources from wordpress.org.

<u>117.</u> 75. In a further escalation, on or about September 25, 2024, Mullenweg prevented WPE customers who host their WordPress installations on WPE servers from accessing wordpress.org resources through the WordPress <u>administrationadministrative</u> panel. This ban prevented WPE customers from <u>downloadingreceiving update notifications, updating or installing</u> any of the 50,000+ WordPress themes and plugins from wordpress.org onto their sites, <u>including</u> themes and plugins developed by WPE. As a result, WPE's customers were no longer able to install new plugins and themes from wordpress.org or update their existing plugins and themes to address bugs and security vulnerabilities.

118. 76. On September 28, 2024, during a live streamed interview on YouTube which took place in San Francisco, Mullenweg publicly took credit for carrying out these retaliatory actions against WPE and its customers, and gave various spurious reasons for his actions. Mullenweg

https://wordpress.org/news/2024/09/wp-engine-banned/[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

[Different first page setting changed from on in original to off in modified.].

publicly stated that he gave WPE advance warning that he was going to terminate WPE's access to wordpress.org. That is false. He gave no notice at all. WPE discovered Defendants' misconduct when its engineers attempted to log into their Admin panel for wordpress.org on the morning of September 24 as usual, only to discover their accounts had been disabled. In the same September 28, 2024 interview, Mullenweg was defiant and unremorseful for his wrongful acts, and even asked WPE to "please sue me." In other posts on the social media platform X, Mullenweg seems to have justified his blocking of WPE from wordpress.org in part because of alleged "Stripe issues" with WPE:

want to share: WordPress.org has blocked @wp gine customers from updating and installing plugins and themes via WP Admin-disrupting essential work for #WordPress users, agencies, freelancers, and plugin Please read: wpenginestatus.com/incidents/6401... O 91 tl 238 O 494 口土 Ла зоок Matt Mullenweg Ophotomatt - Sep 26 Happy to unblock you, drop your legal claims and get a trademark license. O 82 t7 26 O 134 da ask D 土 Matt Mullenweg 📀 @photomatt We have tried to engage on these issues for months. Silver Lake and WP Engine could fix their trademark and Stripe issues today and be back in good standing. They chose not to. 1:30 PM · Sep 26, 2024 · 52.1K Views

17

18

19

20

21

22

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

119. 77. While Mullenweg did not explain what he meant by the "Stripe issues," he appeared to be suggesting that WPE is modifyingmodified the way that a certain WordPress plugin called WooCommerce interacts with Stripe, an online credit card payment processor. His accusation makes no sense. The WooCommerce plugin adds functionality to WordPress that, among other things, allows users to sell products and services on their website and take payment for those sales.

23

24

25

26

27

28

When Mullenweg refers to "Stripe issues", he is referring to a previous allegation that WPE is modifying the way that the WooCommerce WordPress plugin interacts with Stripe, an online credit card payment processor. By way of background, WooCommerce is a WordPress plugin that is created and managed by Automattic. The WooCommerce plugin adds functionality to WordPress that, among other things, allows users to sell products and services on their website and take payment for those sales. Mullenweg's allegation that WPE modifies the way that the WooCommerce plugin interacts with Stripe is false. While WPE does offer the WooCommerce plugin to its users, it does not at all modify the way in which the plugin interacts with Stripe. It is to off in modified. It.

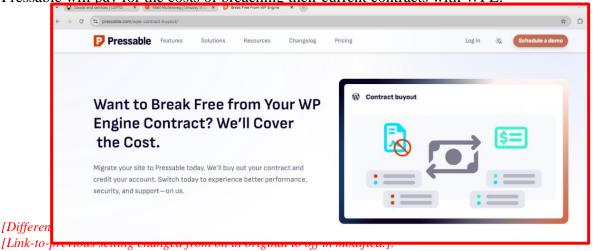
WPE offers customers the ability to use alternative payment methods with the WooCommerce plugin, and a small segment of the WPE customer base has opted to use WPE's Stripe connection due to functionality that is not available in the Stripe connection utilized in the default WooCommerce plugin. In an interview Mullenweg gave on YouTube, he stated that WP Engine earns "tens of millions" of dollars annually from using WPE's Stripe connection. This is false. The commissions WPE receives from Stripe related to the WooCommerce plugin are currently less than \$2,000 per month.

C. Defendants Seek to Capitalize on the Chaos They Created, By Luring WPE's Customers Away While Threatening More Harm to WPE

120. 78. The orchestrated campaign following WPE's refusal to cede to Defendants' demand for tens of millions of dollars was designed to sow fear and doubt in, among others, current and potential future customers of WPE. To try to directly capitalize on the chaos he caused, Mullenweg has used another company he owns, Pressable, which competes with WPE, to tell clients to breach their contracts with WPE and move to Pressable.

121. 79. Beginning with his September 20, 2024 keynote, Mullenweg urged WPE's customers to reconsider renewing their contracts with WPE, and pushed his own company: "Well, I hope that we can get every single WP Engine customer to watch this presentation. And that when their renewal time comes up, they think about that. And there's some really hungry other hosts. Those things are Blue Host Cloud, Pressable, etc., that would love to get that business."

122. 80. As of September 2024, the Pressable homepage tells WPE customers that Pressable will pay for the costs of breaching their current contracts with WPE:



Case No. 3:24-cv-06917-AMO

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

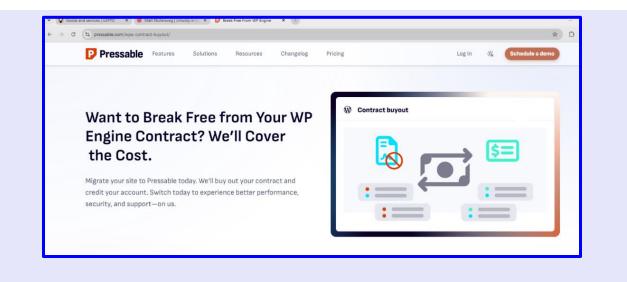
24

25

26

27

28



<u>123.</u> 81. As of September 30, 2024, the wordpress.com homepage (also owned and controlled by Mullenweg) offers WPE customers one year of free hosting on their service: 4166

Host with the World's Largest Contributor to WordPress Get fully-managed WordPress hosting with unmetered traffic, unmatched speed, and unstoppable security. Migrate your WP Engine site to WordPress.com and get one year free of any plan. We'll even make a 5% donation to the WordPress Foundation.

4166 https://wordpress.com/migrate-from-wp-engine/. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

Host with the World's Largest Contributor to WordPress

Get fully-managed WordPress hosting with unmetered traffic, unmatched speed, and unstoppable security.

Migrate your WP Engine site to WordPress.com and **get one year free of any plan**.

We'll even make a 5% donation to the WordPress Foundation.

124. 82. As another example, Mullenweg urged WPE customers to use "any other web host in the world" besides WPE in a post on X.com dated September 24, 2024:



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

Are you a customer of a wifering on without a way to update your themes, plugins, or WordPress Core?

Where there's a will, there's a way:

(And if you need help, hit me up... I'm happy to help however I can within reason).

WordPress #WPongine

How to Update WordPress Themes and Plugins on Wiffingine (Without the Rep...)

Matt Mullenwer **O and a page 1.25

**Matt Mullenwer **O and a page 1.25*

125. Further, Defendants have begun reaching out to WPE customers directly, attempting to induce them to terminate their relationship with WPE in favor of contracting with Automattic.

Defendants are using fear tactics, pointing out that WPE's ban from wordpress.org—which Defendants themselves imposed—"could impact sites," plugins, or updates, and issuing veiled threats that, while the ban "might not affect your site in the short term," WPE customers should consider switching to Automattic:

Or., use any other web host in the world.) There, I made your article

21 Date: Wed, Oct 16, 2024, 7:38 PM Subject: Alert - Your WooCommerce Site Hosting Needs Attention 22 23 l hope you're doing well. I'm reaching out because your store is currently hosting on WP Engine. As your Customer Success manager, I'm here to help ensure your sto is set up for growth and success. 24 WP Engine's access to WordPress.org has been restricted, which could impact sites, especially regarding plugin and theme installations or updates that are sourced directly from the WordPress.org repository. 25 This might not affect your site in the short term, but it would still be a good time to discuss overall hosting options and performance, Plus, Automattic via Pressable is offering a contract buy-out and white-glove migrations because we truly want to ensure your business continuity and performance (see here). If there's anything else we can discuss or help unblock for your store, we can connect on that as well. 26 If this is not your area of responsibility, feel free to forward this email or put me in touch with the right contacts Thanks, and I am looking forward to hearing from you 27 28

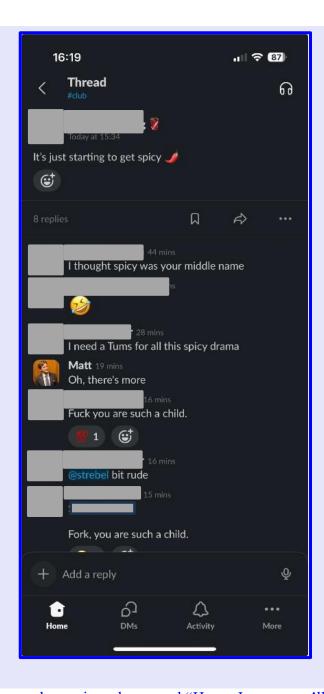
126. On October 7, 2024, Mullenweg bragged that he had caused chaos even while he was still on vacation, promising more "surprises for you all on Tuesday, Wednesday, Thursday" in connection with his war against WPE":



127. An article from October 1, 2024, reported: "Mullenweg said his public acts would continue, adding, 'I have a lot to work with." And, on October 14, Mullenweg promised: "Oh, there's more":

-54-

⁶⁷ https://www.therepository.email/mullenweg-threatens-corporate-takeover-of-wp-engine.
[Different first page setting changed from on in original to off in modified.].
[Link-to-previous setting changed from on in original to off in modified.].



128. Mullenweg also ominously warned "Hmm, I guess you'll have to wait and see why

-55-

people might not trust ACF as much going forward":

going forward

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

129. Defendants also created a webpage at wordpress.org offering "Promotions and Coupons" to convince WPE customers to stop doing business with WPE and switch over to Automattic's competitor hosting companies like wordpress.com and Pressable; they later added links to other competitors as well.⁶⁸

Hmm, I guess you'll have to wait to see

why people might not trust ACF as much

130. Lest there be any doubt as to Defendants' intention to profit from the chaos they created, on October 30, 2024 at the TechCrunch Disrupt 2024 conference, Mullenweg stated unequivocally that he intends to take all of WPE's customers:

[S]ince this started [with WPE] they've had uh, we estimate tens of thousands of customers leave. ... So, um you know, I think over the next few weeks, they're actually gonna lose far more than 8% of their business ... we're at war with them. We're ... going to go brick by brick and take ... take every single one of

https://wordpress.org/news/2024/10/wp-engine-promotions/fDifferent first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

27

28

their customers ... if they weren't around guess what? ... We'd happily have those customers, and in fact we're getting a lot of them. 69



⁶⁹ https://www.youtube.com/watch?v=Fn_HzfI_sW0, 9:17-46, 26:30-36, 29:58-30:07.

https://x.com/WordPress/status/1854271844309684285. Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

Worse, this downloadable file contains private information regarding WPE's customers' domain names, including development, test, and pre-production servers—many of which are not intended to be accessed publicly and contain sensitive or private information. Many of these servers are intentionally not indexed or otherwise included in public search results because the servers are not safe, secure or production-ready and not intended to be accessed by the general public. By disclosing this information to the general public, Defendants put these development, test, and pre-production domains at risk for hacking and unauthorized access.

133. Not content with interfering with WPE's customer relations, Automattic has recently escalated its tactics by actively recruiting hundreds of WPE employees, in an apparent effort to weaken WPE by sowing doubts about the company's future and enticing WPE's employees to join Automattic:

	@automattic.co	om>	12	41 (1 hour ago)	☆	0	5
to me 🕶							
Given the recent actions between A	automattic and WP	Engine, I wanted to see if you r	night be interested in joining	"the other side.			
Why? If you're passionate about Op	pensource we're de	efinitely the place to be, especia	Illy for the WordPress ecosys	stem. We have	a ton o	f great	human
centric benefits (unlimited leave, co						200	
can "chart your own path" journey							
skills and grow their careers.							
					T-X-		
With your career experiences, we h some time to chat about what you a				sing what might	intere	st you,	let's fir
some time to chat about what you a	are looking for the r	most so we can find something	that lits your career journey.				
P.S. As leaders in the WP space, w	e're not looking for	any trade secrets. I promise we	"Il not ask anything that migl	nt make you un	comfor	table!	
Here is my calendly link: https://cale	endly.com	/30min.					
Feel free to use whatever time work	ks for you on there	and if you need extra flexibility	on times just let me know :)				
-							
Hiring @ Automattic							

134. <u>Defendants have specifically targeted WPE employees with recruitment efforts that include disparaging WPE's investors:</u>

1

2

3

4

5

6 7

8

10

9

1112

13

14

1516

17

18

19

20

21

22

23

2425

26

27

28

Automattic is hiring. We'd love to talk to you.

Learn about a new opportunity.

Shaping your future, growing your teams, gathering unicoms to a picnic in nature.

Greater Málaga Metropolitan Area



We can say "howdy" because our founder, Matt, is from Houston. As a company, we trust you to live and work wherever you want; we think the future is distributed [https://distributed.blog/].

We know there are a ton of great people at WP Engine; that's why you've built the business you have. We've also heard that your Private Equity (PE) owners have been squeezing every last bit of juice out of the company, as Jason Bahl wrote [https://www.wpgraphgl.com/2024/10/07/wpgraphgl-becomes-a-canonical-plugin-my-move-to-automattic];

"While WP Engine has treated me well personally, the focus on open-source contributions from the organization has declined during my time there. My time was also reallocated away from WPGraphQL and community projects as internal initiatives took priority."

Want some examples of how PE hurts all of us? See here [https://www.nytimes.com/2023/04/28/opinion/private-equity.html], here [https://www.theguardian.com/business/2024/oct/10/slash-and-burn-is-private-equity-out-of-control], here [https://www.theatlantic.com/ideas/archive/2023/10/private-equity-publicly-traded-companies/675788/], here [https://www.npr.org/2023/04/26/1172164997/how-private-equity-firms-are-widening-the-income-gap-in-the-u-s], and here [https://www.politico.com/news/magazine/2024/02/18/is-wall-street-to-blame-for-the-collapse-of-newspapers-00141920] too.

There's a reason WP Engine has been so successful. It's you. We think you're likely being undervalued in your current job. We believe you deserve to work in the best place possible, work the hours you choose, and work in a fully distributed [https://distributed.blog/] async workforce.

Our mission is to democratize publishing and commerce so anyone with a story can tell it, and anyone with a product can sell it, regardless of income, gender, politics, language, or where they live in the world.

We believe in Open Source [https://github.com/Automattic], and the vast majority of our work is available under the GPL [https://en.wikipedia.org/wiki/GNU_General_Public_License]. We strive to live by the Automattic Creed [https://automattic.com/creed/]. Newsweek has certified us as a Most Loved Company [https://mostlovedworkplace.com/companies/automattic-inc/] for three years in a row.

1 2

3

4 5

6

7 8

9

10 11

12

13 14

15 16

17

18 19

20

21

22

23

24

25

27

26

28

We're currently seeking talented individuals across a variety of roles [https://automattic.com/work-with-us/], including engineering, design, marketing, sales, customer support, legal, and operations. Come work with us and enjoy world-class benefits [https://automattic.com/benefits/] (a 3-month sabbatical, 6-month parental leave, professional coaching, and more). If interested, I'd love to hear from you and set some time to connect. [https://calendly.com /40min?month=2021-10] Or feel free to respond to this email. I will follow up shortly after. Lead Recruiter at Automattic View message

135. Defendants have publicly highlighted at least one new hire from WPE, and stated: "We expect others will follow as well "71

- <u>D.</u> D. Amid Public Backlash, Defendants Attempt Damage Control—Only Digging a Deeper Hole For Themselves
- 136. 83. As described in more detail below, Defendants' actions received wide-ranging criticism in the WordPress community. For instance, WordPress community members published articles with titles such as, "Matt Mullenweg needs to step down from WordPress.org leadership ASAP,"4272 a video titled "This might be the end of WordPress,"4373 and started community discussions about the issue. 4474
- 84. On September 27, 2024, in reaction to this public outcry, Mullenweg announced that he was temporarily restoring access—but not permanently. Instead, he made another threat—

https://wordpress.org/news/2024/10/secure-custom-fields/.

https://notes.ghed.in/posts/2024/matt-mullenweg-wp-engine-debacle/.

https://www.youtube.com/watch?v=XoTToRfM3iA. In a blog post on September 29, 2024, Mullenweg called this video "very harsh." See https://ma.tt/2024/09/t3/.

See, e.g., https://www.reddit.com/r/Wordpress/comments/1fn3mjr/ matt_mullenweg_needs_to_step_down_from/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

11

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

that he would be blocking access again on October 1.4575 He carried out that threat as well, blocking WPE's access to wordpress.org again on October 1.

138. 85. As members of the WordPress ecosystem continued to criticize Defendants' actions, Defendants went into damage control mode to attempt to characterize WPE as the sole target of their imperious actions. As one example, Mullenweg participated in an interview livestreamed on X.com on September 27, 2024. Far from assuaging public concerns, Mullenweg made various damning admissions demonstrating his anticompetitive animus towards WPE, including by stating that "every other web host in the world, we have no beef with, by the way, and none of them, all of them can, their servers can access WordPress.org servers, WordPress works just fine on every other web host in the world. This is very singular to WP Engine."

86. On September 28, 2024, Mullenweg gave an interview to the author of the "This might be the end of WordPress" video blog. Among other statements, Mullenweg acknowledged his retaliatory and vindictive intentions, saying: "They could make this all go away by doing a license. Interesting question is whether, now ... you know, maybe more than 8% is what we would agree to now." Mullenweg also conceded that no one was currently paying an 8% license fee to Automattic like he attempted to extort from WPE.

140. 87. Defendants have publicly stated that Automattic had been in discussions with WPE concerning their purported claim that WPE was infringing their trademarks for approximately 18 months leading up to their extortive demands in mid-September 2024. That is false. Rather, earlier in 2024, Automattic had proposed that WPE participate in a WooCommerce "Hosting Partner Program," which would have involved WPE collaborating to advance WooCommerce as the leading e-commerce engine for the WordPress ecosystem; Automattic's proposal referenced the inclusion of a trademark license (which WPE did not need under governing trademark law), but made no accusations that WPE was violating any trademarks. Nor did Defendants ask WPE to make any changes to its references to WordPress or WooCommerce on its website. In any event, Automattic

https://wordpress.org/news/2024/09/wp-engine-reprieve/.

^{46<u>76</u>} https://www.youtube.com/watch?v=OUJgahHiAKU/.[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

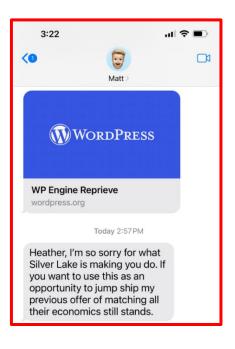
unilaterally shut down those discussions in August 2024 without an agreement, informing WPE that Automattic was "reassessing how we will deal with WP Engine." Thereafter, WPE received no further communications from Defendants concerning trademarks until the above-referenced extortion demand in mid-September, 2024.

88. WPE later learned that in July 2024, Automattic had filed new trademark registration applications, seeking registration for the first time of phrases commonly used in the WordPress ecosystem such as "Managed WordPress" and "Hosted WordPress."

E. Undeterred, Defendants Expand Their Extortive Efforts to Threaten WPE's CEO

141. 89. Defendants' extortion campaign included levying personal attacks against the CEO of WPE for not capitulating to his demands. For instance, on September 26, 2024, Mullenweg gave an interview on the X platform during which he gave the CEO's personal cell phone number to the interviewer and encouraged him to contact her. She was in fact contacted by the interviewer.

142. 90. Defendants' attacks against WPE's CEO have also continued in private. First, on September 28, 2024, Mullenweg attempted to poach her to come and work for Automattic, and falsely suggested that WPE's investor was making her do something she did not want to do:



[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].



143. 91. After WPE's CEO did not immediately respond, Mullenweg threatened her the following day. Specifically, on September 29, 2024 Mullenweg gave her until midnight that day to "accept" his job "offer" with Automattic. If she did not accede to his demand, Mullenweg threatened to tell the press, and WPE's investor, that she had interviewed with Automattic:

1 all 🗢 👀 2 3 Today 2:10 PM Heather, after our extensive 4 discussions about you joining Automattic, the offer you negotiated with me is still on the 5 table. * You can join Automattic and 6 match all of your compensation economics, as we discussed in January. 7 * I will extend that matching to anyone from WPE who wants to follow you. (You said you wanted 8 to do right by your team; this addresses it.) 9 Let me know by midnight PT if you decline or accept this offer. 10 If you decline, on Monday morning, I tell Greg Mondres: Lee's refusal to negotiate terms to resolve our conflict. Your interviewing with 12 Automattic over the past year. I will possibly tell the press all of the above. 13

11

14

15

16

17

18

19

20

21

22

23

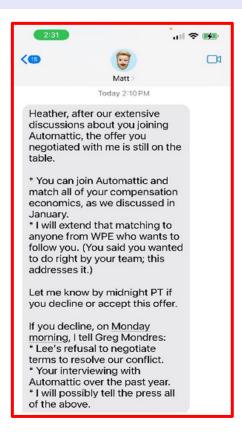
24

25

26

27

28



144. 92. Mullenweg's premise was false, as WPE's CEO had never interviewed with or negotiated a job offer with Automattic. To the contrary, back in 2022 Automattic had asked if she would be interested in running wordpress.com, but she politely declined.

93. WPE's CEO did not respond to Mullenweg's September 29 threat.

<u>F.</u> F. Mullenweg Represents States That Automattic Might Seek To Acquire WPE For a Discount

145. 94. In a recent interview, Mullenweg stated that his demand that WPE pay him 8% of its revenue to license the trademarks that Automattic purports to control is "not on the table anymore . . . [he's] seeking more." Mullenweg boasted that he might "tak[e] over" WPE, not just seek a licensing fee. Mullenweg promised in the interview that "his public attacks would continue." In a social media post on the platform X, he boasted that as a result of his actions, WPE is now a "distressed asset," worth just a "fraction" of what it was before, because "[c]ustomers are leaving in droves" - calling into question whether Defendants' motivations extend beyond mere

17

18 19

20

21

22 23

24 25

26

27

28

https://www.therepository.email/mullenweg-threatens-corporate-takeover-of-wp-engine (emphasis added).
[Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

interference and extortion, and are in fact a thinly disguised attempt to artificially drive down WPE's valuation in hopes of acquiring it on the cheap:





1 2

Defendants Manufacture a Sham Security Review of WPE's Plugin <u>G.</u>

alerts about WPE's "ACF" plugin to WPE's CEO, in another act of harassment. On October 4.

2024, Automattic sent an email notification about an alleged security vulnerability with the ACF

plugin to WPE and copied Mullenweg and WPE's CEO, Heather Brunner. As a matter of course,

prior routine security alerts were not copied to WPE's CEO (let alone WPE's CEO and Automattic's

CEO together), yet both were copied on this particular alert. The security notification indicated that

"[i]f we don't receive a response from you within the next 5 business days, we may need to reach

out to the Marketplace where your extension is published for further assistance in fixing the issues

we have found." The purported vulnerability was minor and WPE responded quickly by releasing

a security patch within 72 hours (well within the arbitrary 5-day deadline). Despite WPE staff being

unable to access wordpress.org due to Defendants' wrongful actions, WPE managed to have the

patch provided to the WordPress Security Team for distribution through wordpress.org. But before

WPE could release the patch, in an unprecedented and dangerous move, Defendants publicly

After WPE filed its initial Complaint, Defendants began sending purported security

4

3

146.

5

6

7 8

9

10 11

12

13

14

15 16 announced in a social media post that they discovered a security vulnerability.

17

18

19

20

21

22 23

24

25

26

27

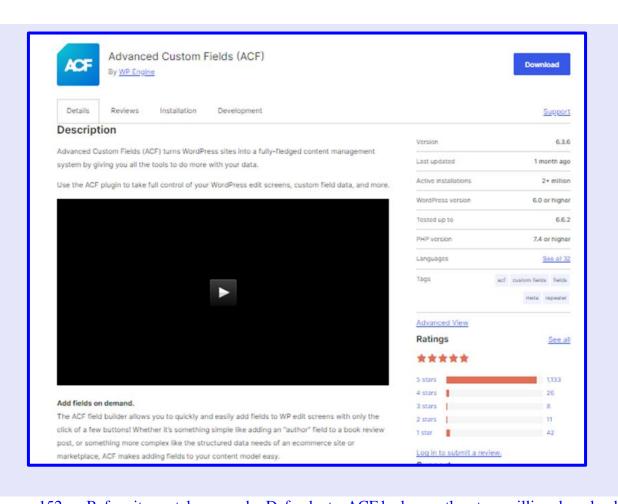
28

Automattic 🧐 @automattic Automattic's security team has responsibly disclosed a vulnerability in @wp acf to @wpengine. As is standard, they have 30 days to issue a fix before public disclosure. We have reserved this CVE for the issue: cve.org/CVERecord?id=C... 1:05 PM · Oct 5, 2024 · 17.9K Views **L**J 41 C 41 仚

147. As commentators noted, publicly announcing a security vulnerability before it could be remedied was unprecedented, inconsistent with good practices across the entire technology

⁷⁸ https://wpengine.com/blog/wp-engine-closes-1-2m-in-series-a-financing/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

¢	ase 3:24-cv-	-06917-AMO Document 51-2 Filed 11/1	4/24 Page 73 of 155			
	[Different first p	page setting changed from on in original to off in modified.	J.			
1	industry, and	l potentially dangerous to WordPress users.	Hackers can take advantage of this			
2	information to	ermation to attempt to hack websites before the patch is released.				
3	<u>148.</u>	Following intense public criticism, Mullenweg	took the post down.			
4	<u>H.</u>	Mullenweg Modifies wordpress.org's Login	Page to Require Loyalty Pledges			
5		Disavowing Affiliation with WPE				
6	<u>149.</u>	On or about October 8, 2024, Mullenweg chan	ged the login page for wordpress.org			
7	to require that	t all wordpress.org users take a loyalty pledge. T	hat is, Defendants began requiring all			
8	wordpress.org	g users to check a box agreeing that "I am not af	filiated with WP Engine in any way,			
9	financially or	otherwise"—and blocking login to the site if the	box is not checked. ⁷⁹			
10	<u>150.</u>	So under threat of unspecified legal repercussion	n, Defendants have pressured WPE's			
11	customers, par	artners, vendors, employees, and users to cut their	ties with WPE, or face being banned			
12	from using re	esources that sit behind wordpress.org, including	ig the WordPress code and plugins,			
13	which resource	ces are supposed to be open to all.				
14	<u>I.</u>	HI. WPE is Harmed by Defendants' Action	Wrongfully Expropriate WPE's			
15		Most Popular Plugin				
16	<u>151.</u>	On October 12, 2024, Defendants initiated a	a takeover of WPE's most popular			
17	WordPress pl	lugin, Advanced Custom Fields ("ACF"). Before	ore this hijacking, ACF appeared as			
18	follows on the	ne wordpress.org plugin repository at https://word	dpress.org/plugins/advanced-custom-			
19	fields/:80					
20						
21						
22						
23						
24						
25						
26	70					
27	⁷⁹ https://log	gin.wordpress.org/.				
28	- 00 0 2	p archive org/web/20241001023207/https://wordpress buge setting changed from on in original to off in modified. us setting changed from on in original to off in modified.].	org/plugins/advanced-custom-fields/.			
	[Бик-10-ргечюй	us setting changea from on in original to off in modified. J. -68-	Case No. 3:24-cv-06917-AMC			

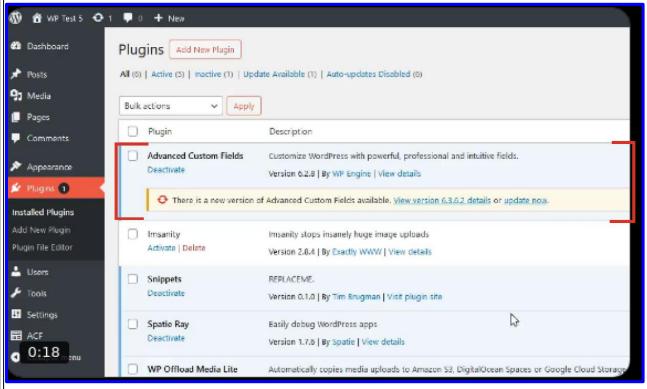


- and a customer ratings averaging 4.5 out of 5 stars.
- 153. Defendants forcibly took control of the plugin and updates thereto, thereby directly interfering with the relationships between WPE and millions of its customers and prospective customers. Defendants targeted WPE specifically in retaliation for WPE pursuing its legal claims, including in this lawsuit.
- 154. Defendants confusingly renamed WPE's ACF plugin to "Secure Custom Fields" ("SCF"), and tried to portray the plugin as if no coup had occurred. WPE customers or potential customers visiting the same URL at https://wordpress.org/plugins/advanced-custom-fields as they always had would see virtually the same content ACF used—the same headers, the same number of sentences under them, virtually the same words. They would see the same number of "active installations"—"2+ million." They would see the same WordPress version (6.0 or higher), the same number of languages available (32), the same number of tags, including the "acf" tag. They would [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

see that there were over 1100 five star ACF reviews and would see the content of these reviews, many of which explicitly referenced ACF. They would see the current version of a plugin that started with 6.3—just as WPE's ACF had before Defendants' seizure of the ACF webpage. And, understandably, they would be confused.

155. Mullenweg switched many ACF users to his SCF plugin without the users' consent or knowledge. On October 12, 2024, ACF users began receiving an "update now" prompt on their WordPress administrative dashboards. As shown below, the "update now" prompt was listed below the author of the plugin "WP Engine," which made it appear to users that this was an update of the ACF plugin coming from "WP Engine":



Many WordPress users have settings that update plugins automatically. These users would have had Secured Custom Fields installed on their servers without even clicking any buttons.

premium ACF product. If Defendants had wanted to offer a competing product, they could have done so using a new webpage with a different URL that did not misdirect and mislead customers looking for ACF. They did not do that. Instead, they held their SCF plugin out to the world as just [Link-to-previous setting changed from on in original to off in modified.].

-70-

Case No. 3:24-cv-06917-AMO

1

2

3

4

5

6

7

8

26

27

28

a routine update of the ACF plugin, under a URL that incorporated ACF's well recognized name. Defendants' passing off thus misappropriates more than a decade of goodwill in ACF—goodwill that historically had attracted new customers to WPE.

158. As can be seen below, the SCF plugin listing (which is located at the ACF URL) confusingly displays all of the download counts and user reviews for the ACF plugin written over a period of 12 years, including ACF's 4.5/5 star rating, falsely suggesting to consumers that SCF had been downloaded more than two million times and that consumers had reviewed SCF, yielding a 4.5 average of review scores:⁸¹

9 Secure Custom Fields By WordPress.org 10 11 Development Support 12 6.3.10.2 Version Description 13 6 days ago Secure Custom Fields (SCF) turns WordPress sites into a fully-fledged content management system by giving you all the tools to do more with your data. Active installations 2+ million 14 Use the SCF plugin to take full control of your WordPress edit screens, custom field data, and more. WordPress version 6.0 or higher 15 Tested up to 6.6.2 The SCF field builder allows you to quickly and easily add fields to WP edit screens with only the 7.4 or higher PHP version click of a few buttons! Whether it's something simple like adding an "author" field to a book review 16 See all 32 post, or something more complex like the structured data needs of an ecommerce site or marketplace, SCF makes adding fields to your content model easy. 17 Add them anywhere. meta scf Fields can be added all over WordPress including posts, pages, users, taxonomy terms, media, 18 comments and even custom options pages! It couldn't be simpler to bring structure to the Advanced View WordPress content creation experience. 19 Ratings Load and display your custom field values in any theme template file with our hassle-free, 20 developer friendly functions! Whether you need to display a single value or generate content based ★ ★ ★ ★ 4.5 out of 5 stars on a more complex query, the out-of-the-box functions of SCF make templating a dream for 21 developers of all levels of experience. Any Content, Fast. 22 Turning WordPress into a true content management system is not just about custom fields. Creating 10 new custom post types and taxonomies is an essential part of building custom WordPress sites. 23 159 1 star Registering post types and taxonomies is now possible right in the SCF UI, speeding up the content modeling workflow without the need to touch code or use another plugin. Add my review See all 24 25

⁸¹ https://wordpress.org/plugins/advanced-custom-fields/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

11

27

28

[Link-to-previous setting changed from on in original to off in modified.].

²⁴

²⁵

https://wordpress.org/news/2024/10/secure-custom-fields/; https://x.com/WordPress/status/ 1845663751342883195.
Different first page setting changed from on in original to off in modified.].



163. Indeed, knowledgeable WordPress community members have called it plugin

"theft":



You literally stole their plugin — years of hard work supported by countless developers.

Open source were not, that's plagiarism.

10:07 PM · Oct 13, 2024 · 685 Views

<u>VI.</u> <u>DEFENDANTS HAVE CAUSED, AND WILL CONTINUE TO CAUSE, IMMENSE AND IN SOME INSTANCES IRREPARABLE HARM TO WPE</u>

164. 95. As a <u>direct and proximate</u> result of Defendants' actions, WPE and its customers have <u>beenben</u> harmed in multiple ways.

Defendants' wrongful blocking of WPE, its employees, and customers from functionality on wordpress.org, including the WordPress Plugin Directory, WPE, its employees, and customers no longer have the ability to perform many formerly routine tasks, such as submit support tickets, service, update, or fix any WordPress plugins, or publish those updated plugins on wordpress.org.

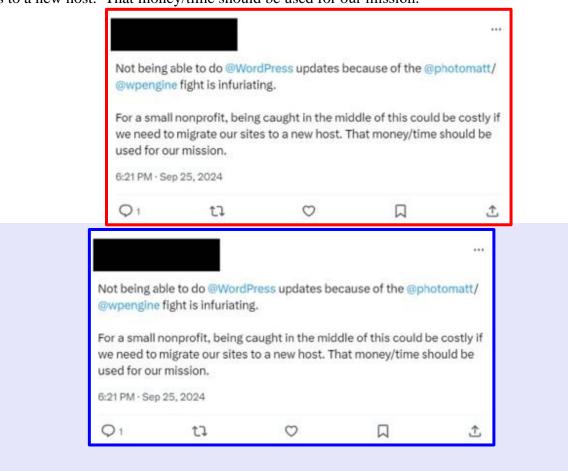
BecauseGiven WPE has effectively lost control of its ability to maintain its code on wordpress.org, users and customers of WPE will have outdated and/or potentially vulnerable WPE plugins. The users of these plugins are subject to increased risk the longer the plugins are not updated or patched to correct for any reported vulnerabilities, causing harm to both WPE's brand and reputation, and its relationships with its customers. Defendants' actions have also harmed WPE by exposing it to potential legal risk and liability from some of the affected plugins' users and customers for at least the same reasons. WPE also has had to invest significant efforts and resources in an attempt to mitigate the harmful consequences of Defendants' actions.

166. 97. WPE customers have posted online about their frustrations with WPE's inability to update its plugins or connect to wordpress.org, harming WPE's reputation as a reliable host of sites built on WordPress.

98. For example, a September 25, 2024 post from a customer on X.com states: "Not

167.

being able to do @WordPress updates because of the @photomatt/@wpengine fight is infuriating. For a small nonprofit, being caught in the middle of this could be costly if we need to migrate our sites to a new host. That money/time should be used for our mission."



168. 99. Lost Existing and Future Customers. In addition, as a result of Defendants' actions, various customers have posted on social media or reached out to WPE directly to communicate that they plan to end their relationships with WPE and switch to a different provider.

169. 100. For example, in a post dated September 22, 2024 from X.com, a WPE customer states that due to Mullenweg's blog postarticle about WPE, he has decided to remove WPE from his company's hosting lists:

Following the blog by Sphotomatt, we've decided to remove Swpengine from our hosting lists on Seelect. The form our hosting lists on Seelect. For now, and we'll add it again after a thorough check. We'll also check if any other hosting is also doing the same.

Wordpress.org/news/2024/09/w...

#wordpress #wphosting

extensive revision management system, we recommend using a third-party editing system rather than relying on WordPress revisions.

Revisions can only be enabled by contacting Support. Revisions cannot be enabled in the spending on WordPress this be overwritten at the server level.

If you migrated a site with existing revisions that you would like to preserve, reach out to Support to have revisions enabled.

Support can help you enable 3 revisions for your posts to start. Revisions should not exceed 5.

Old revisions will be automatically removed after 60 days.

WP Engine is not WordPress

From wordpress.org

<u>170.</u> 101. A post dated September 24, 2024 from X.com shows a WPE customer planning not to renew his contract with WPE:



[Different first page setting changea from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

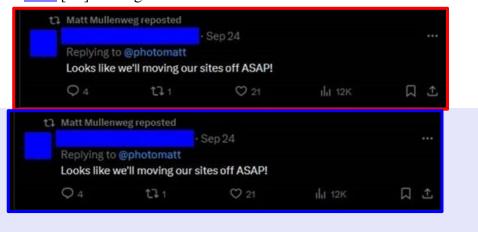
25

26

27

28

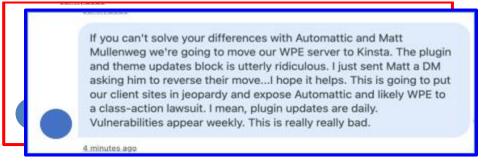
171. 102. In yet another post on the same date on X.com, a WPE customer proclaims: "Looks like we'llwe'll [sic] moving our sites off ASAP!":



103. In an email from September 25, 2024, a WPE customer tells a WPE account 172. representative, "If we can't get a solid answer or plan we will have to consider moving our business and sites away from WPEngine":

```
Date: Wed, Sep 25, 2024 at 5:42 PM
Subject: Re: Account questions / ASAP
CC:
As you are aware there is a serious problem present between WPEngibe and WordPress.
                                                                                           can't access wordpress to update our
plug-ins on your server. We are limited in what we can do for our clients. If we have an outage we are screwed. Do we have any idea
of when this will be resolved?
If we can't get a solid answer or plan we will have to consider moving our business and sites away from WPEngine.
What are you being told? What is the plan?
```

104. In a private message to WPE's X.com account, a WPE customer stated that due 173. to Mullenweg's act of blocking plugin updates on WPE sites, the customer is "going to move our WPE server to Kinsta," another WPE competitor:



1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

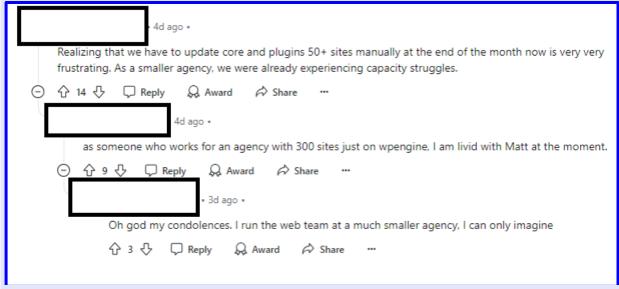
26

27

28

<u>174.</u> 105. In a series of posts on Reddit from September 25, 2024, users expressed their frustration about having to manually update their site plugins due to Mullenweg's actions: 4886

4d ago • Realizing that we have to update core and plugins 50+ sites manually at the end of the month now is very very frustrating. As a smaller agency, we were already experiencing capacity struggles. ① 14 ♣ □ Reply Q Award Share 4d ago • as someone who works for an agency with 300 sites just on wpengine, I am livid with Matt at the moment. Share Award
 3d ago • Oh god my condolences. I run the web team at a much smaller agency, I can only imagine 公 3 ↔ Reply Award Share



175. 106. In another series of posts on Reddit from September 26, 2024, customers stated that they are "[a]lready underway" in leaving WPE:

-78-

48 https://www.reddit.com/r/Wordpress/comments/1fpst5p/wpengine_matt_automattic_wordpressorg_megathread/86

https://www.reddit.com/r/Wordpress/comments/1fpst5p/wpengine_matt_automattic_

23

24

25

26

27

28

Q 🕠 r/Wordpress 8 Search in r/Wordpres Was that a fluke (IP address not known by .org yet, temporary workaround by WPE, etc.)? Or has the ban bee Speaking purely from a practical sense the ban is still on you're responsible for sites hosted on WP Engine As of now, it seems like the most practical move within my control is to simply migrate away 1d ago I only have one site currently on WPE but it's a major ecomm that just launched 10 days ago. I was alre considering other hosting anyway prior to our renewal Oct 2nd. The site is already els update DNS... WPE and Flywheel have been throttling my client's sites all summer. I've already moved all but 1 ecomo other hosting and there are just a handful of other, smaller sites left on Flywheel (I was waiting out their hosting and so far they aren't impacted by this but apparently that could happen at anytime). This new site has some special needs and even Kinsta couldn't handle it so I did go back to WPE when an't mess around with this as it's literally my own reputation on the line ♦ 3 🗗 🖵 Reply 🚨 Award 🖨 Share ... I can't mess around with this as it's literally my own reputation on the line ⊙ û 2 ♣ □ Reply Q Award 🖨 Share - 1d ago • Of course not. Very unfortunate situation for our entire community on many levels \bigcirc 1 \bigcirc Reply \bigcirc Award \rightleftharpoons Share

176. In addition to these social media posts and correspondence, WPE saw account cancellation requests between September 26 and September 30, 2024 significantly increase as compared to the average cancellation rate request in September prior to the wordpress.org block. The cancellation rate during September 26 and September 30 (adjusted for the number of weekends) as against the same period in 2023, as well as against the same period in August 2024, also significantly increased. Cancellations in October 2024 also significantly grew as against October 2023 as well as against September 2024 and August 2024.

177. The data further shows that WPE also lost new customers. The "sales-assisted" newbusiness channel saw a significant number of potential new purchases or upgrades lost in September, where during negotiations those lost customers expressly cited Defendants' actions as a reason for pulling back. And those are just the lost customers that gave a specific reason. Overall, the sales-assisted channel secured far fewer new contracts or upgraded contracts during September and October as compared to WPE's prior projections. Meanwhile, self-service signups dropped significantly between September 25 and September 30, as compared to the prior September average,

even if they have not yet announced they are terminating WPE's contract.

prior to September 25.

4 5

3

6

8

9

7

10 11

1213

14 15

16 17

18 19

2021

22

23

2425

26

2728

178. And there are signs that this is just the beginning—the data also show a significant increase in customers that have installed tools that will allow them to migrate to another provider,

and the self-service daily average also dropped significantly for October as against the daily average

Even where a customer has not personally explained their rationale to WPE, the cause-and-effect can be seen not just in the contemporaneous nature of the drops, but also by statements made publicly by both WPE's customers and Defendants. For instance, public posts have shown WPE customers saying such things as Defendants' takeover of ACF "gave me a minor heart attack." For his part, Mullenweg has also provided a "forecast" of his own making, claiming that "millions" of customers will lose trust in WPE in the coming weeks, after he unveils future parts of his extortionate and vengeful campaign. 87

180. Defendants have actively encouraged such defections, including to increase their own market share—offering to pay WPE's customers to breach their contracts while WPE is blocked from wordpress.org, and move to service providers owned by Mullenweg.⁸⁸

181. 107. Costly Workarounds. As a result of Defendants blocking WPE access to wordpress.org, WPE has been forced to expend significant resources to find workarounds needed to service WPE's customers and update its plugins. WPE sales staff has been inundated with queries from their customers and accounts, forcing WPE to divert staff to focus on helping existing customers as opposed to working with new ones, resulting in a loss of new revenue. And overtime for WPE support professionals has increased significantly to deal with the much higher rates of customer inquiries due to Defendants' wrongful actions.

182. Loss of ACF Plugin And its Millions of Users. By forcibly co-opting WPE's ACF plugin and passing it off as their own, Defendants have also wrongfully usurped all of the goodwill and brand recognition WPE has developed with millions of ACF users over the past decade. Those

⁸⁷ https://x.com/photomatt/status/1842500184825090060.

https://pressable.com/wpe-contract-buyout/.
[Different first page setting changed from on in original to off in modified.].
[Link-to-previous setting changed from on in original to off in modified.].

actions have also undermined the integrity and reliability of the ACF plugin at wordpress.org, resulting in significant reputational harm to WPE that will only grow over time because the plugin is no longer maintained by WPE. In addition, Defendants' co-opting has eliminated a channel for generating new customers; 15% of ACF PRO paid subscriptions come from (now unavailable) click-throughs from the standard ACF plugin. Additional takeovers of WPE plugins, which Defendants have threatened, would further interfere with WPE's relationships to its customers.

183. 108. Reputational Harm. In addition, many of WPE's users and customers have long considered WPE as the most trusted WordPress platform with unmatched performance and support. Defendants' actions threaten the trust WPE has built with thousands of customers over more than a decade. WPE has valid and enforceable contracts with its existing customers. As the foregoing paragraphs demonstrate, Defendants are using their self-proclaimed "war" as an opportunity to interfere with as many of WPE's existing and prospective customer relationships and contracts as they can, including WPE's hosting channel customers and its plugin customers. By Defendants' own public admissions, they estimate there are thousands of customers that have left WPE precisely because of Defendants' actions.

stand to lose *their own* goodwill with *their* customers, if their website misfunctions. They are being harmed with increased monitoring and planning efforts to ensure websites remain operational no matter what Defendants may do next. Those customers that instead decide to leave have lost WPE's services, and are needlessly incurring the monetary and personnel costs of switching between managers. Customers have complained about these hassles publicly, confirming the harm to them and further evidencing loss of WPE's goodwill.⁸⁹

https://x.com/photomatt/status/1841281383307604453; https://www.reddit.com/r/Wordpress/comments/1g3rwwm/you_asked_how_were_suffering_as_a_; https://x.com/thehungrybird_/status/1837917667011056075; https://x.com/AkaiEnso/status/1839082080006775170;

²⁸ https://x.com/AkaiEnso/status/1839103179826344061. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

VII. IV. THE ENTIRE WORDPRESS COMMUNITY IS HARMED BY DEFENDANTS' ACTIONS

185. 109. Not only have WPE and its customers been harmed by Automattic and Mullenweg's actions, so has the entire WordPress community. As described above, WordPress has long prided itself in building a community around principalsprinciples of "freedom" and "openness" with the express promise that anyone in the world is able to contribute to be part of the WordPress ecosystem, for free and forever. As a result of these promises, tens of millions of users have decided to use WordPress as their preferred web content management tool and publishing platform on the Internet. Over 43% of websites are built on WordPress.

186. Given Defendants' wrongful actions, website operators must devote extra resources and incur costs, while WordPress developers—not just WPE—are seeing cancelled contracts due to concerns over the stability of the WordPress platform. And while Defendants have tried to claim that WPE is a special case, it is not. Defendants have threatened at least one other plugin developer that they will "take over your listing and make it a community plugin like we did to ACF." There is no indication Defendants will stop there.

187. Defendants have shown the power and willingness to unilaterally inflict real damage to any member of the WordPress community, at their whim. Other developers thus fear becoming Defendants' next target. Public comments about the situation confirm people are fearful of the damage Defendants' actions have done, and will continue to do, to the WordPress ecosystem generally. 91

188. Moreover, Defendants' forced and retaliatory takeover of the ACF plugin—and, any similar act with respect to other plugins—have introduced heightened security issues into the WordPress community, as Defendants are tampering with code and products they did not create.

-82-

https://www.therepository.email/mullenweg-threatens-to-take-over-paid-memberships-pro.

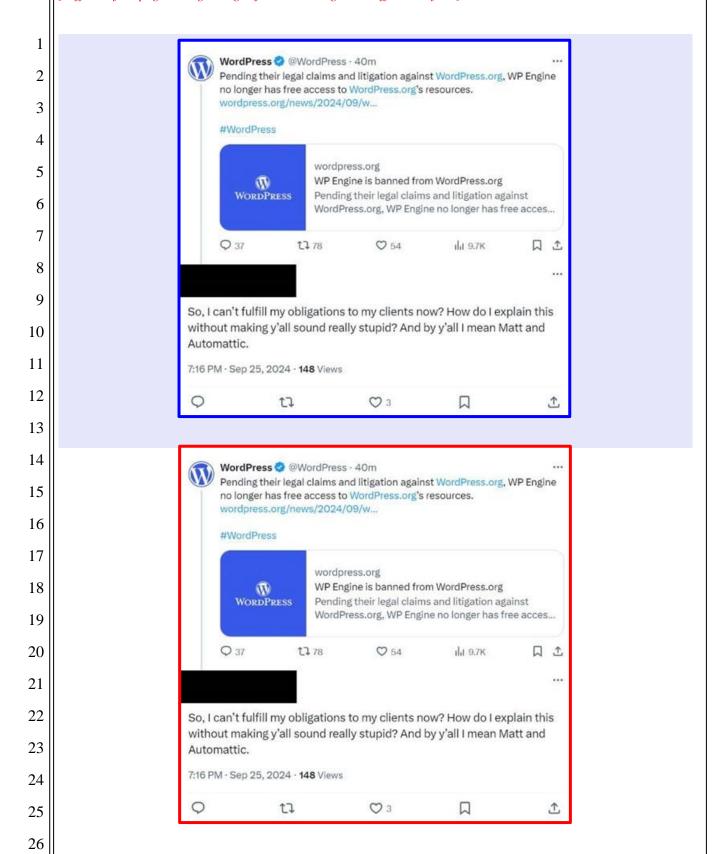
⁹¹ https://www.reddit.com/r/Wordpress/comments/1g3rwwm/you_asked_how_were_suffering_as_a_result_of/; https://news.ycombinator.com/item?id=41821336. Recent reports confirm_Mullenweg has threatened other plug-in developers with "tak[ing] over your listing and mak[ing] it a community plugin like we did to ACF" if they do not toe the line.

https://www.therepository.email/mullenweg-threatens-to-take-over-paidmemberships-pro. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

189. 110. Importantly, hundreds of companies (such as WPE) have built their businesses to support the millions of WordPress users. These companies help WordPress users around the world host their websites, build additional functionality (*e.g.*, plugins, themes), and provide customer support. These companies also give back to the WordPress community by making their enhancements to WordPress available to all users around the globe via a permissive GPL license. Companies in the WordPress ecosystem have invested billions of dollars and millions of hours making WordPress a better experience for the entire WordPress community. Moreover, the evangelism and marketing these companies provided has yielded incalculable value, allowing WordPress to establish the recognition, presence, and credibility that have historically been beyond the size of any one business or the reach of individual enthusiasts.

190. 111. This symbiotic relationship between WordPress, its community, and its business ecosystem only works because of the promises of openness and freedom that WordPress has made in the past. Businesses are willing to commit so much money, time, and resources to developing WordPress in large part because they have the trust that the community will be "open" to them. Without that trust, investment in the ecosystem will certainly decline. Reasonable businesses may choose to build on platforms that do not have vindictive leaders who are willing to go "nuclear" and destroy their businesses, or worse yet, extort them for money. In the days following Defendants' actions, businesses have already questioned their choice of WordPress, noting the harm Defendants are causing volunteer-driven nonprofits, "local mom and pop" businesses, hobbyists, fire and police stations, and schools:



[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

27





[Link-to-previous setting changed from on in original to off in modified.].

7 8

This is an absolutely disgusting move from @WordPress

So in order to maintain continuity for clients, I need to eat the time sent on manual updates or migrate away from an excellent hosting provider.

Not good enough. I stand with @wpengine

- 16h

I want to share: WordPress.org has blocked @wpengine customers from updating and installing plugins and themes via WP Admin—disrupting essential work for #WordPress users, agencies, freelancers, and plugin developers.
...

Show more

Last edited 1:42 AM - Sep 26, 2024 - 153 Views

This is an absolutely disgusting move from @WordPress

So in order to maintain continuity for clients, I need to eat the time sent on manual updates or migrate away from an excellent hosting provider.

Not good enough. I stand with @wpengine

• 16h

I want to share: WordPress.org has blocked @wpengine customers from updating and installing plugins and themes via WP Admin—disrupting essential work for #WordPress users, agencies, freelancers, and plugin developers.

...

Show more

Last edited 1:42 AM · Sep 26, 2024 · 153 Views

		F is going on betwee	en		
t] 16	♡ 132	III 4.9K	口土		
And they should relax and not worry! The only questions that WP Developers and involved businesses should ask is: Am I making millions from WordPress? No? I am good! Yes, I make millions out of WP? Then I should start to contribute appropriate amount of time:) That simple.					
	Q	ılı 49	D 1		
cal mom and po arning and they ure it out time is	p or volunteer driv don't necessarily k a very valuable an	en non-profit this know what to do. I	happened t takes		
ep 26, 2024 · 27 V	lews				
	they should relax and involved WordPress? No? I led start to contribute the st	they should relax and not worry! The or elopers and involved businesses should WordPress? No? I am good! Yes, I make lid start to contribute appropriate amount to the contribute amount to the contribute appropriate amount to the contribute amount to the contribute appropriate amount to the contribute appro	19h they should relax and not worry! The only questions that Welopers and involved businesses should ask is: Am I making WordPress? No? I am good! Yes, I make millions out of WP's lid start to contribute appropriate amount of time:) That sing the start to contribute appropriate amount of time:) That sing the start to contribute appropriate amount of time:) That single start to contribute appropriate amount of time:)		



We are in the same boat. We host websites for schools, nonprofits and

mostly rural police and fire departments. We have been working with WP engine for seven years and our margins are not big enough to afford to

hire in all of the technical services that WP engine provides as part of its

0

仚

[Different first page setting changed from on in original to off in modified.].

1 2

4

3

6

8

9

7

10

11

12

13

14

15

16

17

18

19

VIII. DEFENDANTS ARE DOMINANT IN MULTIPLE RELEVANT MARKETS

A. Relevant Product Markets

7:11 AM - Sep 26, 2024 - 51 Views

t]

hosting package.

Q1



20

21

22

23

24

191. There are four relevant antitrust product markets applicable to this dispute: (1) web content management systems ("the Web Content Management Systems Market"); (2) WordPress web hosting services ("the WordPress Web Hosting Services Market"); (3) WordPress custom field plugins ("the WordPress Custom Field Plugin Market"); and (4) distribution of WordPress plugins ("the WordPress Plugin Distribution Market").

2526

192. Antitrust law and economics each recognize the concepts of "foremarkets" and "aftermarkets." The foremarket consists of the relevant market for a given primary good or service,

28

27

of which there may be multiple brands. For example, there may be a relevant market for photocopier [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

machines, such as from Kodak, Xerox, and the like—this is known as a foremarket. By contrast, an aftermarket is a derivative relevant market that may be limited to products or services related to a single brand of the primary product or service sold in the foremarket. For example, while the photocopier foremarket may have multiple brands, there may be a derivative relevant market for servicing of only Kodak-brand photocopiers—this is known as an aftermarket. In this context, the Web Content Management Systems Market is a foremarket: it is comprised of multiple brands of web content management systems, including WordPress, Drupal, Joomla, and others. Each of the WordPress Web Hosting Services Market, the WordPress Custom Field Plugin Market, and the WordPress Plugin Distribution Market is a separate aftermarket, respectively comprised of web hosting services, plugins, and plugin distribution specific to WordPress. Each of these relevant markets are further described below.

1. The Web Content Management Systems Market

193. The Web Content Management Systems Market is the product market consisting of web content management systems, which are software products that allow for creating, maintaining, controlling, and revising content on a website without prior knowledge of web programming or markup languages. Examples of web content management systems include Craft CMS, Drupal, Joomla, TYPO3, and WordPress.

194. Web content management systems are a distinct type of content management system, although a content management system may offer some but not all of the wide array of functions of a web content management system. Whereas content management systems are software products that allow for the general creation, editing, and management of content—such as documents, records, video, and audio files—web content management systems focus primarily on webpage content and the specific context of creating and maintaining a website. 92

https://www.techtarget.com/searchcontentmanagement/definition/web-content-management-

WCM. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

[Different first page setting changed from on in original to off in modified.]. 195. Web content management systems include features that distinguish them from other types of services. Examples of these features include:⁹³ Access control: Customers or website administrators can easily control who has • access to a page on a website. Personalized editing tools: Customers can create and customize content on their websites utilizing user-friendly tools, such as adding text and multimedia and changing fonts and colors. These tools often are available through a web browser, making access easier than through a native website editing application that must be downloaded to a computer or forcing the user to write code to edit their websites. Plugins: Customers can install "plugins," which are modules that can be added to a website to implement a particular feature or functionality. Software updates: To ensure functionality, the web content management system is subject to regular software updates, which may be implemented either manually (such as by checking whether an update is available, then downloading it, and then installing it), or automatically.

Workflow and document management: Customers and other authorized users can review, edit, approve, and/or reject content before it is published through the website, such as through a user-friendly "dashboard."

196. There are no reasonable substitutes for web content management systems. For example, custom coding a website is not a reasonable substitute for building a website using a web content management system. Custom coding a website often requires highly technical or otherwise specialized knowledge like familiarity with and ability to code in a programming language. By contrast, building a website using a web content management system typically requires much less technical knowledge and can be done using user-friendly, web-accessible tools such as templates, drop down menus, and dashboards.

197. Moreover, building custom-coded websites often requires more time, money, and other resources than building a website using a web content management system. Whereas a web content management system can quickly allow for the design and creation of a website using templates and other pre-curated content (such as text blocks, headings, plugins, and the like), custom

WCM; see also https://cmscritic.com/cms-or-wcm-which-is-which. [Link-to-previous setting changed from on in original to off in modified.].

https://www.techtarget.com/searchcontentmanagement/definition/web-content-management-

design, develop, code, and then publish.

2

3

6

7

5

8

1011

1213

1415

1617

18 19

20

21

22

23

24

25

26

28

27

198. Web hosting services are likewise not reasonably interchangeable with web content management systems. Whereas a web content management system "allows you to create your content," "web hosting is the service that makes it available on the internet"—in this way, a web content management system is "similar to design software" while "[w]eb hosting is more like renting space on the internet."

coding a website requires additional time, human and engineering resources, and money to plan,

199. Other types of content management systems are not reasonably interchangeable with web content management systems. For example, a component content management system like Paligo focuses on content at a granular level, such as particular phrases, paragraphs, or graphics so that when that content is updated, that change is automatically updated everywhere that content appears. Web content management systems focus on the creation and maintenance of a *website*, not a particular piece of content that may appear on multiple websites or in multiple fora.

200. Document management systems are also not reasonably interchangeable with web content management systems. Document management systems like Box store, manage, and track documents (whether electronic or scanned paper copies). Unlike web content management systems, document management systems do not meaningfully facilitate the creation and maintenance of websites.

<u>201.</u> <u>Digital asset management systems are likewise not reasonably interchangeable with</u> <u>web content management systems. Digital asset management systems provide a centralized repository for organizing, managing, and distributing electronic files.⁹⁷ By contrast, web content</u>

https://rockcontent.com/blog/cms-and-hosting; https://codesweetly.com/content-management-system-vs-web-host-vs-world-wide-web/.

⁹⁵ https://paligo.net/blog/how-to/a-step-by-step-guide-to-product-knowledge-documentation-in-accms/.

⁹⁶ https://www.aiim.org/what-is-document-imaging.

https://www.ibm.com/topics/digital-asset-management. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

management systems enable the creation and maintenance of websites, rather than the distribution of specific electronic files.

<u>202.</u> Enterprise content management systems are also not reasonably interchangeable with web content management systems. While web content management systems enable the creation and maintenance of websites, enterprise content management systems like Microsoft 365 are "used to create, manage, and publish" other types of content like documents. 98

203. There is broad recognition that web content management systems are a distinct type of service. For example, industry player IBM has explained that a web content management system "builds and manages the content for a brand's website, while" a digital asset management system "is just the system to organize and store the brand's digital files" such that those systems "complement one another but are not interchangeable." Simple [A]—a provider of component content management system services—has likewise recognized that web content management systems are one specific type of "the *different* types" of content management systems, the other main ones being component content management systems, document management systems, digital asset management systems, and enterprise content management systems. Other industry sources have recognized the same distinctions among different types of content management systems:

24 | 98 https://learn.microsoft.com/en-us/azure/architecture/example-scenario/apps/scalable-apps-performance-modeling-site-reliability.

99 https://www.ibm.com/topics/content-management-system.

100 https://simplea.com/Articles/what-is-a-cms.

https://influencermarketinghub.com/content-management-systems/#toc-1. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

03 02 04 Document management Component Enterprise system content (DMS) content management management system (CCMS) system (ECM) 05 Types of Web content Digital asset management **CMS** management system system (DAM) (WCMS) ↓Influencer

MarketingHub

204. There is substantial evidence of Defendants' dominance in the Web Content Management Systems Market. As one example, Defendants have unilaterally sought to increase prices and rivals' costs in the form of a demand that WPE and others pay to license the trademarks that Automattic purports to control. Defendants' conduct has hindered WPE's ability to provide services related to the WordPress web content management system (by interfering with WPE's ability to service its customers) unless WPE pays the at least 8% purported royalty, which is an effective increase in WPE's costs. Similarly, Defendants' blocking of WPE from the wordpress.org portal and servers, as well as Defendants' blocking of WPE customers from accessing wordpress.org resources from their website administrative panels, has had, and threatens to have, the effect of excluding WPE from providing services related to the WordPress content management system. It has caused certain of WPE's WordPress content management system customers to move (or threaten to move) to rival providers of services related to the WordPress web content management system. WordPress—which Defendants claim to control—is the largest web content management system: over 43% of all websites on the internet (whether custom-coded, or built using a web content management system) are built using WordPress. And of all websites built using a known web content management system, more than 64% are built using WordPress. 102

2526

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

27

https://www.bluehost.com/blog/wordpresss-market-share-big-websites-that-use-wordpress/. [Different first page setting changed from on in original to off in modified.].

2. The WordPress Web Hosting Services Market

205. The WordPress Web Hosting Services Market is the product market for web hosting services offered to WordPress-powered websites. While the WordPress Web Hosting Services Market is derivative of the Web Content Management Systems Market, it constitutes its own distinct services aftermarket that is properly limited to WordPress-powered websites. The WordPress Web Hosting Services Market is primarily comprised of WordPress web hosting services provided by WPE, Hostinger, Dreamhost, Kinsta, Bluehost, and Defendants' WordPress web hosting services wordpress.com, Pressable, and WordPress VIP.

206. Web hosting services are typically specific to web content management systems, meaning a web hosting service will focus on websites powered by a specific web content management system (or a small number of specific web content management systems). For example, WPE provides web hosting services only to WordPress websites, rather than to websites built using other web content management systems like Joomla.

Web hosting services that operate websites built using other web content management systems are not reasonable substitutes for web hosting services for WordPress websites. While a customer could, in theory, maintain a WordPress website using a "generic" or non-WordPress web host, doing so would impose a number of costs on the customer that make non-WordPress web hosting services not reasonably interchangeable with WordPress web hosting services from the customer's perspective. For example, a customer using a non-WordPress web host would "likely need to do everything manually, starting from the initial installation and setup," which requires money, time, and technical expertise, including "an advanced understanding of database and file management if [the customer] require[s] unique customizations." 103

208. Similarly, non-WordPress web hosts may lack the WordPress expertise necessary to ensure a WordPress website is running optimally and securely, particularly in the event of a "bug" or other issue. By contrast, a WordPress web host has that specialized knowledge, allowing the WordPress web host to resolve any such problem more quickly, ensuring greater performance and

https://wpengine.com/wordpress-hosting/#guide. Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

reliability for the maintenance and operation of the customer's WordPress website, and making WordPress web hosts a distinct set of service providers from the customer's perspective.

209. The specialized knowledge required to properly host a WordPress-powered website also makes WordPress web hosts distinct from the perspective of web hosts themselves. For example, if a customer owns a Rivian electric vehicle and there is a maintenance issue with the vehicle, a maintenance provider that does not specialize in Rivian vehicles may be unable or unwilling to provide repair services because that provider lacks the know-how or relationship with Rivian to diagnose any issue and then fix it. The same is true of non-WordPress web hosts. Indeed, wordpress.org specifically encourages customers to engage WordPress web hosts, rather than non-WordPress web hosts. 104 And WordPress web hosts specifically tout their affiliation with WordPress for this very reason: Defendants' own WordPress web hosting service Pressable, for example, explains that "[c]hoosing the right WordPress hosting service can boost website performance and improve the user experience." WPE likewise explains that "anyone who is using" WordPress "should use a WordPress host" because "using a web host that doesn't specialize in WordPress will likely lead to a less-optimized or even subpar website experience," including because "non-WordPress hosts won't be able to cater to WordPress specifically," possibly resulting in performance and security issues for the customer's WordPress website. 106

210. All of this means that a customer's initial selection of a web content management system for the creation and maintenance of their website effectively determines the universe of alternatives available to them with respect to web hosting services. For example, once a customer has built a website using WordPress, the commercial reality is that they are likely to select a WordPress host. While it may, in theory, be possible to migrate a website from a web host that focuses on one web content management system to another web host that focuses on a different web

24

27

28

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

^{25 104} https://wordpress.org/hosting/ (recommending WordPress web hosts for "WordPress Hosting").

https://pressable.com/blog/fastest-managed-wordpress-hosting/.

¹⁰⁶ https://wpengine.com/wordpress-hosting/#guide.
[Different first page setting changed from on in original to off in modified.].
[Link-to-previous setting changed from on in original to off in modified.].

content management system, doing so requires time, money, and engineering resources, including to reprogram the website as may be necessary to ensure it continues to operate and does so optimally.

211. There is industry recognition of the WordPress Web Hosting Services Market. As one example, WPE's website explains that "there's an entire category (and industry) of WordPress hosting services designed explicitly for" the WordPress web content management system.

Defendants likewise recognize the WordPress Web Hosting Services Market as a distinct group of services. As one example, Defendants' Pressable website expressly refers to the "WordPress hosting market."

hosting market."

108

212. There is substantial evidence of Defendants' dominance in the WordPress Web Hosting Services Market. Monopoly power "is the power to control prices or exclude competition." Here, there is direct evidence of both.

213. Defendants have unilaterally sought to increase prices and rivals' costs in the form of a demand that WPE and others pay to license the trademarks that Automattic purports to control. Defendants have hindered WPE's ability to provide WordPress web hosting services (by interfering with WPE's ability to service its customers) unless WPE pays the at least 8% purported royalty, which is an effective increase in WPE's costs.

214. At the recent TechCrunch Disrupt 2024 conference held on October 30, 2024, when asked how he "settled" on the 8% rate for the purported "royalty," Mullenweg essentially confirmed that he based it on what he thought WPE could afford to pay—a tacit admission that he reflexively set the price, untethered to any trademark analysis or valuations, or use assessments, whatsoever (e.g., the demanded 8% royalty is not a function of Defendants' actual costs or other relevant input). Further confirming Defendants' unconstrained ability to set prices, Mullenweg has even remarked that the price has gone up: Defendants are now "seeking more" than the previously-proposed 8%

https://wpengine.com/wordpress-hosting/#guide.

¹⁰⁸ https://pressable.com/blog/fastest-managed-wordpress-hosting/.

¹⁰⁹ United States v. E. I. du Pont de Nemours & Co., 351 U.S. 377, 391 (1956). [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

purported royalty. Moreover, in a September 28, 2024 interview with a prominent YouTube streamer named Theo, Mullenweg revealed that there are "other people paying things I think are fair." In other words, Defendants have apparently demanded, and are receiving, purported royalties—in amounts untethered to any metric other than Mullenweg's say-so—from others beyond WPE.

215. Similarly, Defendants' blocking of WPE from the wordpress.org portal and servers, as well as Defendants' blocking of WPE customers from accessing wordpress.org resources from their website administrative panels, has had, and threatens to have, the effect of excluding WPE from the WordPress Web Hosting Services Market. It has caused certain of WPE's WordPress web hosting customers to move (or threaten to move) to rival WordPress web hosts. Indeed, during the recent October 30, 2024 session of the TechCrunch Disrupt 2024 conference, Mullenweg publicly boasted that Defendants' anticompetitive conduct has caused "tens of thousands of customers" to leave WPE.

3. The WordPress Custom Field Plugin Market

216. The WordPress Custom Field Plugin Market is the product market for plugins compatible with WordPress that provide foundational site building features facilitating the administration, presentation, and use of structured data in connection with WordPress websites. The WordPress Developer Resources webpage on wordpress.org describes plugins as "packages of code that extend the core functionality of WordPress." Defendants' wordpress.com defines plugins as "add-ons that enable you to customize the appearance and functionality of your WordPress site." In this way, WordPress plugins can be analogized to the "parts" used to repair and improve a particular product. WordPress custom field plugins are a *specific* type of WordPress plugin that allow for the development of WordPress websites that use "fields" to store custom data, such as text

-97-

https://www.therepository.email/mullenweg-threatens-corporate-takeover-of-wp-engine.

https://developer.wordpress.org/plugins/intro/what-is-a-plugin/.

https://wordpress.com/go/website-building/what-are-wordpress-plugins-and-themes-a-beginners-guide/.
[Different first page setting changed from on in original to off in modified.].

and the like.

2

4

5

7

8

1011

1213

14

16

15

1718

19

2021

22

23

2425

26

27

28

Management Systems Market, it constitutes its own distinct aftermarket that is properly limited to WordPress custom field plugins. The WordPress Custom Field Plugin Market is primarily comprised of WPE (including its ACF plugin) and Defendants (including their SCF and Easy Custom Fields plugins).

fields, checkboxes, fields for uploading and/or embedding media content, forms for data collection,

- 218. Plugins are typically specific to a particular web content management system.

 Therefore, there are no reasonable substitutes for WordPress plugins.
- 219. Non-plugin types of software are not reasonable substitutes for WordPress plugins. For example, the desktop version of the music streaming app Spotify is not reasonably interchangeable with a WordPress plugin that enables the playing or sharing of music on a WordPress website. A customer that downloaded the Spotify app onto their computer could not simply then just add the downloaded Spotify app to their WordPress website. Instead, the customer would have to look for and then implement a WordPress plugin. The same is generally true of mobile apps downloaded onto a customer's mobile device (such as an iOS app on an Apple device); such mobile apps are not, by themselves, reasonable substitutes for WordPress plugins and cannot simply be directly added to a WordPress website.
- 220. Plugins for non-WordPress web content management systems are also not reasonably interchangeable with WordPress plugins. Just as apps written for the Windows operating system are not reasonably interchangeable with apps written for the Apple operating system, the same is generally true of plugins. For example, plugins for Joomla are usually coded by developers to work on websites built using Joomla, while plugins for WordPress typically function only with websites built using WordPress. While it may, in theory, be possible to "migrate" a plugin from one web content management system to another, that would require time, expense, and technical expertise.
- 221. Other types of WordPress plugins are not reasonably interchangeable with custom field plugins. For example, a steering wheel and a tail light are both "parts" for an automobile in a general sense. But even though they are both parts they perform different functions that make them [Link-to-previous setting changed from on in original to off in modified.].

poor substitutes. The same is true for WordPress plugins, and WordPress custom field plugins are distinct in the features and functionality that they provide for, *i.e.*, collection and use of structured data through custom "fields." As one example, WordPress SEO plugins, like Yoast SEO Plugin, allow website designers to generate meta descriptions and titles for website pages, blog posts and social posts that are optimized to allow the site to rank higher in website search engine results, while WordPress custom field plugins, like the ACF Plugin, are used by designers to apply custom fields and incorporate external data sources..

222. The web content management system used to build a customer's website, once selected, therefore significantly defines and limits the universe of plugins from which the customer can choose any alternatives. In other words, once a customer, developer, or web host has decided to use WordPress, they are effectively locked into WordPress plugins.

223. There is substantial evidence of Defendants' monopoly power in the WordPress Custom Field Plugin Market. For example, after Defendants commandeered WPE's ACF plugin, there have only been 50,000 websites with the free version of ACF installed that are able to receive updates, enhancements and security fixes directly from the ACF developer team; by comparison, there were over 2 million websites prior to Defendants' takeover of ACF.

Pield Plugin Market. For example, Defendants have unilaterally raised prices and rivals' costs in the provision of WordPress custom field plugins, by imposing an at least 8% purported royalty that is completely untethered to Defendants' actual costs or other relevant input. Defendants have hindered WPE's ability to provide WordPress custom field plugins like ACF unless WPE pays the at least 8% purported royalty, which is an effective increase in WPE's costs. Similarly, Defendants have already excluded WPE from the WordPress Custom Field Plugin Market by unilaterally commandeering WPE's popular ACF plugin and repurposing it as Defendants' SCF plugin, as well as stealing WPE's customers by forcing them to utilize Defendants' SCF plugin (rather than WPE's ACF plugin, which is the basis for SCF). Defendants have also already blocked WPE from the wordpress.org portal and servers, as well as WPE's customers from accessing wordpress.org

resources from their website administrative panels in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

4. The WordPress Plugin Distribution Market

225. The WordPress Plugin Distribution Market is the product market for the distribution of plugins compatible with WordPress. The WordPress Plugin Distribution Market includes all the channels by which WordPress-compatible plugins may be uploaded by developers that create them, as well as downloaded by customers, web hosts, and other industry participants that wish to add or otherwise implement them into a website built using WordPress. While the WordPress Plugin Distribution Market is derivative of the Web Content Management Systems Market, it constitutes its own distinct distribution aftermarket that is properly limited to WordPress-powered websites. The WordPress Plugin Distribution Market primarily includes the WordPress Plugins Directory, which is a repository of plugins on wordpress.org (which Defendants purport to control).

226. As discussed above, plugins are typically specific to a particular web content management system. Thus, plugins for one specific web content management system are generally not substitutable with plugins for another web content management system, such that the initial selection of a web content management system largely defines the universe of available plugins.

227. The distribution of plugins is also severely affected by the customer's initial selection of a web content management system. For example, each web content management system typically maintains a marketplace dedicated to the distribution of plugins that are compatible *only* with that web content management system. Joomla, for example, maintains the "Joomla Extensions Directory," which is a repository "where Joomla users can find free and paid extensions *for Joomla*." WordPress, by contrast, maintains the WordPress Plugins Directory on wordpress.org for plugins compatible with WordPress. Just as an Apple iOS user must typically use the Apple App Store rather than the Google Play Store to download apps that work with the user's iOS device, the same is generally true with respect to plugins for web content management systems.

228. Other types of distribution channels are not reasonably interchangeable with the channels used to distribute WordPress plugins, including most notably the WordPress Plugin Directory. For example, app stores that distribute mobile apps—like the Apple App Store on iOS

https://volunteers.joomla.org/teams/extensions-directory-team.
[Different first page setting changed from on in original to off in modified.].
[Link-to-previous setting changed from on in original to off in modified.].

devices, and the Google Play Store on Android devices—do not distribute WordPress plugins. The same is true of other distribution channels, like stores distributing personal computer or gaming console software—like the Microsoft Store (for Windows devices and Xbox game consoles), and the PlayStation Store (for Sony PlayStation game consoles).

229. Nominally only, the direct upload and download of WordPress plugins through other channels are in the WordPress Plugin Distribution Market. However, these other channels are not meaningful competitors and do not significantly constrain Defendants' ability to raise prices or costs, degrade quality, exclude competitors, or otherwise harm competition.

230. For example, a customer may be able to download a WordPress plugin from outside the WordPress Plugin Directory, such as from individual developers' webpages. However, the customer would need to know to look for the plugin outside the WordPress Plugin Directory in the first place, as well as where and how to look for the plugin in order to be able to download it. Even then, the customer would then have to know how to install a plugin that is not available through the WordPress Plugin Directory, such as by manually uploading it to their website using a file transfer protocol or similar software (which requires additional time and technical expertise). The WordPress Plugin Directory is the primary vehicle by which customers can discover WordPress plugins, which makes other channels of distribution (to the extent even possible) poor substitutes.

Similarly, an entity might wish to create a "mirror" of the WordPress Plugin Directory from wordpress.org, meaning an alternate partial repository of WordPress plugins that is effectively linked to the WordPress Plugin Directory on wordpress.org. However, creating and deploying a mirror requires time and substantial financial and engineering resources. It is also unreliable for a number of reasons, including, for example, throttling problems (such as limits that Defendants impose on the rates at which third parties can download content from wordpress.org), limits to the data that wordpress.org makes available in the first place (affecting what is available to mirror), the possibility that even minor updates to wordpress.org can break the mirror, and potential security issues. Creating a mirror of the WordPress Plugin Directory is therefore not a reasonable substitute for distributing WordPress plugins. Indeed, Mullenweg has *confirmed* the limits to a mirror that WPF that proposed from on in original to off in modified.

-101-

Case No. 3:24-cv-06917-AMO

directory, theme directory, and Openverse work on their sites," and WPE's mirror is "slower than" the WordPress Plugin Directory such that customers and other participants should "not touch[]" WPE's mirror "with a ten-foot pole." 114

231. Moreover, the effectiveness of a distribution channel is further limited by its penetration and reach. If there are an insufficient number of customers who might download plugins from that channel, then developers would not use that channel to distribute their plugins. That, in turn, limits the universe of plugins that are available on a given channel, and thus that channel's efficacy—both to customers (who are looking for a fulsome repository of useful plugins), and to developers (who are looking for a channel that has a substantial audience that may then download the developer's plugin). The significant extent to which customers can (and must) use the WordPress Plugin Directory on wordpress.org therefore makes other channels poor substitutes to the WordPress Plugin Directory on wordpress.org for the distribution of WordPress plugins.

<u>232.</u> <u>Defendants make the WordPress Plugin Directory the "chokepoint" or "bottleneck" of distribution for WordPress plugins by design. For example, the "Developer" page on wordpress.org admonishes that "[t]he latest version of WordPress is always available from the main WordPress website at https://wordpress.org. Official releases are not available from other sites - **never** download or install WordPress from any website other than https://wordpress.org." That wordpress.org is the only authorized place to obtain WordPress in the first place further entrenches the stickiness of wordpress.org—the same website where the WordPress Plugin Directory is hosted—as the channel for distribution for *plugins* for WordPress.</u>

233. Similarly, the "Detailed Plugin Guidelines" located on the WordPress Developer Resources page of wordpress.org instructs that "A stable version of a plugin must be available from its WordPress Plugin Directory page," and "[d]istributing code via alternate methods, while not

26 114 https://wordpress.org/news/2024/09/wp-engine-reprieve/; https://wordpress.org/news/2024/09/wp-engine-reprieve/

https://developer.wordpress.org/advanced-administration/security/hardening/. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

keeping the code hosted here up to date, *may result in a plugin being removed*."¹¹⁶ This, too, further makes the WordPress Plugin Directory on wordpress.org a chokepoint for the distribution of WordPress plugins, as WordPress plugins often require updates, and developers do not wish to have to expend time and resources pushing and making available updates on multiple repositories.

234. Moreover, as a practical reality, WordPress software, including plugins, cannot stand alone because wordpress.org is *hard-coded* into the WordPress software, forcing it to "call back" to wordpress.org for updates and patches, as well as notifications of them. Indeed, there are *1,500* references to wordpress.org in the core WordPress code base.

235. There is substantial evidence of Defendants' dominance in the WordPress Plugin Distribution Market. For example, given the constraints described above, substantially all WordPress plugins are downloaded from (and otherwise distributed through) wordpress.org.

Direct evidence likewise confirms Defendants' dominance in the WordPress Plugin 236. Distribution Market. Mullenweg has unilaterally set prices and raised rivals' costs, including by demanding that WPE pay an at least 8% purported royalty that is completely untethered to Defendants' actual costs or other relevant input, and demanding and receiving similar "royalties" from others. Indeed, Defendants have hindered WPE's ability to upload and download WordPress plugins from the WordPress Plugin Directory *unless* WPE pays the at least 8% purported royalty, which is an effective increase in WPE's costs and/or prices to access the WordPress Plugin Directory (and wordpress.org). Similarly, Defendants have *already* excluded WPE from the WordPress Plugin Distribution Market by blocking its ability to upload and download plugins from the WordPress Plugin Directory on wordpress.org. Defendants have also already blocked WPE customers from accessing wordpress.org resources from their website administrative panels. Further highlighting Defendants' gorilla grip on the distribution of WordPress plugins, Defendants unilaterally commandeered WPE's popular ACF plugin, edited it, and repurposed it to their selfstyled "Secure Custom Fields" plugin. Defendants have threatened others with the same pirate-like conduct; Mullenweg, for example, contacted another WordPress developer named Paid

27

28

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

https://developer.wordpress.org/plugins/wordpress-org/detailed-plugin-guidelines/. [Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

Memberships Pro, and threatened to "take over your listing and make it a community plugin like we did to ACF." 117

B. Relevant Geographic Market

237. The geographic scope of the Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets is global. The availability of web content management systems, web hosting services, and WordPress plugins (including the distribution for same) is not materially limited by geography. Similarly, there are no material geographic barriers to competition in these Markets.

- C. The Web Content Management Systems, WordPress Web Hosting Services,
 WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets
 Feature High Entry Barriers
- <u>238.</u> <u>Defendants' dominance in the Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets is protected by high barriers to entry. These barriers to entry are further described below.</u>
- 239. Network Effects. A network effect is the phenomenon by which the value or utility a customer derives from a good or service depends on the number of customers of the same good or service. Network effects can be either direct or indirect. Direct network effects exist where a product or service becomes more valuable to customers (or suppliers) as there is an increase in the number of the same type of customers (or suppliers) of that product or service. By contrast, indirect network effects exist when an increase in the number of customers of a product or service attracts more suppliers, or vice versa. Both types of networks effects are present in the Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets.
- 240. The more that customers choose to build their websites with WordPress instead of other web content management systems, the more attractive WordPress is to other potential customers, representing significant direct network effects. Indeed, one of Defendants' services—

https://www.paidmembershipspro.com/leaving-wordpress-org/. Different first page setting changed from on in original to off in modified.].

[Link-to-previous setting changed from on in original to off in modified.].

reliable, and worthwhile platform for which to build plugins).

1

241.

8

1112

10

13

1415

17

18

16

19

2021

22

2324

25

26

27

28

management system, the more popular that web content management system is likely to be with other developers (who are attracted by the existence of other developers and plugins, including because that signals and means that web content management system is a more developed, trusted,

Similarly, the more developers that build plugins for a given web content

WordPress VIP—specifically advertises that WordPress is "the world's most popular CMS,"

presumably to attract additional customers to build *their* websites with WordPress as well. 118

- 242. Indirect network effects similarly exist. An increase in the number of customers choosing to use WordPress to power their websites attracts additional web hosts and developers that each choose to focus on WordPress specifically. In addition, the more developers use a given channel, namely the WordPress Plugin Directory—e.g., as more developers use that channel for their plugins or as the number of plugins available on that channel increases—the more popular it becomes with customers, who are attracted by the existence of developers, the plugins and functionalities developers make available for the customers' websites, and the other support that developers provide.
- 243. Conversely, if few customers choose to build a website using a particular web content management system, that web content management system will be viewed as niche or exotic, and thus less attractive to customers, web hosts, and developers.
- 244. Switching Costs. A switching cost is a cost that a consumer of a good or service, or another market participant, incurs as a result of changing brands, suppliers, or products. Switching costs can exist on monetary, informational, and other dimensions. The Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets feature high switching costs that "lock-in" customers, web hosts, and developers into the WordPress ecosystem.
- 245. Switching costs are high from the perspective of customers. For example, once a customer has chosen to use a particular web content management system for their website, the

https://wpvip.com/2022/10/13/wordpress-6-1-hot-takes/. [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

customer is largely "locked in" to that web content management system and cannot easily switch. To illustrate, once a user has purchased, used, and then integrated an iOS device into their business, they cannot easily then switch to an Android or other non-iOS device, as doing so would require money (buying a new device), as well as time and effort (learning how to operate a new device and porting over content to that new device, to the extent that is even possible). The same is true for a customer that has built their website using a specific web content management system, and, in particular, WordPress. A customer that has selected WordPress may well have expended money building a WordPress website (such as by paying a web designer, builder, or host), as well as time and effort (such as learning about the various options for building a website, comparing WordPress to other web content management systems, picking a particular web host that focuses on WordPress, and the like). Having done so, the customer will not then be willing to spend additional money, time, and effort to build a new website.

246. Switching costs are also high from the perspective of web hosting services. Many web hosting services have spent years substantially investing in WordPress. Web hosting services like WPE have spent time and resources developing the technical infrastructure and know-how to operate WordPress websites for customers, and they have contributed large sums of money to WordPress, such that switching on a dime to a new web content management system is not viable.

247. Switching costs for developers are also prohibitively high. Once developers choose to create plugins for a given web content management system, they are largely "locked in" to that web content management system. A developer that learns to create apps for the Apple iOS mobile operating system cannot easily switch to programming apps for the desktop version of the Microsoft Windows operating system. The same is true for WordPress developers, many of whom learn how to create, manage, troubleshoot, and repair plugins specifically *for* WordPress websites, and then how to distribute plugins through the WordPress Plugin Directory (which Defendants by design make the primary vehicle—*i.e.*, the chokepoint—for distributing WordPress plugins).

<u>Defendants' Deception of the Market and Lack of Knowledge.</u> Defendants' deception of the market has imposed additional switching costs and entry barriers. For example, Defendants have repeatedly represented that: (1) WordPress is "for the *free* access for the world"; [Link-to-previous setting changed from on in original to off in modified.].

-106-

Case No. 3:24-cv-06917-AMO

(2) "Everyone is welcome" to WordPress; (3) WordPress "provides the opportunity for anyone to create and share"; (4) WordPress is "committed to being as inclusive and accessible as possible"; and (5) "wordpress.org offers free hosting to anyone who wishes to develop a plugin in our directory." Defendants have also long emphasized the supposedly "nonprofit" nature of WordPress, including that "No one" owns associated trademarks, source code, and wordpress.org (the primary means for distributing WordPress plugins), and there is "no traditional ownership or corporate structure" to manage such items.

249. What the market did not and could not know until Mullenweg's recent disclosures and misconduct is that Defendants' representations were materially false and misleading. For example, contrary to Defendants' representations that access to WordPress would be free and open to all forever, Mullenweg has demanded an extortionate 8% purported royalty of WPE (the opposite of "free"), commanded similar payments from others, and effectively blocked WPE and certain of its customers from accessing wordpress.org (the opposite of "inclusiveness" for "everyone"). Defendants' representations that WordPress was "nonprofit" in nature—including that wordpress.org and its associated trademarks and source code were "fully independent from any company"—were likewise materially false and misleading, as Mullenweg has long controlled WordPress and wordpress.org.

250. By its nature, deception is inherently hidden. The market therefore had no meaningful way to discover Defendants' lies about "free" and "open" access or "nonprofit" control in the face of Defendants' repeated misrepresentations and omissions *until* Defendants in September 2024 began—contrary to their earlier representations—publicly demanding extortionate payments and revealed that Mullenweg was the sole owner of wordpress.org. As a result, customers, web hosts, and developers that decided to utilize WordPress prior to September 2024 were not aware, at the time they made those decisions, that Defendants would actually charge for access to WordPress, that Defendants would actually block access from those that Defendants unilaterally deemed threats or otherwise non-compliant, or that Mullenweg did actually control WordPress and wordpress.org. Confirming the reality that the market was deceived and could not uncover Defendants' phisrepresentations and omissions an number of market participants have recently expressed outright [Link-to-previous setting changed from on in original to off in modified.].

-107-

surprise at learning the truth, including that Mullenweg personally owns and controls wordpress.org.

251. Defendants' promises of "free" and "open" access forever—including to run, change, distribute, and redistribute WordPress software (*i.e.*, WordPress's "four core freedoms")—enticed customers, web hosts, and developers alike to choose WordPress over competing web content management services. Having then selected WordPress among competing web content management systems, they are all effectively "locked in" and face substantial switching costs in starting over with a new web content management system. Indeed, the Federal Trade Commission has recognized that such "open first, closed later" schemes can be anticompetitive and enable "firms to gain dominance and lock out rivals." 119

<u>Significant Information Costs Impede Life-Cycle Pricing.</u> Defendants' deception has also made it difficult, if not impossible, for customers, web hosts, and developers to accurately forecast—at the time they select a web content management system—precisely how much time, money, and resources they would need to spend in connection with WordPress. Given Defendants' repeated promises of "free" and "open" access for "everyone" forever, customers, web hosts, and developers could not meaningfully predict that Defendants might begin demanding additional extortionate payments, blocking access to wordpress.org, or raising costs in other ways.

IX. DEFENDANTS' ANTICOMPETITIVE CONDUCT HAS HARMED COMPETITION AND CAUSED WPE TO SUFFER ANTITRUST INJURY

- <u>253.</u> <u>Defendants' anticompetitive conduct has harmed competition.</u> <u>Defendants' anticompetitive conduct has also inflicted antitrust injury upon WPE.</u>
- 254. As one example, Defendants' false promises that WordPress would be "free" and "open" to "everyone" forever acted as a welcome sign, causing customers, web hosts, developers, and other market participants to select WordPress over other web content management systems that would have offered better quality and/or lower costs and prices. Now that WordPress has attracted a critical mass of customers, web hosts, developers, and other participants, and they are locked in

https://www.ftc.gov/policy/advocacy-research/tech-at-ftc/2024/07/open-weights-foundation-models.

(*i.e.*, the door to switch to another system is closed), Defendants have exploited the power that they have deceptively and unlawfully acquired.

<u>Defendants' anticompetitive conduct has also allowed them to raise prices and costs.</u>

<u>Indeed, Defendants' dominance has allowed them to make extortionate demands for "royalties" from WPE (and apparently others), with plans to make similar demands of additional market participants. Apparently, Defendants have *already* been able to successfully extract these extortionate payments from some market participants who have had no choice but to pay <u>Defendants' ransom.</u></u>

256. Defendants' deception has resulted in increased costs for many. In the case of WPE and certain of its customers who have already suffered disruptions to their respective businesses as a result of Defendants' deception, those added costs have been monetary (such as WPE's and its customers' financial loss associated with their effective blocked access to WordPress, as well as WPE's loss of certain customers altogether). WPE, WPE's customers, and other customers, developers, and web hosts have also incurred costs in the form of time, energy, and other expenses navigating the chaos and "scorched earth" environment that Defendants have deliberately sowed. Given the wide reach of Defendants and WordPress, there are likely additional ripple effects in terms of the increased costs that Defendants' anticompetitive conduct has created. And given that Defendants' anticompetitive conduct is ongoing, all of these costs are only likely to increase even more going forward, further confounding the inability to accurately predict life cycle costs associated with WordPress at the time a customer, developer, or web host chooses WordPress.

<u>257.</u> <u>Defendants' anticompetitive conduct has also allowed them to effectively block</u> <u>WPE, customers, web hosts, developers, and others for any "reason" Defendants so whimsically claim exists. Defendants' dominance even allows them to block market participants for *no reason* <u>at all.</u></u>

258. Defendants' anticompetitive conduct has harmed competition and harmed rival web content management systems, as well as customers, web hosts, and developers alike. But for Defendants' anticompetitive conduct, customers, web hosts, and developers would have had more viable options among web content management systems at That, in turn, would have spurred [Link-to-previous setting changed from on in original to off in modified.].

-109-

Case N

þ	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 115 of 155		
	[Different first page setting changed from on in original to off in modified.].		
1	additional competition that would have benefited customers, web hosts, developers, and other		
2	market participants, including by allowing them to be free from deception, extortionate demands,		
3	and arbitrary blocking of access and disruptions to their businesses.		
4	259. In these ways, Defendants' anticompetitive conduct has allowed them to reduce		
5	choice, stifle innovation, raise prices and costs, reduce quality, and prevent the free flow of		
6	competition on the merits. All of these harms constitute canonical antitrust injury.		
7	X. INTERSTATE TRADE AND COMMERCE		
8	260. WPE repeats and realleges each and every allegation of this Complaint as if fully set		
9	<u>forth herein.</u>		
0	<u>261.</u> <u>Defendants' anticompetitive conduct has taken place in—and negatively affected the</u>		
1	continuous flow of interstate trade and commerce in—the United States in that, among other things:		
2	<u>a.</u> <u>Defendants have provided web content management systems, WordPress</u>		
3	web hosting services, and WordPress plugin services throughout the United States;		
4	<u>b.</u> <u>Defendants have used instrumentalities of interstate commerce to provide</u>		
5	web content management systems, WordPress web hosting services, WordPress plugins, and		
6	WordPress plugin distribution throughout the United States;		
7	<u>c.</u> <u>In furtherance of the anticompetitive scheme alleged herein, Defendants and</u>		
8	their employees and agents have traveled between states and exchanged communications through		
9	interstate wire communications and via the United States mail; and		
20	<u>d.</u> <u>The anticompetitive scheme alleged herein has affected billions of dollars of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of dollars of the anticompetitive scheme alleged herein has affected billions of the anticompetitive scheme alleged herein has affected billions of the anticompetitive scheme alleged herein has affected billions of the anticompetitive scheme alleged herein has a scheme alleged herei</u>		
21	commerce. Defendants have inflicted antitrust injury by artificially excluding WPE, raising the		
22	costs of WPE and other competitors, increasing prices, reducing quality, stifling choice and		
23	competition, and causing other antitrust injuries described herein.		
24	262. 112. Defendants' actions must be stopped, and the harm to WPE must be remedied.		
25			
26			
27			
28	[Different first page setting changed from on in original to off in modified.].		
	[Link-to-previous setting changed from on in original to off in modified.]. -110- Case No. 3:24-cv-06917-AMO		

¢	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 116 of 155		
	[Different first page setting changed from on in original to off in modified.].		
1	CLAIMS FOR RELIEF		
2	FIRST CLAIM FOR RELIEF		
3	(Intentional Interference with Contractual Relations)		
4	(against All <u>all</u> Defendants)		
5	263. 413. WPE repeats and realleges each and every allegation of this Complaint as if		
6	fully set forth herein.		
7	264. 114. As herein alleged, Defendants have intentionally interfered with the contracts		
8	between WPE and its customers for the provision of WPE's products and services.		
9	265. 115. Defendants have known of these contracts.		
10	266. 116. Defendants have intended to disrupt the performance of those contracts.		
11	267. 117. Defendants' conduct has prevented and will prevent performance, has made and		
12	will make performance more expensive or difficult, and has caused customers to terminate their		
13	contracts.		
14	268. 418. WPE has been and will be harmed.		
15	269. 119. Defendants' conduct has been and will be a substantial factor in causing WPE's		
16	6 harm.		
17	7 SECOND CLAIM FOR RELIEF		
18	(Intentional Interference with Prospective Economic Relations)		
19	(against all Defendants)		
20	270. WPE repeats and realleges each and every allegation of this Complaint as if		
21	fully set forth herein.		
22	271. 421. As herein alleged, Defendants have intentionally interfered with prospective		
23	economic relationships between WPE and its past and current hosting and plugin customers with		
24	the option to renew or create new contracts with WPE, as well as future customers. WPE has		
25	received numerous messages specifically tying decisions to leave, not renew, or not engage to the		
26	problems created by the events described herein.		
27	272. WPE and the customers mentioned in the previous paragraph have had		
28	economic relationships that likely would have resulted in an economic benefit to WPE. [Link-to-previous setting changed from on in original to off in modified.].		
	-111- <u>Case No. 3:24-cv-06917-AMO</u>		

¢	ase 3:24-cv-0	06917-AMO Document 51-2 Filed 11/14/24 Page 117 of 155
	[Different first p	age setting changed from on in original to off in modified.].
1	272	102 Under these valetienships WDE likely would have been entitled to provide its
1	<u>273.</u>	123. Under those relationships, WPE likely would have been entitled to provide its
2		services for each potential client. In exchange, WPE would have been paid the fees it
3	charges for su	ch products and services.
4	<u>274.</u>	124. Defendants have known of these relationships and prospective relationships.
5	<u>275.</u>	125. Defendants have intended to disrupt those relationships and prospective
6	relationships.	
7	<u>276.</u>	126. Defendants have engaged in wrongful conduct, including, but not limited to,
8	their violation	s of Section 17200 of the California Business and Professions code and their wrongful
9	and ongoing a	attempts to extort WPE.
10	<u>277.</u>	127. Defendants' conduct has disrupted and will disrupt those relationships.
11	<u>278.</u>	128. WPE has been and will be harmed.
12	<u>279.</u>	129. Defendants' wrongful conduct has been and will be a substantial factor in
13	causing WPE	's harm.
14		THIRD CLAIM FOR RELIEF
15	(Computer Fraud and Abuse Act, 18 U.S.C. § 1030 et seq.(a)(7)	
16		(against Allall Defendants)
17	<u>280.</u>	130. WPE repeats and realleges each and every allegation of this Complaint as if
18	fully set forth	herein.
19	<u>281.</u>	131. As alleged herein, WPE operates a WordPress computer hosting service that
20	accesses wor	dpress.org systems. These computers include "protected computers" used in or
21	affecting inter	rstate or foreign commerce or communication, such as through the Internet, and are
22	designed to be	e accessed, and are accessed, by users around the world.
23	<u>282.</u>	132. Through the acts set forth herein, Defendants caused "damage" to "protected
24	computers" as	s those terms are used in 18 U.S.C. § 1030, including through Defendants' acts to
25	interfere with	the normal operation of WPE's systems, by blocking and interfering with access to
26	wordpress.org	g's systems.
27		

25

26

27

28

283. 133. As alleged herein, Defendants threatened WPE with "war" if it did not agree to pay a significant percentage of its gross revenues to Automattic. These threats were communicated through text messages, calls, emails, and other communications using the Internet.

284. 134. After WPE refused to accede to Defendants' attempts to extort money from WPE, Defendants caused damage to WPE's computer hosting service and its access to wordpress.org's systems by impairing the integrity and availability of data, programs, systems and information therein.

285. 135. Defendants' threats to cause damage to these computer systems, and actual damage thereto, were made with the intent to extort money from WPE, and transmitted in interstate or foreign commerce. The damage was caused to facilitate the extortion.

286. 136. Because of Defendants' actions, WPE was and continues to be irreparably harmed and its damages, incurred over a period of less than one year, exceed \$5,000.

287. Defendants' actions violate at least 18 U.S.C. § 1030(a)(7).

288. 138. WPE's remedy at law is not by itself sufficient to compensate WPE for all the irreparable injuries inflicted and threatened by Defendants. WPE is therefore entitled to a temporary restraining order, a preliminary injunction, and a permanent injunction to prohibit Defendants from continuing their unlawful actions.

289. 139. In addition to equitable relief, WPE demands monetary damages, fees and costs, as allowed.

FOURTH CLAIM FOR RELIEF

(Attempted Extortion)

(against Allall Defendants)

290. 140. WPE repeats and realleges each and every allegation of this Complaint as if fully set forth herein.

291. 141. Around September 17 to September 20, 2024, Defendants, with intent to extort money from WPE, made a series of threats that Automattic would wage a "war" against WPE by spreading disparaging statements about WPE and banning WPE from the WordPress community

certain WORDPRESS, WOOCOMMERCE, and WOO trademarks.

3

292.

the contributor Slack channel.

5

10

8

13

14

15

16

17

18 19

20

21

23

24

22

25 26

27 28

September 20, 2024. 143. Defendants also carried out these threats by (1) spreading false and disparaging 293. statements about WPE and its investors at the September 20, 2024 keynote; (2) denying WPE and its customers and users access to wordpress.org; (3) blocking WPE from updating its plugins on wordpress.org; (4) terminating WPE employees' wordpress.org accounts and blocking them from

unless it agrees to pay Automattic tens of millions of dollars on an ongoing basis for a license to use

Mark Davis, and by text messages, phone calls, and emails from Mullenweg from September 17 to

142. As herein alleged, these threats were made on phone calls by Automattic CFO

144. Defendants knew that their demand for a trademark license is meritless because 294. WPE needs no such license.

295. 145. WPE has been injured in numerous ways as a result of Defendants' ongoing extortion, including, but not limited to, measures taken to respond to the extortionate threats, loss and continuing loss of customers, and injury to its goodwill and reputation. WPE is entitled to monetary damages as allowed and injunctive relief to prohibit Defendants from continuing their unlawful actions.

FIFTH CLAIM FOR RELIEF

(Unfair Competition, Cal. Bus. Prof. Code § 17200, et seq.)

(against Allall Defendants)

- 296. 146. WPE repeats and realleges each and every allegation of this Complaint as if fully set forth herein.
- 297. 147. California's Unfair Competition Law ("UCL") prohibits any business practice that is "unlawful," "unfair," or "fraudulentunfair." Cal. Bus. & Prof. Code § 17200.
- 298. 148. WPE has standing under the UCL as it has been deprived of money and/or property sufficient to qualify as injury in fact, such economic injury being the direct result of Defendants' unfair business practices described herein.

299.

300. 150. WPE seeks injunctive relief under § 17203 enjoining Defendants from ongoing extortive, anticompetitive and otherwise unlawful; and unfair and fraudulent business practices. Such conduct is an actual and imminent threat to WPE, including, but not limited to, lost business, lost goodwill, and reputational harm. Unless Defendants are restrained by a preliminary and permanent injunction, WPE will suffer severe, irreparable harm in that it will be forced to terminate or breach contracts with its clients. WPE is informed and believes, and on that basis alleges, that unless the courtCourt grants injunctive relief, Defendants will continue to restrict WPE's access to the WordPress platform.

proposes to engage in unfair competition may be enjoined in any court of competent jurisdiction."

149. UCL § 17203 provides that "[a]ny person who engages, has engaged, or

301. 151. Defendants' threats and attempts to extort payment, by threatening and now carrying out threats to ruin WPE's business are plainly illegal under the California Penal Code and under the Computer Fraud and Abuse Act. It is well-established that such extortion is a predicate unlawful act under the UCL. Defendants have been unambiguous regarding their intent to extort WPE, have made good on their threats, and appear intent to try to ruin WPE's business in short order, unless they are enjoined by this Court from doing so.

<u>302.</u> <u>152.</u> Indeed, Defendants' attempts to exclude WPE <u>from the WordPress market</u> are blatantly motivated by anticompetitive animus—an attempt to use their <u>monopoly powercontrol</u> over the WordPress platform to ruin a competitor—and axiomatically "unfair" under the UCL. WPE has no adequate remedy at law because monetary damages will not afford adequate relief for the loss of its business relationships, client goodwill, and ability to continue operating.

303. 153. Defendants' unlawful and unfair business practices not only harm WPE and its employees, but also threaten the entire WordPress community. WPE thus brings this claim to remedy an important right affecting the public interest and seeks to confer on the public a significant benefit. Pursuant to Code of Civil Procedure section 1021.5, WPE seeks and should be awarded, in addition to all other remedies, prevailing party attorneys' fees.

-115-

SIXTH CLAIM FOR RELIEF 1 (Promissory Estoppel) 2 3 (against Allall Defendants) 154. WPE repeats and realleges each and every allegation of this Complaint as if 4 304. fully set forth herein. 5 6 155. Over the last several decades, Defendants have made clear and unambiguous 305. 7 promises to the WordPress plugin developer community regarding the openness and accessibility 8 of the WordPress platform. These promises have included promises of open access to both the 9 WordPress GPL code base, but also all of the resources available on wordpress.org, including the plugin and theme directories, forums, message boards, and other resources. 10 156. Even apart from these broad promises of openness, accessibility, and freedom, 11 306. Defendants make even more specific promises to software developers who Defendants encourage 13 to develop on the WordPress platform. Defendants have made promises on the wordpress.org 14 website, at WordPress conferences and in speeches, on message boards and forums and elsewhere that WordPress will forever be an open platform that encourages third-party developers to build 15 16 WordPress plugins and themes to enhance the functionality of WordPress. WPE's reliance on those 17 promises has been both reasonable and foreseeable. 18 157.—In reliance on these clear and unambiguous promises, WPE has built a 307. 19 substantial business over the last decade, including substantial customer relationships, premised on 20 the fact that WordPress was and would always remain open and accessible to all. WPE has 21 committed hundreds of thousands of engineering hours and tens of millions of dollars to develop its 22 software on the WordPress platform and contributing to the WordPress community. As a result of 23 its work, WPE has built a business servicing tens of thousands of individuals and companies. 24 158. WPE has been injured and continues to be injured in reliance on the promises made 25 by Defendants. WPE has been injured in numerous other ways, including, but not limited to, injury to its goodwill and reputational harm, as the result of Defendants' failure to abide by their promises. 26 27

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

28

1

SEVENTH CLAIM FOR RELIEF

2

(Declaratory Judgment of Non-Infringement)

3

(against Automattic)

45

308. 459. V fully set forth herein.

trademarks infringes their rights").

6

7 8

9

10

1112

13 14

15

1617

18 19

20

21

22

23

24

2526

27

28

infringement claim [Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

 Indoment	of Non	Infrinceme

(Declaratory Judgment of Non-Infringement)

159. WPE repeats and realleges each and every allegation of this Complaint as if

309. 160. Automattic has engaged in conduct that gives rise to a real and reasonable apprehension on the part of WPE that it will face an action for injunctive relief and/or damages for trademark infringement under Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1), Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), and/or common law, if WPE continues its activities, including maintaining its website, its advertising, promotion, and sale of goods and services while making reference to the Challenged Terms. *See* Exhibit A ("Your unauthorized use of our Client's

310. 161. WPE seeks a declaration of non-infringement with respect to its use of the Challenged Terms so that it can proceed with its business plans without the continuing risk of suit by Automattic. There is a substantial controversy between WPE and Automattic with respect to WPE's use of its Challenged Terms. The parties have adverse legal interests of sufficient immediacy and reality to warrant the issuance of a declaratory judgment.

311. 162. WPE's use of the Challenged Terms does not infringe any registered marks, or any other federal, state or common law trademark rights that Automattic has accused WPE of infringing, including because WPE's uses of the Challenged Terms are nominative uses to refer to the WordPress open source software and/or the open source WooCommerce software which WPE's customers use in connection with their websites. WPE had no intent to confuse the buying public, as it uses the Challenged Terms in good faith in order to refer to the WordPress open source software and/or the WooCommerce software that its customers' websites use.

312. 163. Automattic may not enforce any rights in the Challenged Terms on grounds of trademark misuse, as it is attempting to leverage trademark law for anticompetitive purposes. Automattic's 14 years of knowing acquiescence and inaction further belie that it has any legitimate

2
3
1

5 6

7 8

9

1112

13 14

1516

17

18 19

20

21

2223

2425

2627

28

313. 464. Automattic is not the registered owner of the marks in question, and lacks
standing to enforce the Challenged Terms. The WordPress Foundation's website claims it is the
rightful owner of the WordPress trademark and oversees its enforcement, has represented to the IRS
that it is "responsible for protecting the WORDPRESS, WORDCAMP, and related trademarks,"
and Mullenweg has stated that the very reason that he created the WordPress Foundation was to
ensure that it would hold the trademarks "for the free access for the world."

- 314. 165. WPE's use of the Challenged Terms is protected by at least the doctrines of laches, estoppel, unclean hands, implied license, acquiescence and trademark misuse, as well as fair use.
- 315. 166. Automattic has no valid, enforceable trademark rights that have been infringed by WPE.
- 316. 167. To resolve the legal and factual questions and afford relief from the uncertainty and controversy raised by Automattic's communications alleging trademark infringement, WPE is entitled to a declaratory judgment of its rights under 28 U.S.C. §§ 2201-2202, *i.e.*, a declaration that the Challenged Terms do not infringe any valid trademark rights asserted by Automattic (to the extent that any exist).

EIGHTH CLAIM FOR RELIEF

(Declaratory Judgment of Non-Dilution)

(against Automattic)

- <u>317.</u> <u>168.</u> WPE repeats and realleges each and every allegation of this Complaint as if fully set forth herein.
- 318. 169. Automattic has engaged in conduct that gives rise to a real and reasonable apprehension on the part of WPE that it will face an action for injunctive relief and/or damages for trademark dilution under Section 43(c) of the Lanham Act, 15 U.S.C. § 1125(c), if WPE continues its activities, including maintaining its website, its advertising, promotion, and sale of goods and services while making reference to the Challenged Terms. *See* Exhibit A ("Your unauthorized use of our Client's trademarks . . . dilutes their famous and well-known marks.").

319. 170. WPE seeks a declaration of non-dilution with respect to its use of the Challenged Terms so that it can proceed with its business plans without the continuing risk of suit by Automattic. There is a substantial controversy between WPE and Automattic with respect to WPE's use of the Challenged Terms. The parties have adverse legal interests of sufficient immediacy and reality to warrant the issuance of a declaratory judgment.

320. 171. The registered marks, or any other federal, state or common law trademark

320. 171. The registered marks, or any other federal, state or common law trademark rights Automattic accuses WPE of diluting, are not "famous" under 15 U.S.C. § 1125(c)(2), including because they are not widely recognized by the general consuming public of the United States as a designation of source of the goods or services of Defendants.

321. 172. To the extent that any of the registered marks, or any other federal, state or common law trademark rights Automattic asserts, is famous, WPE's use of such a mark commenced before that mark became famous.

322. 173. WPE's use of the Challenged Terms is not likely to dilute by blurring or dilute by tarnishment any registered marks, or any other federal, state or common law trademark rights Automattic claims.

323. 174. Automattic may not enforce any rights in the Challenged Terms on grounds of trademark misuse, as it is attempting to leverage trademark law for anticompetitive purposes. Automattic's 14 years of knowing acquiescence and inaction further belie that Automattic has any legitimate dilution claim.

324. 175. Automattic lacks standing to enforce the Challenged Terms. The WordPress Foundation's website claims it is the rightful owner of the WordPress trademark and oversees its enforcement, has represented to the IRS that it is "responsible for protecting the WORDPRESS, WORDCAMP, and related trademarks," and Mullenweg has stated that the very reason that he created the WordPress Foundation was to ensure that it would hold the trademarks "for the free access for the world."

325. 176. WPE's use of the Challenged Terms is protected by at least the doctrines of laches, estoppel, unclean hands, implied license, acquiescence and trademark misuse, as well as fair

[Link-to-previous setting changed from on in original to off in modified.].

¢	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 125 of 155	
	[Different first page setting changed from on in original to off in modified.].	
1	326. 477. Automattic has no valid, enforceable trademark rights that have been diluted by	
2	WPE.	
3	<u>327.</u> 178. To resolve the legal and factual questions and afford relief from the uncertainty	
4	and controversy raised by Automattic's communications asserting trademark dilution, WPE is	
5	entitled to a declaratory judgment of its rights under 28 U.S.C. §§ 2201-2202, <i>i.e.</i> , a declaration that	
6	the Challenged Terms do not dilute any valid trademark rights asserted by Automattic (to the extent	
7	that any exist).	
8	NINTH CLAIM FOR RELIEF	
9	(Libel)	
0	(against All <u>all</u> Defendants)	
.1	328. 479. WPE repeats and realleges each and every allegation of this Complaint as if	
.2	fully set forth herein.	
.3	329. On or about September 21, 2024, Mullenweg, on behalf of Automattic, posted	
.4	the following statement on the "News" section of the publicly accessible website wordpress.org:	
.5	"What WP Engine gives you is not WordPress, it's something that they've chopped up, hacked,	
6	butchered to look like WordPress, but actually they're giving you a cheap knock-off and charging	
.7	you more for it:" (hereinafter "Defamatory Statement 1").	
.8	330. 181. On or about September 25, 2024, Mullenweg, on behalf of Automattic, also	
.9	posted the following statement on the "News" section of wordpress.org: "WP Engine is free to offer	
20	their hacked up, bastardized simulacra of WordPress's GPL code to their customers, and they can	
21	experience WordPress as WP Engine envisions it, with them getting all of the profits and providing	
22	all of the services-" (hereinafter "Defamatory Statement 2," and together with Defamatory Statement	
23	1, the "Defamatory Statements").	
24	332. By making these Defamatory Statements, Defendants clearly accused WPE of giving	
25	its customers counterfeit versions of WordPress.	

and defamed WPE itself—not solely disparaging its products. WPE's WordPress installations are identical to the wordpress org ZIP file that defines WordPress and WPE's services use the identical WordPress [Link-to-previous setting changed from on in original to off in modified.].

26

27

-120-

Case No. 3:24-cv-06917-AMO

GPL code that everyone else does. Thus, WPE is not engaged in misleading and deceiving customers and consumers, as Mullenweg and Automattic asserted, by delivering "something that they've chopped up, hacked, butchered to look like WordPress" but "is not WordPress." And, contrary to Defendants' statements, WPE is not a company that deals in "cheap knock off[s]" or a "bastardized simulacra of WordPress's GPL code."

- 332. Wordpress.org is the central website for the WordPress community. It is not a blog. As discussed above, wordpress.org houses the repository for WordPress software and plugins. Wordpress.org is also designed to promote and secure commercial transactions in WordPress (Defendants' product) and Defendants' hosting services. For instance, wordpress.org touts and showcases the capabilities of WordPress, offers WordPress to customers for download, and advertises Defendants' WordPress hosting services Pressable and wordpress.com. As explained above, Defendants have led the public to believe wordpress.org was owned and controlled not by them but by the third-party nonprofit WordPress Foundation.
- 333. Articles posted on the "News" section of wordpress.org are generally factual posts concerning and promoting WordPress. For instance, new releases and fixes for WordPress are announced and described in articles posted on the "News" section, and their features are advertised. Articles are also posted announcing and describing new versions of WordPress, new features of the wordpress.org website, and changes to the wordpress.org website. Additionally, articles are also posted announcing various WordCamps, which are similarly used to promote WordPress and Defendants' hosting services.
- 334. Mullenweg and Automattic are primarily in the business of selling goods and services: namely WordPress and WordPress hosting services. And Defendants' September 21 and 25 articles, including the Defamatory Statements, were made for the purpose of promoting and securing sales and commercial transactions in Defendants' goods and services. Indeed, just as with the rest of Defendants' "nuclear war" against WPE, the articles were designed to cause WPE's customers to switch from WPE's hosting services to Defendants' hosting services.
- Statement 1. Defendants accused WPF of not substantially giving back to the WordPress ecosystem [Link-to-previous setting changed from on in original to off in modified.].

-121-

11

15

16

17

18

19

20

21

22

23

24

25

26

27

28

wordpress.com.

1	while simultaneously touting Automattic. Defendants stated, "[WPE] do[es] about half a billion in
2	revenue on top of WordPress and contribute[s] back 40 hours a week, Automattic is a similar size
3	and contributes back 3,915 hours a week." Defendants also compared WPE to Defendants' hosting
4	product Pressable: "we tested revisions on all of the recommended hosts on wordpress.org [(the
5	foremost of which is Pressable)], and none disabled revisions by default. Why is WP Engine the
6	only one that does?" Then, at the end of the article, Defendants stated: "Remember that you, the
7	customer, hold the power; they are nothing without the money you give them. And as you vote
8	with your dollars, consider literally any other WordPress host as WP Engine is the only one we've
9	found that completely disables revisions by default." Additionally, at the top of the webpage where
10	the article was posted, there was a link titled "Hosting," which, when clicked, leads directly to the
11	wordpress.org's page recommending Defendants' hosting products Pressable and wordpress.com.
12	336. Similarly, in the September 25 article, in addition to making Defamatory Statement
13	2, Defendants stated: "If you want to experience WordPress, use any other host in the world besides
14	WP Engine." At the top of this webpage too there was a link titled "Hosting," which, when clicked,
15	leads directly to the wordpress.org page recommending Defendants' hosting products Pressable and

The audience for Defendants' September 21 and 25 articles consisted mainly of 337. individuals and companies that use or are contemplating using WordPress and that purchase or are contemplating purchasing hosting services for their WordPress websites. In other words, the audience consisted of actual and potential customers of both (i) WordPress and (ii) Defendants' and WPE's WordPress hosting services.

183. Mullenweg has publicly stated that others at Automattic review Mullenweg's 338. public statements before he makes them.

339. 184. At the time Mullenweg and Automattic made these statements Defamatory Statements 1 and 2, they knew these statements were false or at the very least entertained serious doubts as to their truth. Indeed, Mullenweg and Automattic knew that (i) WPE's WordPress installations are identical to the wordpress.org ZIP file which defines WordPress and (ii) WPE's services use the identical WordPress GPL code that everyone else does. Mullenweg and Automattic [Link-to-previous setting changed from on in original to off in modified.].

-122-

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27

also knew WPE is not misleading and deceiving its customers and consumers by delivering "something that [WPE] chopped up, hacked, butchered to look like WordPress" but "is not WordPress." Further, Mullenweg and Automattic knew WPE is not a company that deals in "cheap knock off[s]" or a "bastardized simulacra of WordPress's GPL code."

340. 185. WPE's business includes selling a platform specifically for websites that use WordPress; WPE is a business within the WordPress community; WPE advertises itself as "[t]he most trusted platform for WordPress"; and WPE advertises its product as "[b]uilt purely for WordPress." Thus, Defendants' statements had a tendency to injure WPE in its occupation. Similarly, they exposed WPE to contempt, ridicule, and obloquy in the WordPress community and caused it to be shunned and avoided in the same. These statements also had natural tendency to cause special damage to WPE and constitute defamation per se.

341. 186. Indeed, these statements were intended to have such effects, and Defendants' posts indicate as much. As one of the founders of the WordPress open source project, Mullenweg has a large following and audience. Defendants understood and were aware of the impact that their statements and actions would have, and have had, on the WordPress community and WPE's customers. Defendants' statements and actions were deliberate and calculated to have the aforementioned effects.

342. 187. As a proximate result of these publications, (a) WPE has suffered general damages, including reputational damage, and (b) WPE has incurred various special damages, including, but not limited to, lost customers as well as resources and expenses incurred in efforts to remedy Defendants' false statements and their effects.

TENTH CLAIM FOR RELIEF

(Trade Libel)

(against Allall Defendants)

- <u>343.</u> <u>188.</u> WPE repeats and realleges each and every allegation of this Complaint as if fully set forth herein.
- 344. 189. On or about September 21, 2024, Mullenweg, on behalf of Automattic, posted the following statement on the Defamatory: Statement 1 on the modified. J. [Link-to-previous setting changed from on in original to off in modified.].

-123-

Case No. 3:24-cv-06917-AMO

a cheap knock-off and charging you more for it.".

3

45

7

6

8

9

10

12 13

11

14 15

16 17

18 19

2021

22

2324

2526

27

28

345. 190. On or about September 25, 2024, Mullenweg, on behalf of Automattic, also posted the following statement on wordpress.org: "WP Engine is free to offer their hacked up, bastardized simulacra of WordPress's GPL code to their customers, and they can experience WordPress as WP Engine envisions it, with them getting all of the profits and providing all of the services." Defamatory Statement 2 on the "News" section of wordpress.org.

accessible website wordpress, org: "What WP Engine gives you is not WordPress, it's something

that they've chopped up, hacked, butchered to look like WordPress, but actually they're giving you

348. By making these Defamatory Statements, Defendants clearly accused WPE of giving its customers counterfeit versions of WordPress.

346. 191. These statements were false. In truth, WPE's WordPress installations are identical to the wordpress.org ZIP file which defines WordPress, and WPE's services use the identical WordPress GPL code that everyone else does. WPE's product is not "chopped up, hacked, butchered to look like WordPress." Nor is WPE's product "a cheap knock off" or a "bastardized simulacra of WordPress's GPL code."

347. These statements disparaged the quality of WPE's product for hosting WordPress websites and constitute defamation per se.

348. Wordpress.org is the central website for the wordpress.org community. It is not a blog. As discussed, *supra*, wordpress.org houses the repository for WordPress software and plugins. Wordpress.org is also designed to promote and secure commercial transactions in WordPress (Defendants' product) and Defendants' hosting services. For instance, wordpress.org touts and showcases the capabilities of WordPress, offers WordPress to customers for download, and advertises Defendants' WordPress hosting services Pressable and wordpress.com. As explained *supra*, Defendants have led the public to believe wordpress.org was owned and controlled not by them but by the third-party nonprofit WordPress Foundation.

349. Articles posted on the "News" section of wordpress.org are generally factual posts concerning and promoting WordPress. For instance, new releases and fixes for WordPress are approunced and described in articles posted on the "News" section, and their features are advertised [Link-to-previous setting changed from on in original to off in modified.].

in the same. Articles are also posted announcing and describing new versions of WordPress, new features of the wordpress.org website, and changes to the wordpress.org website. Additionally, articles are also posted announcing various WordCamps, which are similarly used to promote WordPress and Defendants' hosting services.

350. Mullenweg and Automattic are primarily in the business of selling goods and services: namely WordPress tools and WordPress hosting services. And Defendants' September 21 and 25 articles, including the Defamatory Statements, were made for the purpose of promoting and securing sales and commercial transactions in Defendants' goods and services. Indeed, just as with the rest of Defendants' "nuclear war" against WPE, the articles were designed to cause WPE's customers to switch from WPE's hosting services to Defendants' hosting services.

Statement 1, Defendants accused WPE of not substantially giving back to the WordPress ecosystem while simultaneously touting Automattic. Defendants stated, "[WPE] do[es] about half a billion in revenue on top of WordPress and contribute[s] back 40 hours a week, Automattic is a similar size and contributes back 3,915 hours a week." Defendants also compared WPE to Defendants' hosting product Pressable: "we tested revisions on *all* of the recommended hosts on wordpress.org [(the foremost of which is Pressable)], and *none* disabled revisions by default. Why is WP Engine the only one that does?" Then, at the end of the article, Defendants stated: "Remember that you, the customer, hold the power; they are nothing without the money you give them. And as you vote with your dollars, consider literally any other WordPress host as WP Engine is the only one we've found that completely disables revisions by default." Additionally, at the top of the webpage where the article was posted, there was a link titled "Hosting," which, when clicked, leads directly to wordpress.org's page recommending Defendants' hosting products Pressable and wordpress.com.

352. Similarly, in the September 25 article, in addition to making Defamatory Statement 2, Defendants stated: "If you want to experience WordPress, use any other host in the world besides WP Engine." At the top of the webpage where the article was posted, there again was a link titled "Hosting," which, when clicked, leads directly to the wordpress.org page recommending

Defendants' hosting products Pressable and wordpress comped.]. [Link-to-previous setting changed from on in original to off in modified.].

353. The audience for Defendants' September 21 and 25 articles consisted mainly of individuals and companies that use or are contemplating using WordPress and that purchase or are contemplating purchasing hosting services for their WordPress websites. In other words, the audience consisted of actual and potential customers of both (i) WordPress and (ii) Defendants' and WPE's WordPress hosting services.

<u>354.</u> <u>193.</u> Mullenweg has publicly stated that others at Automattic review Mullenweg's public statements before he makes them.

355. At the time Mullenweg and Automattic made Defamatory Statements 1 and 2, they knew these statements were false or at the very least entertained serious doubts as to their truth.

Indeed, Mullenweg and Automattic knew that (i) WPE's WordPress installations are identical to the wordpress.org ZIP file which defines WordPress and (ii) WPE's services use the identical WordPress GPL code that everyone else does.

356. 194. These statements played a material and substantial part in inducing specific existing WPE customers to stop purchasing WPE's platform for WordPress websites. Similarly, these statements played a material and substantial part in inducing specific WPE customers that otherwise would have purchased WPE's platform not to do so.

357. 195. Indeed, these statements were intended to have such effects, and Defendants' posts indicate as much. In Defendants' September 21, 2024 post, Defendants also stated "as you vote with your dollars, consider literally any other WordPress host...." And, in Defendants' September 25, 2024 post, Defendants added that "[i]f you want to experience WordPress, use any other host in the world besides WP Engine."

358. 196. As a proximate result of these publications, and as set forth above, WPE has suffered various special damages, including, but not limited to, lost customers as well as resources and expenses incurred in efforts to remedy these misstatements in the public eye.

1	ELEVENTH CLAIM FOR RELIEF	
2	(Slander)	
3	(against All <u>all</u> Defendants)	
4	359. 497. WPE repeats and realleges each and every allegation of this Complaint as if	
5	fully set forth herein.	
6	360. Mullenweg and Automattic are primarily in the business of selling goods and	
7	services: namely WordPress and WordPress hosting services.	
8	361. 198. On or about September 20, 2024, Matt Mullenweg, on behalf of Automattic,	
9	gave a keynote address at the WordCamp US Convention to hundreds of attendees from the	
10	WordPress community. The keynote address was simultaneously livestreamed to countless others	
11	in the WordPress community via YouTube.	
12	362. As is true with all WordCamps, the WordCamp US Convention was designed to	
13	promote WordPress. Similarly, both Mullenweg and Automattic's presence at WordCamp US	
14	Convention was for the purpose of promoting and securing sales and/or commercial transactions in	
15	their goods and services, namely (i) WordPress and (ii) WordPress hosting services. Indeed,	
16	Defendants purchased a "Super Admin" sponsorship for the convention for Defendants' product	
17	wordpress.com, which provides hosting services that compete with WPE. "Super Admin" was the	
18	highest level of sponsorship, which cost \$75,000 and entitled Defendants' product wordpress.com	
19	to "a significant presence in the sponsor hall, and [to] be prominently featured on the official	
20	WordCamp US website." This sponsorship also included, among other things:	
21	<u>A "Prominent, largest logo and link on official WordCamp US website"</u>	
22	• "Acknowledgment and thanks during opening remarks."	
23	• "Largest logo on the 'thank you sponsors' signage in the sponsor hall."	
24	• "Inclusion of the [sponsor's] logo in the largest size on the between-session	
25	slide at the event and on the live stream."	
26	<u>A "Large Booth (approximately 30 ft by 20 ft) with prime placement in the</u>	
27	sponsor hall for two days of conversing with attendees, recruiting, and	
28	[Different first page setting than greeting (September 19.20)."	

[Link-to-previous setting changed from on in original to off in modified.].

• "Largest logo on the 'thank you sponsors' signage in the venue."

<u>A number of tickets, and sponsor badges so that wordpress.com employees</u>
<u>could attend the WordCamp conference to promote wordpress.com's goods</u>
and services.

363. Additionally, Defendants purchased an "Editor" sponsorship package for Automattic and additional sponsorship packages for their products WordPress VIP and Pressable, both of which compete with WPE by offering WordPress hosting services. Defendants paid approximately a combined \$55,000 for these sponsorships, which entitled Defendants to additional booths at the conference, signage, display of Defendants' logos on slides posted in between presentations, and substantial numbers of tickets so that Defendants' employees could attend the conference to promote their products and services.

364. The audience for Mullenweg and Automattic's keynote address at the conference consisted mainly of individuals and companies that use or are contemplating using WordPress and that purchase or are contemplating purchasing hosting services for their WordPress websites. In other words, the audience consisted of actual and potential customers of both (i) WordPress and (ii) Defendants' and WPE's WordPress Hosting services.

<u>365.</u> <u>199.</u> In the <u>keynote</u> address, Mullenweg stated that WPE was one of a number of "parasitic entities" who "just want to feed off" WordPress "without giving anything back-" (<u>hereinafter "Slanderous Statement 1"</u>). Mullenweg also stated, with respect to WPE, that it aims to "squeeze every last bit out of the business and for open source communities, it can be fatal."

<u>WordPress Situation,</u>" Mullenweg, on behalf of Automattic, stated with regard to WPE: "they've built a half a billion dollar business, they've given nothing back to WordPress, they were contributing 40 hours per week. So call that 100 grand per year. They sponsored WordCamp for 75 grand, we allowed them to be a top sponsor, by the way, lots of people want those spots-" (hereinafter "Slanderous Statement 2," and together with Slanderous Statement 1, the "Slanderous Statements").

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

367. The audience for Defendants' September 26, 2024 interview also consisted mainly of individuals and companies that use or are contemplating using WordPress and that purchase or are contemplating purchasing hosting services for their WordPress websites.

201. The statement that WPE "feed[s] off" WordPress "without giving anything 368. back" was false. Additionally Similarly, the statement that WPE was only contributing "40 hours per week" and "75 grand" was false. In reality, WPE's contributions back to WordPress far exceed this: WPE has bet its entire business on WordPress and has been deeply dedicated to advancing the use and adoption of WordPress through innovation, investment, and active community involvement. WPE has contributed tens of millions of dollars in ongoing support for the broader community through events, sponsorships, and the development of educational resources, including sponsorship of WordCamps worldwide and producing DE{CODE}; educating and empowering the WordPress community through content like the WordPress Roundup and the Building WordPress series; hosting, funding and actively maintaining multiple open source projects (e.g., ACF, Genesis, WPGraphQL, faust.js) within the ecosystem used by millions of websites around the world; providing free developer tools such as Local (with more than 100,000 monthly active users) and sponsoring development of WP-CLI, a command line interface for WordPress; and producing informative webinars, podcasts, and tutorials. Defendants did not disclose any of these facts to their audiences.

<u>372.</u> <u>By making the Slanderous Statements—i.e.</u>, by stating that WPE has given nothing back to WordPress and describing WPE's contributions only as "40 hours per week" and "75 grand," without mentioning any of WPE's multi-million-dollar contributions—Defendants intended to, and did, falsely describe WPE's contributions back to WordPress.

369. These Slanderous Statements were made for the purpose of promoting and securing sales and commercial transactions in Defendants' goods and services, namely WordPress and WordPress hosting services. Indeed, as part of Defendants' self-proclaimed "nuclear war" against WPE, Defendants' keynote presentation, including these statements, were intended to cause WPE's customers to switch from WPE's hosting services to Defendants' hosting services.

370. For instance, during the keynote presentation, Mullenweg, on behalf of Automattic, repeatedly compared Automattic and WPE, stating that Automattic was giving back to the WordPress ecosystem. Defendants then told the audience that they should purchase Automattic's goods and services over WPE's by stating, "I want to have the WordPress community to go vote with your wallet. Who are you giving your money to? Someone who's going to nourish the ecosystem or someone who's going to frack every bit of value out of it until it withers." Defendants also stated WPE was "taking the business away from companies" like Automattic and emphasized that "I hope that we can get every single WP Engine customer to watch this presentation. And that when their renewal time comes up, they think about that. And there's some really hungry other hosts. Those things are Bluehost Cloud, Pressable [i.e., Defendants' hosting product], etc., that would love to get that business." Defendants then added, "migrating has never been easier. . . . So again, it's kind of like, one day of work to switch your site to something else. And I would highly encourage you to think about that when your contract renewal comes up if you're currently a customer of WP Engine."

371. Similarly, Defendants' September 26, 2024 interview statements were made for the purpose of promoting and securing sales and commercial transactions in Defendants' goods and services, namely WordPress and WordPress hosting services. Indeed, the interview as a whole was a calculated part of Defendants' self-proclaimed "nuclear war" against WPE and, as with the rest of their "nuclear war" efforts, the statements in the interview were made for the purpose of causing WPE's customers to switch to Defendants' hosting services.

WordPress ecosystem, while simultaneously touting Automattic: "If you look at what Automattic's done, even when we've acquired apps like Pocket Cast, we open source it. We're switching Tumblr to WordPress. We're very, very pro open source. We give tons back. So my money's where my mouth is to the tune of hundreds of millions of dollars of contributions to open source over the years." Additionally, Defendants encouraged customers to leave WPE's hosting products "because again, WordPress will work better and [other hosts] give back to the community much more than WPF Engine currently does," Defendants also pointed customers to Defendants' own hosting [Link-to-previous setting changed from on in original to off in modified.].

-130-

products, stating that "there's a number of hosts that we recommend on wordpress.org. So there's, you can assume all of those are very good relations." Notably, the first two hosting services recommended on wordpress.org are Defendants' hosting services wordpress.com and Pressable.

And, shortly after asserting that WPE is not allowed to use the Challenged Terms, Defendants stated that wordpress.org's recommended hosting services, which include wordpress.com and Pressable, are "allowed just like Automatic is to use WordPress in a more commercial way."

<u>373.</u> <u>202.</u> Mullenweg has publicly stated that others at Automattic review Mullenweg's public statements before he makes them.

<u>374.</u> <u>203.</u> At the time Mullenweg and Automattic made <u>these statements</u> the <u>Slanderous</u> <u>Statements</u>, they knew they were false or at the very least entertained serious doubts as to their truth. Mullenweg and Automattic knew about WPE's innovation, investment, and active community involvement described above.

375. 204. Indeed, days after Mullenweg stated that WPE was one of a number of "parasitie entities" who "just want to feed off" WordPress "without giving anything back," Mullenweg admitted his prior statementsmade the Slanderous Statements, Mullenweg effectively admitted they were false and that he knew they were false. On a livestreamed interview posted to YouTube on September 29, 2024, Mullenweg admitted that "everyone who uses WordPress or tells their friend about it is contributing in some ways. If you just have a WordPress site and you tell your friend, hey, I like WordPress, awesome. You just contributed." And Mullenweg continued, "I will say that if you want me to give [WPE] credit, sure, [HI] give them credit. So they have gotten 1.5 million websites to pay them to host WordPress. Awesome, like kudos." Additionally, Mullenweg admitted that WPE's act of "betting [its] billion dollar business entirely on WordPress" was a form of giving back and thanked WPE multiple times for doing so.

376. 205. Furthermore, according to the "Become a WordPress Contributor" article on Mullenweg's wordpress.org website, contributions to WordPress come in many shapes and sizes including creating and supporting themes and plugins: "The WordPress Community exists because everyone takes part in some way, by giving their time, energy, and sometimes even money, because they believe in the valuable services WordPress provides provides a lot of time and energy to [Link-to-previous setting changed from on in original to off in modified.].

-131-

1	c
2	a
3	a
4	c
5	S
6	
7	to
8	r
9	ν
10	<u>S</u>
11	
12	tl
13	f
14	a
15	a
16	<u>S</u>
17	<u>to</u>
18	Ξ
19	S
20	
21	S
22	iı

24

25

26

27

28

create and then support Themes and Plugins, keeping them updated as WordPress changes and bugs are found The more the WordPress Community supports the programmers, developers, testers, and challengers, the stronger and better WordPress becomes. . . . Just remember, every contribution counts, no matter what it looks like." At the time Defendants made the above-falsestatements. Statements Slanderous Statements, they knew that WPE created and supported themes and plugins.

377. 206. Mullenweg and Automattic's statements Slanderous Statements tended directly to injure WPE in respect of its business by (a) imputing to it a general disqualification in those respects which its occupation peculiarly requires and (b) imputing something with reference to WPE's business that has a natural tendency to harm its profits. These statements Slanderous Statements constitute defamation per se.

378. 207. Indeed, WPE's business includes selling a platform specifically for websites that use WordPress, which is open source, and WPE advertises itself as "[t]he most trusted platform for WordPress" and its product as "[b]uilt purely for WordPress." Defendants' statements that WPE aims to "squeeze every last bit out of the business and for open-source communities, it can be fatal," and "it's not great for consumers often when you do that" communicates to illustrate how the Slanderous Statements tended directly to injure WPE: by stating that WPE has given nothing back to WordPress and describing WPE's contributions only as "40 hours per week" and "75 grand," Defendants were telling listeners (a) that WPE is harming WordPress, which its products specifically aim to support, and (b) that WPE is also harming its customers.

<u>379.</u> <u>208.</u> As a proximate result of these <u>publicationsSlanderous Statements</u>, WPE has suffered general damages in the form of reputational damage and incurred various special damages, including, but not limited to, lost customers as well as resources and expenses incurred in efforts to remedy these misstatements in the public eye.

TWELFTH CLAIM FOR RELIEF

(Monopolization Under Section 2 of the Sherman Act, 15 U.S.C. § 2)

(against all Defendants)

380. WPE repeats and realleges each and every allegation of this Complaint as if fully set

381. Defendants possess monopoly power in the Web Content Management Systems
WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin
Distribution Markets. Defendants have the power to control prices and/or exclude competition in
these relevant markets and have done so with respect to WPE, constituting direct evidence or
Defendants' monopoly power. Indeed, Defendants have unilaterally set prices—e.g., a demanded
8% purported royalty that Mullenweg has suggested be even further increased. They have also
excluded WPE, including by: (1) blocking WPE's ability to upload and update WPE-developed
plugins to the WordPress Plugin Directory on wordpress.org; (2) blocking WPE customers from
accessing wordpress.org resources from their website administrative panels; and (3) unilaterally
commandeering WPE's popular ACF plugin and repurposing it as SCF.

382. Defendants' market shares confirm their monopoly power. Defendants' market shares are protected by high entry barriers, high switching costs, and strong network effects which make it unlikely, at any time in the foreseeable future, for a competitor to enter or take away substantial market share from Defendants. All of this indirect evidence further confirms Defendants' monopoly power.

- <u>Sass.</u> <u>Defendants have willfully acquired and maintained monopoly power in the Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets by means of predatory, exclusionary, and anticompetitive conduct. Defendants have threatened to continue such conduct unless WPE pays an at least 8%, arbitrary purported royalty. Such conduct includes, but is not limited to:</u>
 - Deception of the Market. Defendants have deceived the market regarding the very nature of WordPress. Defendants long promised that WordPress would be "free" and "open" to "everyone" forever, and that WordPress was essentially controlled by a nonprofit. In reality, Defendants would begin demanding extortionate sums (contrary to their promise that WordPress would be "free") and blocking access (contrary to their promise that WordPress would be "open" to all). As a result of Defendants' deception, customers, web hosts, and developers alike are all "locked"

Extortionate threats to WPE. Defendants have extorted—and continued to extort—WPE. Defendants have threatened that unless WPE pays an at least arbitrary 8% purported royalty (a price that has apparently only gone up), Defendants would go "nuclear" on WPE, which would only "go away by doing a license."

- Disparaging WPE. Defendants have smeared WPE through a series of disparaging statements, including that WPE supposedly provides sub-par products and services and is violating Defendants' trademark rights. Defendants' statements are clearly false and misleading, clearly material, clearly likely to induce reasonable reliance, made to market participants without knowledge of subject matter, continued for prolonged periods, and are not readily susceptible of neutralization or other offset.
 Defendants' disparagements were designed to inflict, and have inflicted, harm upon WPE.
- Interference with WPE's personnel. In an effort to further cement their dominance, Defendants have interfered with WPE's personnel. As one example, Mullenweg has sought to intimidate WPE's CEO by giving her private cell phone number out publicly and threatening her. Since this litigation began, Defendants have also begun mass soliciting WPE employees to "join[] 'the other side.'"
- Interference with WPE's actual and potential customers. Defendants have also anticompetitively interfered with WPE's actual and potential customers. For example, Defendants previously blocked certain of WPE's customers from accessing the wordpress.org portal to upload and update WPE-developed plugins and wordpress.org servers from WPE customer administrative panels. In addition, Defendants have blocked WPE's access to wordpress.org, interfering with WPE's ability to update plugins, among other things. Defendants have also installed a prominent "checkbox," which requires users logging into wordpress.org to affirm "I am not affiliated with WP Engine in any way, financially or otherwise." All of this has caused certain of WPE's actual customers to leave WPE, while dissuading

[Different first page setting changed from on in original to off in modified.]. Defendants have also directly [Link-to-previous setting changed from on in original to off in modified.].

Case No. 3:24-cv-06917-AMO

[Link-to-previous setting changed from on in original to off in modified.].

1 interfered with WPE's customers in other ways, such as by encouraging them to 2 break their contracts with WPE and switch to Defendants' services (like Defendants' 3 Pressable and WordPress.com WordPress web hosting services). 4 **Interference with WPE's operations.** Defendants have also anticompetitively 5 interfered with WPE's business operations in other ways. For example, Defendants have blocked WPE's access to wordpress.org, interfering with WPE's ability to 6 7 update the plugins that it has developed and hosted on wordpress.org. In addition, 8 Defendants have blocked or terminated WPE employees' wordpress.org accounts 9 and blocked them from resources including community Slack channels (used to 10 coordinate contributions to the WordPress Core), the Trac system (which allows 11 contributors to propose work to do on WordPress), and the SubVersion system 12 (which manages code contributions). Defendants have likewise expropriated WPE's 13 ACF popular plugin. 14 There are no legitimate pro-competitive or business justifications for Defendants' 384. conduct (including because such conduct is not intended to and does not enhance overall efficiency 15 16 or market efficiency), and even if there were such justifications, the anticompetitive effects of that 17 conduct would far outweigh any possible pro-competitive effects. 18 385. Defendants' acts and practices have continued to be anticompetitive in nature and 19 tendency and constitute an unfair method of competition in violation of Section 2 of the Sherman 20 Act, 15 U.S.C. § 2. 21 386. Defendants' conduct has had a substantial effect on interstate commerce. 22 387. WPE has been, and will continue to be, injured in its property as a result of 23 Defendants' conduct. For example, Defendants have publicly boasted that their anticompetitive 24 conduct has caused "tens of thousands of customers" to leave WPE. Mullenweg has likewise stated 25 that as a result of Defendants' anticompetitive conduct, WPE is "worth a fraction" of what it was before, such that WPE is a "distressed asset." 26 27 388. WPE has suffered, and will continue to suffer, injury of the type that the antitrust laws, were intended to prevent, including but not limited to: reduced choice, stifled innovation, 28

-135-

Case No. 3:24-cv-06917-AMO

٦	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 141 of 155
	[Different first page setting changed from on in original to off in modified.].
1	increased prices and costs, reduced quality, and inhibition of the free flow of competition on the
2	<u>merits.</u>
3	389. Due to Defendants' monopolization in violation of Section 2 of the Sherman Act,
4	WPE seeks an award of treble damages or, in the alternative, disgorgement of Defendants' ill-gotten
5	gains. WPE also seeks appropriate equitable relief to enjoin Defendants from continuing to engage
6	in anticompetitive behavior and to remedy the harms that Defendants' monopolization has caused.
7	THIRTEENTH CLAIM FOR RELIEF
8	(Attempted Monopolization Under Section 2 Of The Sherman Act, 15 U.S.C. § 2)
9	(Against all Defendants)
10	390. WPE repeats and realleges each and every allegation of this Complaint as if fully set
11	<u>forth herein.</u>
12	391. Defendants have attempted to willfully acquire and maintain monopoly power in the
13	Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field
14	Plugin, and WordPress Plugin Distribution Markets by means of predatory, exclusionary, and
15	anticompetitive conduct. As discussed above, such conduct includes, but is not limited to:
16	(a) deceiving the market that WordPress would be, e.g., "free" and "open" for "everyone" forever
17	and "fully independent from any company"; (b) disparaging WPE with statements that are clearly
18	false and misleading, clearly material, clearly likely to induce reasonable reliance, made to market
19	participants without knowledge of the subject matter, continued for prolonged periods, and are not
20	readily susceptible of neutralization or other offset; (c) making extortionate threats to WPE;
21	(d) interfering with WPE's personnel, including by attempting to intimidate its CEO and soliciting
22	WPE's employees to "join[] 'the other side'"; (f) interfering with WPE's actual and potential
23	customers; and (e) interfering with WPE's operations. Defendants have threatened to continue such
24	conduct unless WPE pays an at least 8%, arbitrary purported royalty.
25	392. Defendants have engaged in this conduct with a dangerous probability of
26	monopolizing the Web Content Management Systems, WordPress Web Hosting Services,
27	WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets. Indeed, Defendants
28	already have the power to control prices and/or exclude competition in these relevant markets and [Link-to-previous setting changed from on in original to off in modified.].
	-136- <u>Case No. 3:24-cv-06917-AMC</u>

have done so with respect to WPE and others, constituting direct evidence of Defendants' dangerous probability of obtaining monopoly power. Indeed, Defendants have unilaterally set prices—e.g., a "royalty" that Mullenweg has charged others, demanded from WPE, and suggested be even further increased. Defendants have also excluded WPE, including by: (1) blocking WPE's ability to upload and update WPE-developed plugins to the WordPress Plugin Directory on wordpress.org; (2) blocking WPE customers from accessing wordpress.org resources from their website administrative panels; and (3) unilaterally commandeering WPE's popular ACF plugin and repurposing it as SCF. Defendants' market shares confirm Defendants' dangerous probability of obtaining monopoly power. Defendants' market shares are protected by high entry barriers, high switching costs, and strong network effects which make it unlikely, at any time in the foreseeable future, for a competitor to enter or take away substantial market share from Defendants. All of this indirect evidence further confirms Defendants' monopoly power.

393. Defendants have engaged in the anticompetitive conduct described herein with the specific intent of monopolizing the Web Content Management Systems, WordPress Web Hosting Services, WordPress Custom Field Plugin, and WordPress Plugin Distribution Markets. Specific intent to monopolize means a desire to dominate a market by improper means. There is bountiful evidence of Defendants' specific intent to obtain power through unfair and anticompetitive means:

Mullenweg has, for example, in his own words invoked the "nuclear option" and engaged in "scorched earth" conduct intended to "take over."

394. There are no legitimate pro-competitive or business justifications for Defendants' conduct (including because such conduct is not intended to and does not enhance overall efficiency or market efficiency), and even if there were such justifications, the anticompetitive effects of that conduct would far outweigh any possible pro-competitive effects.

395. Defendants' acts and practices have continued to be anticompetitive in nature and tendency and constitute an unfair method of competition in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2.

<u>Defendants' conduct has had a substantial effect on interstate commerce.</u>

¢	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 143 of 155	
	[Different first page setting changed from on in original to off in modified.].	
1	207 WDE has been and will continue to be injured in its meananty as a mosult of	
1	397. WPE has been, and will continue to be, injured in its property as a result of	
2	<u>Defendants' conduct.</u> For example, <u>Defendants have publicly boasted that their anticompetitive</u>	
3	conduct has caused "tens of thousands of customers" to leave WPE. Mullenweg has likewise stated	
4	that as a result of Defendants' anticompetitive conduct, WPE is "worth a fraction" of what it was	
5	before, such that WPE is a "distressed asset."	
6	398. WPE has suffered, and will continue to suffer, injury of the type that the antitrust	
7	laws were intended to prevent, including but not limited to: reduced choice, stifled innovation,	
8	increased prices and costs, reduced quality, and inhibition of the free flow of competition on the	
9	<u>merits.</u>	
10	399. Due to Defendants' attempted monopolization in violation of Section 2 of the	
11	Sherman Act, WPE seeks an award of treble damages or, in the alternative, disgorgement of	
12	Defendants' ill-gotten gains. WPE also seeks appropriate equitable relief to enjoin Defendants from	
13	continuing to engage in anticompetitive behavior and to remedy the harms that Defendants'	
14	attempted monopolization has caused.	
15	FOURTEENTH CLAIM FOR RELIEF	
16	(Illegal Tying Under Section 1 Of The Sherman Act, 15 U.S.C. § 1)	
17	(Against all Defendants)	
18	400. WPE repeats and realleges each and every allegation of this Complaint as if fully set	
19	<u>forth herein.</u>	
20	401. Website hosting services and plugins for WordPress websites and the distribution of	
21	WordPress Plugins are each separate products. For example, separate from their access to	
22	WordPress plugins through the WordPress Plugin Directory on wordpress.org, customers can	
23	choose to purchase website hosting services for their WordPress websites from various WordPress	
24	web hosts (some owned by Defendants, like WordPress.com, Pressable, and WordPress VIP, and	
25	others not owned by Defendants, such as WPE), and they can choose to purchase plugins from	
26	various WordPress plugin developers.	
27	402. As alleged in this Complaint, Defendants have induced and/or coerced various	

customers, web hosts, and developers into entering into one ontracts, combinations, or [Link-to-previous setting changed from on in original to off in modified.]. -138-

Case No. 3:24-cv-06917-AMO

¢	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 145 of 155
	[Different first page setting changed from on in original to off in modified.].
1	409. WPE has been, and will continue to be, injured in its property as a result of
2	Defendants' conduct.
3	410. WPE has suffered, and will continue to suffer, injury of the type that the antitrust
4	laws were intended to prevent, including but not limited to: reduced choice, stifled innovation,
5	increased prices and costs, reduced quality, and inhibition of the free flow of competition on the
6	<u>merits.</u>
7	411. Due to Defendants' violation of Section 1 of the Sherman Act, WPE seeks an award
8	of treble damages or, in the alternative, disgorgement of Defendants' ill-gotten gains. WPE also
9	seeks appropriate equitable relief to enjoin Defendants from continuing to engage in anticompetitive
10	behavior and to remedy the harms that Defendants' attempted monopolization has caused.
11	FIFTEENTH CLAIM FOR RELIEF
12	(Illegal Tying Under The California Cartwright Act, Cal. Bus. & Prof. Code § 16700 et seq.)
13	(Against all Defendants)
14	412. WPE repeats and realleges each and every allegation of this Complaint as if fully set
15	<u>forth herein.</u>
16	413. Website hosting services and plugins for WordPress websites and the distribution of
17	WordPress Plugins are each separate products. For example, separate from their access to
18	WordPress plugins through the WordPress Plugin Directory on wordpress.org, customers can
19	choose to purchase website hosting services for their WordPress websites from various WordPress
20	web hosts (some owned by Defendants, like WordPress.com, Pressable, and WordPress VIP, and
21	others not owned by Defendants, such as WPE), or they can choose to purchase plugins from various
22	WordPress plugin developers.
23	414. As alleged in this Complaint, Defendants have induced and/or coerced various
24	customers, web hosts, and developers into entering into one or more contracts, combinations, or
25	conspiracies to unreasonably restrain trade, to control prices, degrade quality, exclude competitors,
26	and to otherwise harm competition. Defendants have threatened to continue such conduct unless
27	WPE pays an at least 8%, arbitrary purported royalty.
28	[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].
	-140- <u>Case No. 3:24-cv-06917-AMO</u> <u>AMENDED COMPLAINT</u>

415. For example, Defendants have conditioned access to the distribution of WordPress plugins through the WordPress Plugin Directory—the chokepoint for accessing uploading and downloading WordPress plugins in the WordPress Plugin Distribution Market—on customers not using WPE's WordPress web hosting services or WPE's plugins. Indeed, Defendants have blocked WPE's customers from accessing wordpress.org from the administrative panel of their own WordPress websites if they use WPE as their WordPress web host.

- 416. As another example, Defendants have also installed a prominent "checkbox" on wordpress.org which requires anyone—including customers, developers, and web hosts—logging into wordpress.org to affirm "I am not affiliated with WP Engine in any way, financially or otherwise." Customers, developers, and web hosts apparently cannot log into wordpress.org *unless* they check the box.
- <u>A17.</u> <u>Defendants possess substantial economic power in the WordPress Plugin</u> <u>Distribution Market, *i.e.*, the "tying" product market. That economic power has allowed Defendants to likewise restrain competition and coerce others in the WordPress Web Hosting Services and WordPress Custom Field Plugin Market, *i.e.*, the "tied" product markets. That some of WPE's customers have already left WPE as a result of Defendants' conduct confirms Defendants' coercive <u>power.</u></u>
 - <u>418.</u> <u>Defendants' anticompetitive coercion has had anticompetitive effects.</u>
- 419. There are no legitimate pro-competitive or business justifications for Defendants' conduct (including because such conduct is not intended to and does not enhance overall efficiency or market efficiency), and even if there were such justifications, the anticompetitive effects of that conduct would far outweigh any possible pro-competitive effects.
- <u>420.</u> <u>Defendants' conduct has had a substantial effect on interstate commerce, including in the tied product markets.</u>
- 421. WPE has been, and will continue to be, injured in its property as a result of Defendants' conduct, and Defendants' conduct was a substantial factor in causing WPE's injuries.
- 422. WPE has suffered, and will continue to suffer, injury of the type that the antitrust laws were intended to prevent including but not limited to: reduced choice, stifled innovation, [Link-to-previous setting changed from on in original to off in modified.].

Q	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 147 of 155			
	[Different first page setting changed from on in original to off in modified.].			
1	increased prices and costs, reduced quality, and inhibition of the free flow of competition on the			
2	<u>merits.</u>			
3	423. It is appropriate to bring this action under the Cartwright Act because many affected			
4	individuals and entities reside in California, Defendant Automattic maintains its principal place of			
5	business in California, Mullenweg lives in California (among other places), and overt acts in			
6	<u>furtherance of Defendants' anticompetitive scheme occurred in California.</u>			
7	<u>424.</u> <u>Due to Defendants' violation of the Cartwright Act, WPE seeks an award of treble</u>			
8	damages or, in the alternative, disgorgement of Defendants' ill-gotten gains. WPE also seeks			
9	appropriate equitable relief to enjoin Defendants from continuing to engage in anticompetitive			
10	behavior and to remedy the harms that Defendants' attempted monopolization has caused.			
11	SIXTEENTH CLAIM FOR RELIEF			
12	(Declaratory Judgment of Trademark Misuse)			
13	(against Automattic)			
14	425. WPE repeats and realleges each and every allegation of this Complaint as if fully set			
15	<u>forth herein.</u>			
16	426. Defendants have engaged in conduct that gives rise to a real and reasonable			
17	apprehension on the part of WPE that it will face an action for injunctive relief and/or damages for			
18	trademark infringement under Section 32(1) of the Lanham Act, 15 U.S.C. § 1114(1), Section 43(a)			
19	of the Lanham Act, 15 U.S.C. § 1125(a), and/or common law, if WPE continues its activities,			
20	including maintaining its website, its advertising, promotion, and sale of goods and services while			
21	making reference to the Challenged Terms. See Exhibit A ("Your unauthorized use of our Client's			
22	trademarks infringes their rights").			
23	427. WPE seeks a declaration of non-infringement with respect to its use of the			
24	Challenged Terms so that it can proceed with its business plans without the continuing risk of suit			
25	by Defendants. There is a substantial controversy between WPE and Defendants with respect to			
26	WPE's use of its Challenged Terms. The parties have adverse legal interests of sufficient			
27	immediacy and reality to warrant the issuance of a declaratory judgment.			
28	[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].			
	-142- <u>Case No. 3:24-cv-06917-AMC</u> AMENDED COMPLAINT			
	<u>AMENDED</u> COMPLAIN			

428. Defendants may not enforce any rights in the Challenged Terms on grounds of trademark misuse. Defendants have attempted to use their purported trademark rights as a causal instrumentality to violate the antitrust laws. Years after lulling WPE, along with many others, into the WordPress community with representations of free access to the WordPress open-source software and community platform, such as offering code enhancements, plug-ins, and access to support fora, and after declaring that the "WordPress" trademark was an asset of a nonprofit foundation to ensure that it would be free forever, Defendants looked at the revenue WPE was generating through its enhancements, support, and other services, and on that basis, demanded WPE pay 8% of its revenues as a "trademark license" to *refer to* "WordPress"—a use for which no license is required. Mullenweg confirmed this number was selected based on Defendants' estimate of WPE's "free cash flow."

429. Unlike typical trademark license deals, in which a license is needed to use a trademark as part of a product name, Defendants are using sham trademark infringement accusations based on referential uses to the open-source WordPress software. And unlike typical trademark license deals, Defendants used their market power to threaten WPE's *existing* business. Defendants told WPE they would "go to war" and go "nuclear" and engage in "scorched earth" tactics if WPE wouldn't pay the "license fee" they demanded.

When WPE did not accede to these threats, Defendants tried to kick WPE out of the WordPress community. They blocked WPE's ability to upload and update WPE-developed plugins to the WordPress Plugin Directory on wordpress.org, cut off WPE customers from accessing wordpress.org resources from their website administrative panels and unilaterally commandeered WPE's popular ACF plugin. Defendants have made clear that if WPE would pay the demanded "license fee," "all this [harm] could end."

431. Defendants are using their purported trademark rights to block WPE's participation in the WordPress community as a means to extort monopolistic pricing. Defendants' conduct demonstrates their direct use of their trademarks to exclude competition and maintain a monopoly over the market, in violation of Section 2 of the Sherman Act, 15 U.S.C § 2.

- 1	
d	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 149 of 155
	[Different first page setting changed from on in original to off in modified.].
1	432. WPE and its customers have incurred significant harm due to Defendants'
2	anticompetitive conduct including time, energy and the financial loss associated with blocked access
3	to WordPress. This harm will likely increase given that Defendants' anticompetitive conduct is
4	ongoing.
5	433. <u>Defendants have exploited their trademark rights to violate antitrust law. Therefore,</u>
6	WPE's use of the Challenged Terms is protected by the doctrine of trademark misuse.
7	434. To resolve the legal and factual questions and afford relief from the uncertainty and
8	controversy raised by Defendants' communications alleging trademark infringement, WPE is
9	entitled to a declaratory judgment of its rights under 28 U.S.C. §§ 2201-2202, i.e., a declaration that
10	no infringement of the Challenged Terms can be found due to Defendants' misuse of their purported
11	trademark rights.
12	SEVENTEENTH CLAIM FOR RELIEF
13	(Lanham Act Unfair Competition 15 U.S.C. § 1125(a)(1))
14	(against all Defendants)
15	435. WPE repeats and realleges each and every allegation of this Complaint as if fully set
16	<u>forth herein.</u>
17	436. WPE is the owner of two trademark applications related to ACF. One is for
18	"ADVANCED CUSTOM FIELDS," and the other is for "ACF." Both applications were filed on
19	<u>December 19, 2023.</u>
20	437. Defendants' hijacking of the ACF (Advanced Custom Fields)
21	wordpress.org/plugins/advanced-custom-fields webpage on which WPE had made available its
22	ACF plugin unlawfully passes off Defendants' SCF plugin as if it were merely an update WPE had
23	made to its ACF plugin or was otherwise endorsed by, or sponsored or affiliated with, WPE's ACF.
24	<u>It is not.</u>
25	438. <u>Defendants' adoption of WPE's words about ACF, their appropriation of customers'</u>
26	reviews about ACF, and their occupation of the exact Internet location ACF has existed at for more
27	than a decade—all under a URL web address with WPE's ACF name—are likely to cause confusion,
28	on to cause mistake or to deceive as to the origin. sponsorship, or approval of SCF by WPE.
	[Link-to-previous setting changed from on in original to off in modified.]. -144- Case No. 3:24-cv-06917-AMC
- 1	AMENDED COMPLAIN

d	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 150 of 155	
	[Different first page setting changed from on in original to off in modified.].	
1	439. Defendants' actions and false and misleading representations constitute passing off	
2	<u>in violation of 15 U.S.C. § 1125(a)(1).</u>	
3	440. On information and belief, Defendants intentionally took these actions for the	
4	purpose of confusing consumers and appropriating WPE's goodwill. Defendants know the true	
5	facts relating to both ACF and SCF, but nonetheless chose to engage in these unfair and deceptive	
6	acts. By reason of the foregoing, Defendants have intentionally and willfully violated 15 U.S.C. §	
7	<u>1125(a)(1).</u>	
8	441. As an actual and proximate result of Defendants' willful and intentional acts, WPE	
9	has suffered harm.	
10	442. Defendants' wrongful acts, unless and until enjoined and restrained by order of this	
11	Court, will cause irreparable injury to WPE. WPE has no adequate remedy at law in that monetary	
12	damages would be difficult to ascertain, and would be inadequate to compensate WPE for the harm	
13	caused by Defendants if Defendants are not enjoined.	
14	EIGHTEENTH CLAIM FOR RELIEF	
15	(Lanham Act False Advertising, 15 U.S.C. § 1125(a)(1)(B))	
16	(against all Defendants)	
17	443. WPE repeats and realleges each and every allegation of this Complaint as if fully	
18	set forth herein.	
19	444. Defendants are falsely advertising the nature and qualities of their SCF (Secure	
20	Custom Fields) software. To try to make SCF seem as legitimate as WPE's ACF plugin, Defendants	
21	misleadingly advertise and promote SCF using content that refers to ACF—not SCF. Defendants	
22	display the number of ACF downloads (more than two million) and ACF customer ratings, including	
23	more than 1100 5/5 star reviews, as if they applied to SCF. They do not. Defendants' use of these	
24	important indicia of the reliability, credibility, and safety of ACF to promote SCF misrepresents the	
25	nature, characteristics, and qualities of SCF, which has neither more than two million downloads,	
26	nor more than a 1,100 5 star user reviews, since its deployment on October 12, 2024.	
27		
28	[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.]145- Case No. 3:24-cv-06917-AMC	
	- 14 1- Cubo 110. 5.21 CV 00/1/ INVIC	
	AMENDED COMPLAINT	

Ч	ase 5.24-cv-00917-AMO Document 51-2 Filed 11/14/24 Fage 151 01 155
	[Different first page setting changed from on in original to off in modified.].
1	445. <u>Defendants' representations on the wordpress.org/plugins/advanced-custom-fields</u>
2	domain constitute commercial advertising or promotion in commerce throughout the United States,
3	including in California, and their misleading representations are material to consumers.
4	446. Defendants' actions and false and misleading representations constitute false
5	advertising in violation of 15 U.S.C. § 1125(a)(1)(B).
6	447. Defendants know the true facts relating to both ACF and SCF, but nonetheless chose
7	to engage in these unfair and deceptive acts. By reason of the foregoing, Defendants have
8	intentionally and willfully violated 15 U.S.C. § 1125(a)(1)(B).
9	448. As an actual and proximate result of Defendants' willful and intentional acts, WPE
10	has suffered harm.
11	449. Defendants' wrongful acts, unless and until enjoined and restrained by order of this
12	Court, will cause irreparable injury to WPE. WPE has no adequate remedy at law in that monetary
13	damages would be difficult to ascertain, and would be inadequate to compensate WPE for the harm
14	caused by Defendants if Defendants are not enjoined.
15	NINETEENTH CLAIM FOR RELIEF
16	(Computer Fraud and Abuse Act, 18 U.S.C. § 1030(a)(5))
17	(against all Defendants)
18	450. WPE repeats and realleges each and every allegation of this Complaint as if fully set
19	<u>forth herein.</u>
20	451. As alleged herein, WPE operates a WordPress computer hosting and management
21	service. The computers behind WPE's service and WPE's customers' systems include "protected
22	computers" used in or affecting interstate or foreign commerce or communication, such as through
23	the Internet, and are designed to be accessed, and are accessed, by users around the world.
24	452. Through covertly installing their SCF plugin onto the systems of WPE's customers
25	to replace the ACF plugin, Defendants intentionally accessed and continue to access "protected
26	computers" behind the systems of WPE's customers, without authorization of WPE and WPE's
27	customers, and knowingly caused the transmission of a program, information, code and commands
28	[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].
	-146- <u>Case No. 3:24-cv-06917-AMO</u>
	<u>AMENDED</u> COMPLAINT

q	ase 3:24-cv-06917-AMO Document 51-2 Filed 11/14/24 Page 152 of 155
	[Different first page setting changed from on in original to off in modified.].
1	onto such "protected computers," resulting in and recklessly causing damage to these "protected
2	computers" and WPE.
3	453. Because of Defendants' actions, WPE was and continues to be irreparably harmed
4	and its damages, incurred over a period of less than one year, exceed \$5,000.
5	454. Defendants' actions violate at least 18 U.S.C. § 1030(a)(5).
6	455. WPE's remedy at law is not by itself sufficient to compensate WPE for all the
7	<u>irreparable injuries inflicted and threatened by Defendants. WPE is therefore entitled to a temporary</u>
8	restraining order, a preliminary injunction, and a permanent injunction to prohibit Defendants from
9	continuing their unlawful actions.
0	456. In addition to equitable relief, WPE demands monetary damages, fees and costs, as
1	<u>allowed.</u>
2	TWENTIETH CLAIM FOR RELIEF
3	(Unjust Enrichment)
4	(against all Defendants)
5	457. WPE repeats and realleges each and every allegation of this Complaint as though
6	<u>fully set forth herein.</u>
7	458. Under California common law, the elements of unjust enrichment are 1) the receipt
8	of a benefit and 2) unjust retention of the benefit at the expense of another.
9	459. WPE's contributions to WordPress have benefited Defendants, and Defendants have
20	unjustly retained those benefits because they were induced by clear and unambiguous promises to
21	the WordPress plugin developer community that the platform would remain free, open and
22	accessible, and that WordPress will forever be an open platform that encourages third-party
23	developers to build WordPress plugins and themes to enhance the functionality of WordPress. WPE
24	<u>reasonably relied on these promises.</u>
25	460. Defendants further unjustly retained the value of the benefits WPE has conferred by
26	wrongfully co-opting software developed and maintained by WPE, falsely conveying to users that
27	it was developed by wordpress.org, banning WPE from using resources behind wordpress.org, and
28	pressuring WPE's customers, partners, vendors, employees, and users to cut their ties with WPE.
	[Link-to-previous setting changed from on in original to off in modified.]. -147- Case No. 3:24-cv-06917-AMO AMENDED COMPLAINT

1 As a direct and proximate result of Defendants' misconduct, WPE has suffered 461. 2 business, economic, and reputational harm. No adequate remedy at law exists. WPE is entitled to 3 restitution, disgorgement, and/or the imposition of a constructive trust, to recover an amount to be 4 proven at trial. 5 PRAYER FOR RELIEF WHEREFORE, WPE prays for judgment as follows: 6 7 1. A judgment in favor of Plaintiff that Defendants have intentionally interfered with 8 the contractual relations of Plaintiff; 9 2. A judgment in favor of Plaintiff that Defendants have intentionally interfered with 10 the prospective economic relations of Plaintiff; 11 3. A judgment in favor of Plaintiff that Defendants have violated the Computer Fraud 12 and Abuse Act, 18 U.S.C. § 1030, et seq.; A judgment in favor of Plaintiff that Defendants have attempted to extort Plaintiff; 13 4. 14 5. A judgment in favor of Plaintiff that Defendants have violated Cal. Bus. Prof. Code § 15 17200, et seq. 16 <u>5.</u> 6. A judgment in favor of Plaintiff that Defendants are estopped under the doctrine 17 of promissory estoppel; 18 6. 7. A judgment declaring that Plaintiff does not infringe or dilute any enforceable, 19 valid trademark rights owned by the Defendants Automattic; 20 <u>7.</u> A judgment declaring that Automattic may not enforce any purported trademark 21 rights on grounds of trademark misuse; 22 8. A judgment in favor of Plaintiff that Defendants have libeled and/or trade libeled 23 Plaintiff; A judgment in favor of Plaintiff that Defendants have slandered Plaintiff; 24 9. 25 A judgment in favor of Plaintiff that Defendants have been unjustly enriched; 10. A judgment in favor of Plaintiff that Defendants have violated the Sherman Act, 15 26 <u>11.</u>

[Different first page setting changed from on in original to off in modified.]. [Link-to-previous setting changed from on in original to off in modified.].

U.S.C. §§ 1 & 2;

27

28

q	ase 3:24-cv-0	6917-AMO Document 51-2 Filed 11/14/24 Page 154 of 155		
	[Different first page setting changed from on in original to off in modified.].			
1	<u>12.</u>	A judgment in favor of Plaintiff that Defendants have violated Cal. Bus. Prof. Code		
2		§ 16700, et seq.;		
3	<u>13.</u>	A judgment in favor of Plaintiff that Defendants have violated the Lanham Act, 15		
4		<u>U.S.C.</u> § 1125 et seq;		
5	<u>14.</u>	A judgment in favor of Plaintiff that Defendants have violated Cal. Bus. Prof. Code		
6		§ 17200, et seq.;		
7	<u>15.</u>	10. A finding that WPE Plaintiff has remedied an important right affecting the public		
8		interest and is entitled to attorney fees under California Cal. Civ. Proc. Code of Civil		
9		Procedure section§ 1021.5;		
10	<u>16.</u>	11. A finding that this case is "exceptional" within the meaning of 15 U.S.C. § 1117		
11		and a corresponding award of attorneys' fees in Plaintiff's favor;		
12	<u>17.</u>	12. Compensatory damages in an amount to be proven at trial (and which are subject		
13		to trebling);		
14	<u>18.</u>	Restitution, disgorgement, and/or the imposition of a constructive trust in an amount		
15		to be proven at trial;		
16	<u>19.</u>	13. Exemplary and punitive damages in an amount to be proven at trial;		
17	<u>20.</u>	14. An award of Plaintiff's fees and costs in this action;		
18	<u>21.</u>	15. Pre-and post-judgment interest-for Plaintiff's costs and fees, as available under		
19		law;		
20	<u>22.</u>	16. Injunctive relief; and		
21	<u>23.</u>	17. Any and all other relief as the Court may deem appropriate and just under the		
22		circumstances.		
23		DEMAND FOR JURY TRIAL		
24	Pursua	ant to Federal Rule of Civil Procedure 38 and Civil Local Rule 3-6, WPE hereby		
25	demands a jur	y trial on all issues so triable.		
26				
27				
28	[Different first pe	age setting changed from on in original to off in modified.].		
		s setting changed from on in original to off in modified.]. -149- Case No. 3:24-cv-06917-AMO		
		AMENDED COMPLAINT		

-150-

<u>Case No. 3:24-cv-06917-AMO</u>

<u>AMENDED COMPLAINT</u>